# LI3ERTY

**JSC LIBERTY BANK** 

**PILLAR 3 REPORT 2020** 

a bank for everyone, everywhere.



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# 1 INTRODUCTION

# 1.1 Disclosures According to Pillar 3 of the Basel 3 Capital Framework

The purpose of this document is to provide Pillar 3 disclosures of JSC Liberty Bank (the "Bank") as required by and in accordance with the National Bank of Georgia (the "NBG") regulation No 92/04 on "Commercial Banks' Pillar 3 Disclosure Requirements". The disclosures provided in this document are in accordance with Pillar 3 disclosure requirements framework established by the Basel Committee on Banking Supervision and European Union regulation No 575/2013 on "Prudential Requirements for Credit Institutions and Investment Firms" (Capital Requirements Regulation, or "CRR").

#### 1.2 Verification

The disclosures in this Pillar 3 Report have been verified and approved by the Management Board of the JSC Liberty Bank. This document is prepared in accordance with the Bank's internal governance procedures approved by the Supervisory Board. This Pillar 3 Report is fully compliant with the NBG regulation No 92/04 on "Commercial Banks' Pillar 3 Disclosure Requirements" adopted in June 2017 and other regulations set by the NBG. Per NBG regulation it is not required to have Pillar 3 disclosures audited by external auditor, therefore the information provided in this Pillar 3 Report is unaudited.

# 1.3 Basis of Preparation

All numbers in this document are reported on a standalone basis and in accordance with the local accounting standards set by the NBG, unless otherwise noted. Article 432 of the CRR on non-material, proprietary or confidential information permits institutions to omit one or more disclosures if the information provided by such disclosures is not regarded as material. Article 3.3 of the NBG regulation on commercial banks' Pillar 3 disclosure requirements permits in exceptional cases to omit disclosure of the information, which if disclosed could have an adverse impact on the bank. For differences between accounting and regulatory scopes of consolidation, see Appendix Table 12. For methods of regulatory consolidation, see Appendix Table 13.

# 1.4 Frequency and Media

In accordance with the NBG requirements, the Bank will continue to make available its Pillar 3 Report on an annual basis and selected quantitative charts on a quarterly basis. A copy of this document can be found on the Bank's website (<a href="https://libertybank.ge/en/chven-shesakheb/investorebistvis/pinansuri-inpormatsia/regulatory-financial-reporting-to-the-national-bank-of-georgia">https://libertybank.ge/en/chven-shesakheb/investorebistvis/pinansuri-inpormatsia/regulatory-financial-reporting-to-the-national-bank-of-georgia</a>) and on the NBG website (<a href="https://www.nbg.gov.ge/index.php?m=673&lng=eng">https://www.nbg.gov.ge/index.php?m=673&lng=eng</a>).



# 1.5 Location of Pillar 3 Disclosures

The table below details how the Bank has complied with each article under the CRR as well as with the NBG regulation.

# Main Disclosures in the Pillar 3 Report Mapped to CRR and NBG Regulation

CRR			Location in
Ref.	Pillar 3 Disclosure Topic	Article in NBG's Regulation	Pillar 3 Report
431	Scope of disclosure requirements	Article 3.8	Section 1.1, 1.2
432	Non-material, proprietary or confidential information	Article 3.3	Section 1.3
433	Frequency of disclosure	Articles 3.1; 3.5	Section 1.4
434	Means of disclosures	Article 3.4	Section 1.4
435	Risk management objectives and policies	Article 6.2	Section 6
436	Scope of application	Article 6.1; Annex 2: Table 21	Section 1.3
437	Own funds	Annex 1: Table 9; 10	Section 7.2
438	Capital requirements	Annex 1: Table 5; 9.1; 11; 13	Section 7
439	Exposure to counterparty credit risk	Annex 1: Table 15	Annex: Table 10
440	Capital buffers	Annex 1: Table 9.1	Sections 7.1
441	Indicators of global systemic importance	N/A	N/A
442	Credit risk adjustments	Article 6.3; Annex 1: Tables 16-19	Sections 8.1, 8.2.5, 8.3
			and 8.5
443	Unencumbered assets	N/A	N/A
444	Use of ECAIs	Article 6.3	Section 8.2.6
445	Exposure to market risk	Article 6.3 (გ)	Section 9
446	Operational risk	Article 6.3 (გ) Annex 2: Tables 22; 23	Section 10
447	Exposures in equities not included in the trading book	N/A	N/A
448	Exposure to interest rate risk on positions	N/A	Section 9.2
449	Exposure to securitisation positions	N/A	N/A
450	Remuneration policy	Article 7; Annex 2: Tables 24-27	Section 5
451	Leverage	N/A	Section 7.4
452	Use of the IRB Approach to credit risk	N/A	N/A
453	Use of credit risk mitigation techniques	Article 6.3 Annex 1: Table 12	Section 8.6
454	Use of the AMA to operational risk	N/A	N/A
455	Use of Internal Market Risk Models	N/A	N/A

Note: N/A stands for not applicable.



# 2 KEY FIGURES AND BUSINESS STRATEGY

# 2.1 Key Figures

Headquartered in Tbilisi, Georgia, JSC Liberty Bank (the "Bank") is the third largest bank in Georgia, as measured by the total assets of GEL 2,982 million (per NBG) as of 31 December 2020. The Bank operates only in Georgia and has the largest retail network comprised of more than 436 branches and service outlets.

#### Ratings of JSC Liberty Bank

Fitch Ratings		Rating	Outlook	Date
Issuer Default Rating	Long-term	B+	Stable	
issuel Delauit Ratilig	Short-term	В	-	21 Mar 21
Support Rating		5	-	31-Mar-21
Support Rating Floor		NF	-	

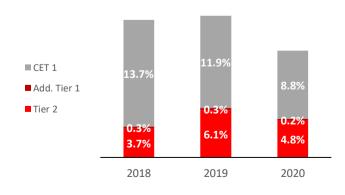
Moody's		Rating	Outlook	Date
Bank Deposits (Foreign)	Long torm	Ba3	Stable	20-Jun-19
Bank Deposits (Domestic)	Long-term	Ba3	Stable	20-3411-19
Counterparty Risk Rating (Foreign)	long torm	Ba2	-	
Counterparty Risk Rating (Domestic)	Long-term	Ba2	-	

Due to the economic and financial market fallout from the coronavirus outbreak (COVID-19) in 2020 Georgian Banking Sector outlook has been revised to Negative from Stable, however, in the beginning of 2021, it changed back to Stable.

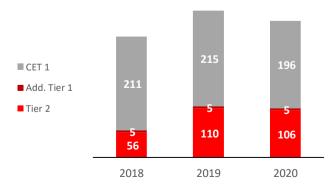
During 2020, the Bank maintained its capital base in line with lowered capital requirements by the NBG. Tier 2 Capital amounted to GEL 106 million, down 3.7% y-o-y, Common Equity Tier 1 Capital ("CET1") amounted to GEL 196 million, down 8.8% y-o-y, which is mainly caused by GEL 19 million decrease in residual income. The decrease is caused by the additional reserve buffer created due to the pandemic.

Risk-weighted exposures ("RWE") grew to GEL 2,227 million, driven by growth in total assets, Credit Risk-weighted exposures increased by GEL 412 million. Market risks increased by GEL 31 million, while operational risks decreased by GEL 19 million.





#### Regulatory Capital, GEL mln

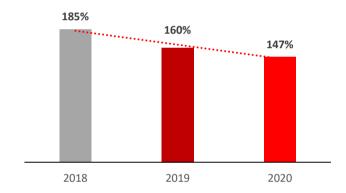






In 2020, the bank continued to use its liquid assets more effectively and use its liquid funds to finance business lending, as a result, liquidity position decreased during the year. As of YE 2020, total Liquidity Coverage Ratio (per NBG) stood at 147%.

#### **Liquidity Coverage Ratio**



The Bank reported net income (per NBG) of negative GEL 15.2 million in 2020, down 156.5% y-o-y. The decrease is caused by the additional reserve buffer created due to the pandemic. As of 31 December 2020, the Bank's total assets stood at GEL 2,982 million, up 39% y-o-y, and total shareholders' equity amounted to GEL 285.5 million, down 6% y-o-y.



# 2.2 Key Indicators and Financial Statements of the Bank

**Table 2.2.1 Key Metrics** 

Regulatory capital (amounts, GEL)	31/12/2020	31/12/2019	31/12/2018
Common Equity Tier 1 (CET1)	196,387,103	215,359,099	210,609,648
Tier 1	200,952,487	219,924,483	215,175,032
Total regulatory Capital	306,902,021	330,141,000	271,168,740
Risk-weighted assets (RWA)	2,227,009,638	1,802,789,012	1,531,726,198

Capital ratios as a percentage of RWA	31/12/2020	31/12/2019	31/12/2018
Common equity Tier 1 ratio	8.82%	11.95%	13.75%
Tier 1 ratio	9.02%	12.20%	14.05%
Total regulatory capital ratio	13.78%	18.31%	17.70%

Income	31/12/2020	31/12/2019	31/12/2018
Total Interest Income/Average Annual Assets	11.44%	13.43%	15.91%
Total Interest Expense/Average Annual Assets	5.30%	5.25%	6.29%
Earnings from Operations/Average Annual Assets	0.96%	2.83%	5.21%
Net Interest Margin	6.14%	8.19%	
Return on Average Assets (ROAA)	-0.60%	1.35%	2.82%
Return on Average Equity (ROAE)	-5.26%	9.34%	20.63%

Asset Quality	31/12/2020	31/12/2019	31/12/2018
Non-Performed Loans/Total Loans	6.19%	5.04%	8.61%
LLR/Total Loans	7.03%	6.63%	9.56%
FX Loans/Total Loans	23.23%	24.59%	21.92%
FX Assets/Total Assets	33.75%	31.23%	27.05%
Loan Growth-YTD	34.83%	19.13%	9.10%

Liquidity	31/12/2020	31/12/2019	31/12/2018
Liquid Assets/Total Assets	33.96%	26.47%	35.78%
FX Liabilities/Total Liabilities	40.77%	34.31%	29.57%
Current & Demand Deposits/Total Assets	44.29%	41.36%	45.63%

Liquidity Coverage Ratio*	31/12/2020	31/12/2019	31/12/2018
Total HQLA	1,034,394,124	724,438,720	681,357,537
Net Cash outflow	638,901,245	442,132,789	352,678,528
LCR ratio (%)	161.9%	163.85%	193.20%

<sup>\*</sup> LCR calculated according to NBG's methodology which is more focused on local risks than Basel framework. See the table 11 in appendix; Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.



Table 2.2.2 Balance Sheet\*

	31/12/2020	31/12/2019	31/12/2018
Assets			
Cash	250,115,311	215,830,754	212,685,636
Due from NBG	209,677,630	141,792,380	162,539,717
Due from Banks	370,483,891	175,902,915	102,386,837
Dealing Securities	0	-	-
Investment Securities	265,217,811	142,840,525	192,727,243
Loans	1,672,980,140	1,240,836,088	1,041,614,343
Less: Loan Loss Reserves	-117,613,975	-82,260,658	-99,568,321
Net Loans	1,555,366,166	1,158,575,430	942,046,022
Accrued Interest and Dividends Receivable	35,827,582	15,915,316	15,458,030
Other Real Estate Owned & Repossessed Assets	103,192	47,775	63,136
Equity Investments	106,733	106,733	260,644
Fixed Assets and Intangible Assets	238,389,425	207,676,100	163,515,721
Other Assets	56,678,621	85,504,784	55,835,328
Total Assets	2,981,966,362	2,144,192,712	1,847,518,314
Liabilities			
Due to Banks	17,003,331	36,050,082	7,856,370
Current (Accounts) Deposits	1,024,440,328	597,191,171	598,098,931
Demand Deposits	296,363,212	289,571,292	244,896,235
Time Deposits	841,715,592	671,046,820	635,845,922
Own Debt Securities	0	-	-
Borrowings	305,113,360	60,000,000	-
Accrued Interest and Dividends Payable	12,372,734	7,107,124	5,672,962
Other Liabilities	86,361,831	80,019,839	29,629,166
Subordinated Debentures	113,132,914	99,640,227	48,008,568
Total Liabilities	2,696,503,303	1,840,626,554	1,570,008,154
Equity Capital			
Common Stock	54,628,743	54,628,743	54,628,743
Preferred Stock	61,391	61,391	61,391
Less: Repurchased Shares	-10,154,020	-10,154,020	-10,154,020
Share Premium	39,651,986	39,651,986	39,651,986
General Reserves	1,694,028	1,694,028	1,694,028
Retained Earnings	170,506,984	189,508,428	163,127,939
Asset Revaluation Reserves	29,073,949	28,175,602	28,500,093
Total Equity Capital	285,463,060	303,566,158	277,510,160
Total Liabilities and Equity Capital	2,981,966,362	2,144,192,712	1,847,518,314

<sup>\*</sup>See table 1 in appendix for detailed information about off-balance sheet items.



Table 2.2.3 Income Statement

In GEL	31/12/2020	31/12/2019	31/12/2018
Interest Income from Bank's "Nostro" and Deposit Accounts	6,999,897	12,848,204	15,242,283
Interest Income from Loans	256,017,563	230,688,130	244,671,111
from the Interbank Loans	-	373,448	439,024
from the Retail or Service Sector Loans	25,371,615	15,397,774	1,158,770
from the Energy Sector Loans	1,754,647	555,148	-
from the Agriculture and Forestry Sector Loans	343,484	179,952	15,217
from the Construction Sector Loans	1,667,752	2,651,006	1,017
from the Mining and Mineral Processing Sector Loans	101,477	300,806	-
from the Transportation or Communications Sector Loans	64,404	6,866	-
from Individuals Loans	222,178,657	206,991,092	237,673,327
from Other Sectors Loans	4,535,528	4,232,039	5,383,756
Fees/penalties income from loans to customers	6,819,296	9,470,967	13,097,408
Interest and Discount Income from Securities	17,291,015	13,177,569	19,866,470
Other Interest Income	292,994	224,874	101,697
Total Interest Income	287,420,765	266,409,744	292,978,969
Interest Paid on Demand Deposits	47,136,422	41,158,193	39,813,822
Interest Paid on Time Deposits	68,586,590	52,471,809	68,216,258
Interest Paid on Banks Deposits	346,933	331,663	11,226
Interest Paid on Own Debt Securities	9,672,240	7,453,977	7,784,629
Interest Paid on Other Borrowings	5,114,745	341,426	- ,,,,,,,,,,
Other Interest Expenses	2,315,461	2,267,590	305
Total Interest Expense	133,172,390	104,024,658	115,826,240
Net Interest Income	154,248,375	162,385,086	177,152,729
Net Fee and Commission Income	19,316,410	22,226,083	37,046,926
Fee and Commission Income	32,424,120	34,495,046	47,130,548
Fee and Commission Expense	13,107,711	12,268,963	10,083,622
Dividend Income	13,107,711	644,108	10,003,022
		U44,1U0	-
Gain (Loss) from Dealing Securities Gain (Loss) from Investment Securities	60 210	220 661	600 110
Gain (Loss) from Investment Securities  Gain (Loss) from Foreign Exchange Trading	68,318	220,661	-608,118 5,667,815
	(3,124,311)	15,178,278	5,667,815
Gain (Loss) from Foreign Exchange Translation	11,070,847	-4,957,200 315 107	-695,175
Gain (Loss) on Sales of Fixed Assets	122,214	315,197	183,487
Non-Interest Income from other Banking Operations	130,767	49,385	1,280
Other Non-Interest Income	8,217,035	2,504,360	4,190,379
Total Non-Interest Income	35,801,278	36,180,872	45,786,594
Non-Interest Expenses from other Banking Operations	3,181,223	2,859,905	2,753,934
Bank Development, Consultation and Marketing Expenses	8,324,850	8,588,191	6,060,863
Personnel Expenses	80,178,838	77,350,895	66,782,087
Operating Costs of Fixed Assets	1,647,854	1,674,918	1,613,130
Depreciation Expense	32,806,890	29,839,840	21,722,702
Other Non-Interest Expenses	28,492,189	26,647,847	29,140,466
Total Non-Interest Expenses	154,631,842	146,961,596	128,073,182
Net Non-Interest Income	(118,830,564)	-110,780,724	-82,286,588
Net Income before Provisions	35,417,811	51,604,362	94,866,141
Loan Loss Reserve	50,138,154	23,259,771	37,712,183
Provision for Possible Losses on Investments and Securities	(104,000)	104,000	1
Provision for Possible Losses on Other Assets	556,888	648,098	-282,637
Total Provisions for Possible Losses	50,591,042	24,011,869	37,429,547
Net Income before Taxes and Extraordinary Items	(15,173,231)	27,592,493	57,436,594
Taxation		760,376	5,435,166
Net Income after Taxation	(15,173,231)	26,832,117	52,001,428
Net income after raxation			
Extraordinary Items		-	-



# 2.3 Business Strategy

In the beginning of 2020, new CEO of Liberty Bank – Vasil Khodeli was appointed. 2020 was the year of refocused strategy for the Liberty Bank, spanning across the change and transformation initiatives. The immediate plan is to strengthen the Management Board, reinforce the universal banking business model and move closer to the digitalization of the products and processes, all resulting into improving the access to finance in the regions of Georgia across all customer segments.

The new Management Board's objective is to maximise the shareholder value by further growing the Bank into one of the leading financial institutions in Georgia and delivering profitable growth. The Bank has the broadest physical distribution network in Georgia, which includes full-service branches, service centres, smaller-scale sales outlets, as well as the outlets located at various third-party businesses. The Bank constantly tries to further grow reach to its customers through remote and digital channels.

The Bank elaborated new vision and mission statements in early 2020:

- Vision: Our vision is to improve the life of every individual, family and business in Georgia.
- Mission: We care with big heart about individuals, their families and businesses. We will be accessible everywhere, where our customers are and will provide tailored and swift service.

#### **2021** plans

- In 2020 Liberty Bank faced considerable adverse market conditions due to COVID-19 pandemic. The aim of the Bank is to navigate the adverse market with minimum possible negative impact on the Bank, whilst continuing to care about the well-being of its customers. Despite the challenges, COVID-19 pandemic also provides an opportunity to increase the digitization level overall and to focus on the new design of services and products that could suit the needs of customers in various segments across Georgia.
- In 2021, the Bank aims to retain the position of the third largest bank in Georgia by asset size, whilst maintaining the high level of Larization both on asset and liability side.

#### **Universal Banking**

- Liberty Bank will maintain its universal banking model with strong emphasis on Retail and MSME banking. The Corporate and Private banking businesses will remain a strong support in terms of building the universal bank.
- Whilst focusing on delivering strong performance as a universal bank, Liberty Bank will focus on developing innovative products, streamlining the processes and increasing its digitization level, as well as acquiring new customers, including those that are largely unbanked.

#### **Digital Banking**

- The Bank intends to continue improving its digital banking capabilities and create superb digital user experience through its mobile and internet banking platforms.
- The Bank also aims to streamline its onboarding process for new customers.
- The innovative products will also be elaborated for the elderly and socially vulnerable segment, along with offering broader financial education opportunities.
- The e-commerce marketplace Onoff evolved as a subsidiary of Liberty Bank, which supports growth of digital offerings enabling the building ecosystem environment for customers.



#### **Customer Service**

• Liberty Bank is a customer-centred financial services provider and intends to continue further enhancing customer service and experience. In this regard, the set of improvements are planned in relation to the customer servicing model, organizational redesign, and customer complaints handling.

#### **Credit Ratings**

- Liberty Bank intends to achieve retaining the credit ratings in the worsened Covid-19 environments, but also plans to improve its credit rating over longer time horizon.
- The latest credit rating of the bank are as follows:
  - Fitch: B+, outlook stable, affirmation date: 31 March 2021
  - Moody's: Ba3, outlook stable, affirmation date: 20 June 2019

#### **Funding**

• Liberty Bank intends to further optimize its funding structure and tap the opportunities to reduce its cost of funds. In this regard, the Bank intends to continue cooperation and dialogue with International Development Financial Institutions.

#### **Corporate & Social Responsibility**

- The bank is actively promoting environmentally beneficial, as well as educational and health care CSR
  projects addressing the needs of the elderly and the most vulnerable part of society, as well as
  employee health care.
  - "Green Boxes" for used paper in HQ
  - Free financial and computer education for 60+, now online
  - Solidarity Fund for cancer patients under 22 and Re-Hub day centre for disabled children's rehabilitation
  - Utility payments for 52 shelters and care houses across country
  - Internal Fund for employees "With Heart, for one another" created during the pandemic to help their family members in case of deteriorating health.

Table 2.3.1 The Bank's main strategic indicators (IFRS based)

Profitability	31-Dec-20	31-Dec-19
ROAA, (annualised), %	-0.04%	2.20%
ROAE, (annualised), %	-0.30%	14.90%
Interest Income/Average Interest Earning Assets (annualised), %	19.09%	15.40%
Cost of Funds (annualised),%	6.24%	6.30%

Asset Quality	31-Dec-20	31-Dec-19
NPLs/Gross Loans,%	3.40%	4.30%
Cost of Risk	3.44%	1.50%

amounts are in GEL thousands	31-Dec-20	31-Dec-19
Gross Loans	1,733,613	1,269,216
Private companies	501,621	335,690



# 3 OWNERSHIP AND GROUP STRUCTURE

# 3.1 Ownership Structure

As of 31 December 2020 and 2019, the following shareholders owned more than 1% of the outstanding ordinary shares. Other shareholders individually owned less than 1% of the outstanding ordinary shares.

**Ownership Structure** 

	31-Dec-20		31-Dec-19	
Shareholder	Ownership	Voting	Ownership	Voting
	Interest, %	Rights, %	Interest, %	Rights, %
Georgian Financial Group B.V.	74.38%	91.99%	74.38%	91.99%
JSC Heritage Securities (NOMINEE Holder)	1.58%	1.07%	1.62%	1.12%
Liberty Bank (Treasury Shares)	18.43%	0.00%	18.43%	0.00%
Galt & Taggart Securities	3.42%	4.23%	3.44%	4.25%
Other Minority Shareholders (less than 1%)	2.19%	2.71%	2.13%	2.64%
Total	100.00%	100.00%	100.00%	100.00%

The Bank is a publicly traded company and its ordinary shares are traded on the Georgian Stock Exchange. The free float amounted to 7.94% as of 31 December 2020 (same as of 31 December 2019).

On October 13, 2017, Georgian Financial Group B.V. ("GFG"), former European Financial Group, a company established and organised under the laws of the Kingdom of Netherlands, purchased 74.64% of equity interest in the Bank. By December 31, 2018 the equity interest of GFG amounted to 75.66% and by December 31, 2019 it increased to 91.99%. This figure has not changed compared to the reporting period 2019.

As of, December 31, 2020 the ultimate beneficiary owners of the bank holding 5% or more of shares were:

Beneficiary Owners	
Irakli Otar Rukhadze	30.66%
Benjamin Alberts Marson	30.66%
Igor Alexeev	30.66%



# 3.2 Group Structure

The Bank is the parent company of the following (table below) entities consolidated in the audited financial statements (per IFRS). For regulatory and prudential purposes these entities are not consolidated and the Bank is required to comply with all regulatory requirements on a standalone basis. As of 31 December 2020, total net investments in these entities amounted to GEL 0.1 million per NBG and GEL 1.3 million per IFRS (31 December 2019: GEL 0.1 million per NBG and GEL 0.8 million per IFRS).

#### **Bank Ownership Interest**

Name	Country of Incorporation	31-Dec-19	31-Dec-18	Date of Incorporation	Activities
Bus Stop LLC <sup>(1)</sup>	Georgia	100.00%	100.00%	27-Aug-09	Outdoor advertising
JSC Smartex	Georgia	21.47%	21.47%	5-Jan-09	Early-stage VC investments

<sup>(1)</sup> Currently dormant.



# 4 CORPORATE GOVERNANCE

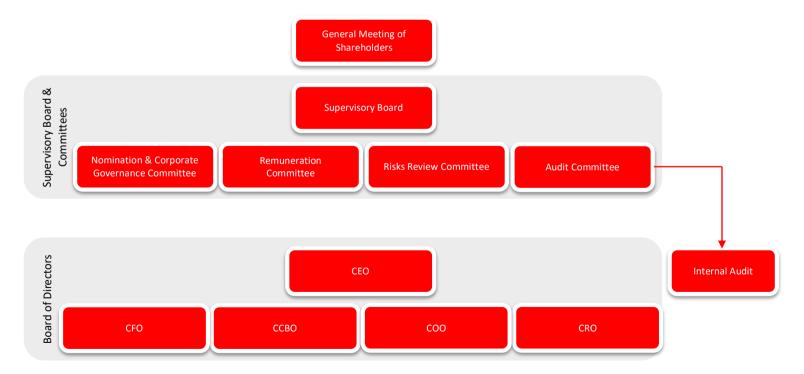
# 4.1 Corporate Governance Framework

This framework provides an overview of the corporate governance structures, principles, policies and practices of Liberty Bank, which together enable the Bank to meet governance expectations of the National Bank of Georgia and Georgian Stock Exchange.

To serve the interests of shareholders and other stakeholders, Liberty Bank's corporate governance system is subject to ongoing review, assessment and improvement. The Supervisory Board proactively adopts governance policies and practices designed to align the interests of the Supervisory Board and Management Board with those of shareholders and other stakeholders and to promote the highest standards of ethical behaviour and risk management at every level of the organization.

Common shares of Liberty Bank are listed on the Georgian Stock Exchange.

The Bank's corporate governance framework is fully compliant with the local and international standards. Established policies and procedures used by the Supervisory and Management Boards are described in other sections of this Pillar 3 Report. The fundamental relationships among Supervisory Board, its committees, management, shareholders and other stakeholders are established by the Bank's governance structure illustrated below, through which their ethical values and strategic and corporate objectives are set, and plans for achieving those objectives and monitoring performance are determined. The organizational chart below shows the governance structure of the Bank as of 31 December 2020:



Since 2021, the Corporate Banking Director and Chief Operations Officer have been separated from the Management Board. The corporate banking department is headed by the heads of the relevant departments, while the operational activities are managed by the Operations Director as the head of the department.



# 4.2 Annual General Meeting of Shareholders

An annual general meeting of shareholders ("AGM") is a mandatory yearly gathering of the Bank's shareholders. At the AGM, the Supervisory Board presents an annual report containing information for shareholders about the company's performance and strategy. Shareholders with voting rights vote on current issues, such as appointments to the Supervisory Board, executive compensation, dividend payments and selection of external auditors.

#### 4.2.1 Convocation of the AGM

Under the Articles of Association of the Bank, the AGM is convened by the Supervisory Board within two months following the completion of the external audit of the Bank's books and in any event within six months from the end of the preceding fiscal year. Issues that have not been considered by the AGM and fall within the scope of the responsibilities of the AGM are considered and resolved on extraordinary general meetings ("EGM"). The number of EGM gatherings per year is not limited and may vary from year to year. EGM may be called for by either the Supervisory Board, the Management Board, or at the written request of the shareholders holding at least 5% of the Bank's voting shares. Shareholders who do not attend AGM may issue proxies, and the person(s) nominated under such proxies may vote on behalf of such shareholders.

General meeting of shareholders is presided over by the chairman of the Supervisory Board, or in his/her absence, by the deputy chairman, senior independent Board member or any other member of the Supervisory Board. In cases where the chairman does not attend the meeting and/or may not vote due to the matters related to possible conflict of interests, the deputy chairman, senior independent Supervisory Board member shall preside the meeting. In the absence of the members of the Supervisory Board, the meeting is presided over by the Chief Executive Officer.

All shareholders registered with the share registry as of the record date of the AGM and/or EGM shall have the right to attend and vote (if applicable) at the meeting. Shareholders who do not attend the meeting have the right to vote by a proxy.

A shareholder holding more than 75% of the Bank's voting shares may pass a resolution without convening a general meeting. Such decision will be equivalent to the minutes of the general meeting of shareholders and is considered a resolution of the general meeting of shareholders. In such cases the remaining shareholders are notified of the resolution in accordance with the relevant provisions of the applicable Georgian Law. If more than one shareholder owns more than 75% of voting shares of the Bank, convocation of the general meeting of shareholders is mandatory.

#### 4.2.2 Roles of the AGM

Under Georgian Law and the Articles of Association of the Bank, the shareholders are authorized to pass resolutions on the following issues at an AGM:



# Corporate Governance

- Adoption, approval and amendment of the charter;
- •Consolidation, merger, dissolution, liquidation, reorganization and/or transformation of the Bank:
- Election and dismissal of the members of the Supervisory Board;
- •Increase/derease of authorized charter capital of the Bank.

# **Approval Authorities**

- Approval/rejection of the reports of the Supervisory Board and Management Board;
- Approval of annual report and accounts:
- Selection, appointment and dismissal of independent auditors;
- Approval of the proposal of the Supervisory Board and/or the Management Board concerning the profit distribution, or make its own decision on profit distribution whenever such bodies fail to submit joint proposal.

# **Controlling Powers**

• Making decisions on the acquisition, sale, transfer, exchange, (or such related transactions) or other encumbrance of the Bank's properties, the value of which is more than 10% of the equity value of the Bank.

#### 4.2.3 Shareholder Meetings Held and Resolutions Adopted in 2020

Considering that Georgian Financial Group B.V. holds more than 75% of the Bank's voting shares, GFG adopted the following resolutions in 2019:

#### May 29, 2020

•Approval of annual 17% dividend pay-out in relation to the convertible preferred shares of the Bank for the calendar year 2019.

#### July 20, 2020

- •Approval of 2019 audited consolidated financial statements of the Bank;
- •Appointment of EY Ltd. (Ernst & Young) as an independent external auditor of the Bank for the reporting period 2020-2023.

# October 2, 2020

• Election of Beka Gogichaishvili as the member of the Supervisory Board of the Bank.



#### 4.2.4 Communication and Media Announcement

The time, place and the agenda of both the AGM and EGM is published in printed media at least 20 days prior to the meeting date. Furthermore, as an additional measure to ensure the protection of rights of minorities, the shareholders holding at least 1% of the Bank's shares will be personally notified about the meeting and its respective agenda via registered mail or electronic mail.

# 4.3 Supervisory Board

Supervisory Board Responsibilities include to:

- Promote the highest standards of corporate governance in the Bank.
- Promote the success of the Bank for shareholders' benefit as a whole and create and deliver sustainable
- Ensure that management promotes the long-term growth of the Bank and maintains an effective system of internal control.

#### 4.3.1 Composition of the Supervisory Board

Under the Articles of Association, the Supervisory Board consists of at least three members. Under the NBG regulation effective from 1<sup>st</sup> of June 2018, the member of the Supervisory Board may not be part of the Management Board and should not have executive duties.

The Supervisory Board elects the Chairman, who convenes the Supervisory Board meetings, determines the agenda and signs relevant meeting minutes together with the secretary of the meeting. The Supervisory Board meeting may be held via telephone or video conference call.

31-Dec-20	Supervisory Board Members
Chairman	Irakli Otar Rukhadze
Board member	Beka Gogichaishvili
Independent Board member	Murtaz Kikoria
Independent Board member	Magda Magradze
Deputy chairman, senior independent Board member	Mamuka Tsereteli

#### 4.3.2 Supervisory Board Education and Experience

The Supervisory Board members have a range of knowledge and experience in financial analysis, capital markets, financial reporting, information technology, strategic planning, risk management, compensation, regulations, corporate governance and management and they also have various backgrounds to promote the diversity of views. The members have reasonable understanding of local, regional, global, economic and market forces and legal and regulatory environment. Diversity of their expertise and skills has an important role in reduction of risks for the stakeholders of the Bank.



#### Irakli Otar Rukhadze



#### Skills and experience:

Irakli Otar Rukhadze was elected as the Chairman of the Supervisory Board of JSC Liberty Bank in October 2017. He has been a partner of Hunnewell Partners (UK) LLP, London, since 2011. Irakli was a Managing Director and partner of Salford Capital Partners, LP Salford Georgia, Tbilisi. In the capacity of a Managing Director Irakli managed Salford's Georgian operation while remaining responsible for specific areas globally (telecommunications, real estate). He successfully executed attractive deals in Georgia. Under his supervision and leadership, Georgian economy has obtained the investments of approximately USD 150 million. During 2001-2003 Irakli was a founder and partner of Argo Ventures LLC, Boston, MA. The company is focused on advising

backed private companies, including mezzanine capital. Client list included global realty outsourcing - a successful US real estate analysis company whose investors now include Citigroup and First Union Securities. Furthermore, Irakli was the founder and CEO of Caucasus Advisors LLC, Boston, MA, responsible for the management of multimillion investment fund with the objectives to invest in the companies in the Caucasus region. Irakli also served as an engagement manager in McKinsey & Company Inc., Boston, MA and Dusseldorf, Germany where he led consulting and provided services in problem solving to improve client company performance.

#### **Education:**

Irakli Otar Rukhadze is a graduate of Tuck School of Business at Dartmouth College and holds the degree of Master of Business Administration. He is also the alumnus of Tbilisi State University with the degree of Master of Science in Mathematics and Economics.

#### **Murtaz Kikoria**



#### Skills and experience:

Murtaz Kikoria was elected as an independent member of the Supervisory Board of Liberty Bank in June 2019. Subsequently, as of July 2019 he was also elected as the chairman of the Risks Review Committee of the Supervisory Board. Murtaz joined the Bank with a tremendous background and experience in banking and financial sector generally. He had served as the chief executive officer of the sector leading companies/groups, namely in JSC Bank of Georgia in 2015-2016 and Georgia Healthcare Group in 2012-2014 years respectively. In addition to being the top executive of the above-mentioned highly reputable and regulated companies, he also has a multi-year experience of working as the chief financial officer of the JSC Bank of Georgia and a senior banker at European Bank for Reconstruction and Development (EBRD). Therefore, his

knowledge and experience in finances, capital markets and funding acquisition are particularly important and valuable for the Bank. Murtaz's distinguished experience in banking and finances is even more enhanced by his managing, controlling and supervising skills which were well established starting from the beginning of 2000s when he worked as the head of the banking supervision and regulation department at the National Bank of Georgia. Later in 2016-2018 years he successfully served as the Vice-President of the National Bank of Georgia.

#### **Education:**

Murtaz Graduated from Tbilisi State University, faculty of Economics (finances and credits). His academic knowledge is also enhanced by several valuable local and international conferences, trainings and workshops in banking operations, financial markets, financing, negotiations and leadership, anti-money laundering and other relevant issues related to the banking sector.



#### Magda Magradze



#### Skills and experience:

Magda Magradze joined the Bank in August 2019. Subsequently, in October 2019 she was elected as the chairperson of the Remuneration Committee. Magda is the sole female Supervisory Board member. She has an outstanding background in project management, strategic planning, finances, monitoring, controlling and reporting. She has been working as a top executive at LEPL Millennium Challenge Account — Georgia where she currently occupies the position of the chief executive officer. Under her personal leadership and supervision, the organisation has successfully accomplished several projects. Currently the organisation manages a long-term project anticipating tens of millions of US Dollars. The project is primarily focused on developing general, professional and higher education in Georgia, including rehabilitation and

equipment of public schools and managing the professional development of academic staff. During 2008-2013 years Magda also worked as a manager of academic support programme implemented by the open societies. The programme mostly concentrated on educational development, creating local, regional and global academic network in southern Caucasus. Due to her personal endeavours and restless efforts several exchange educational programmes have been implemented in Georgia. Using her exceptional skills and experience Magda brings to the Supervisory Board high diversity, credibility, independence, high level of professionalism, planning and control. The Supervisory Board and the Bank in general, is well balanced in terms of performing business operations and risk management.

#### **Education:**

Magda has graduated from Tbilisi State University, faculty of law and was awarded the qualification of a lawyer. She is also an alumnus of Tbilisi State Institute of Economic Relations and is awarded the qualification of economist.

#### Mamuka Tsereteli



### Skills and experience:

Dr. Mamuka Tsereteli was elected as an independent member of the Supervisory Board of Liberty Bank in December 2018. Subsequently, as of January 2019 he was appointed as the Chairman of the Audit Committee and the deputy chairman, senior independent member of the Supervisory Board. Dr. Tsereteli is the president of America-Georgia Business Council, founder and principal of Georgian House of Greater Washington LLC, and Senior Research fellow at Central Asia-Caucasus Institute at American Foreign Policy Council. He also serves as a member of the part time faculty at American University's School of International Service in Washington, DC and Johns Hopkins SAIS.

Until May 11, 2013 he served as Director for the Center for Black Sea-Caspian Studies at School of International Service (SIS) at American University. Previously he served as an assistant professor (2007-2011), and a member of the adjunct faculty (2002-2007) at American University. Dr. Tsereteli also served as a member of the part time faculty at Elliott School of International Affairs at George Washington University in 2006-2007, where he taught classes on Energy and National Security.

Dr. Tsereteli served as an Executive Director of America-Georgia Business Council (AGBC) for 12 years. He currently serves as the president of the organization. The Council is the major instrument for promotion of the US business interests in Georgia, as well as US-Georgian trade and economic partnerships. Dr. Tsereteli developed the themes and concepts for each of the twenty annual conferences of the AGBC and they became the most popular forum for public-private dialog on the issues of the US-Georgian economic partnership. In addition to the annual conferences, Dr. Tsereteli organized and hosted multiple brainstorming and strategic planning sessions for the



political and economic development in Georgia, attended by member companies, International Financial Institutions (IMF, World Bank, IFC, EBRD), US export promotional agencies (Ex-Im Bank, OPIC, TDA), the donor agencies (USIAD, MCC), US and Georgian Government representatives, private companies and experts of the region. In 2007-2008 he led the project of America-Georgia Business Council for development of Tourism Strategy and Investment Plan for Georgia, funded by the US Trade and Development Agency.

#### **Education:**

Dr. Tsereteli has graduated from Tbilisi State University and holds the degree of Master of Arts in economic geography. He also holds degree Master of Science in management from University of Maryland College and Ph.D. in economics, from Institute of Economy and Forecast, Academy of Science of Russian Federation.

#### Beka Gogichaishvili



#### Skills and experience:

Beka Gogichaishvili was elected as a member of the Supervisory Board of Liberty Bank in October 2020. From November 2020 he was also elected as a member of the Audit Committee of the Supervisory Board. Beka has a diverse and distinguished experience in a variety of areas, which will greatly enhance the effective exercise of its powers by the Supervisory Board and its committees. In his professional career, Particularly important one is the position of Investment Manager at Hunnewell Partners Georgia, an investment and asset management company that currently manages tens of millions of GEL worth of investments in various business sectors. Until 2017, Beka worked in the Partnership Fund, where his main activities included financial analysis and risk assessment of projects financed by the Partnership Fund and,

consequently, largely contributed to the successful investment activities of the Partnership Fund. He also has experience in the banking sector. In 2013-2014, he worked for TBC Bank, where he was directly involved in reporting for both internal purposes and supervisory compliance.

#### **Education:**

Beka holds a Master's degree in Management and Finance from the University of Sussex. He also graduated from Caucasus University in 2010 and holds a Bachelor of Business Administration degree in Finance.



#### 4.3.3 Supervisory Board Diversity and Independence

The Supervisory Board considers that a diversity of skills, professional career, knowledge and experience are important to effectively govern the business. The Supervisory Board, its Nomination and Corporate Governance Committee works to ensure that it continues to have the right balance of skills, experience, independence and the Bank knowledge necessary to discharge its responsibilities.

Currently the Supervisory Board is compliant with the Corporate Governance Code adopted by the National Bank of Georgia in terms of the number of independent and female members of the Supervisory Board. However, considering the updated requirements of the Corporate Governance Code, additional changes are planned at the level of the Supervisory Board and Committees, including the election of an independent Chairman of the Supervisory Board, the election of an additional female member and etc., making the Supervisory Board an even more independent and diverse body. Each Supervisory Board member occupies and/or has previously occupied senior positions in a broad range of relevant associated industries, bringing valuable external perspective to the Supervisory Board's deliberations through their experience and insight enabling them to contribute significantly to decision making. No individual or group of individuals is able to dominate the decision making process and no undue reliance is placed on any individual.

The independence of the Supervisory Board member is assessed prior to appointment in accordance with the requirements of the Corporate Governance Code of Commercial Banks.

# 4.3.4 Roles of the Supervisory Board

In order to ensure that the Supervisory Board will be involved in the process of exercising effective control, specific decisions need to be approved by the Supervisory Board. Below are identified and formalised the competence issues of the Supervisory Board:



#### Strategy and Management

- Responsibility for the overall management of the Bank;
- Approval of: The Bank's commercial and investment strategies, annual budgets, decisions regarding important changes throughout the bank;
- Controlling the Bank's activities;

#### Financial Reporting and Control

- Ensuring the Bank is operating at maximum effectiveness;
- Exercise of voting rights connected to shares in any material subsidiaries of the Bank;
- Inspection of the financial documentation, books and assets of the Bank;

# Risks Framework and Appetite

- Identifying and controlling all major risks faced by the Bank;
- Determining and establishing the risk management framework and the Risk Appetite Statement;
- Identifying concrete steps in case the risk profile of the Bank exceeds Risk Appetite;

#### **Internal Controls**

- Adoption, termination or amendment of the Supervisory Board regulations or similar rules relating to the internal organization of the Supervisory Board;
- Establishment of the Supervisory Board committee(s);
- Selection of concrete actions according to the recommendations of the committees;
- Approval of action policies regulating particularly important issues;

#### Contracts

- Approval of significant loans if the total risk exposure exceeds 5% of the Bank's equity;
- Related party transactions in accordance with the Conflict of Interest Rules;
- Purchase / alienation of any asset, or enter into any other agreement valued at more than US\$ 1,000,000;
- Concluding or terminating a long-term partnership with a legal entity or company if it generates a liability of US\$ 1,000,000 per year or the right to receive the same amount;

#### Communication

- Approval of: Resolutions and corresponding documentation to be put forward to shareholders at a general meeting, any public offering of the equity or equity related instruments;
- Redemption of the Bank's shares, including mandatory redemption;

# Appointments and Remuneration

- Changes in the structure, size and composition of the Management Board;
- Appointment and removal of the Management Board members, Audit Committee members and other members of the Supervisory Board of the bank;
- Determining the remuneration policy for the Management Board;
- Selection, retaining and dismissal of independent share registrar of the Bank;

#### Corporate Governance

- Supervising the activities of the management board;
- Providing instructions to the Management Board on the general lines of different policies of the Bank;
- Review of the Bank's overall corporate governance arrangements, annual reports and the proposals of the Management Board on distribution of profits;
- Convening an extraordinary general meeting of shareholders;
- Incorporation of a new subsidiary;

#### Other

- Instigation, conduction or settlement of any litigation where the amount in dispute exceeds US\$ 500,000, relates to criminal proceedings or proceedings with affiliated persons who are in managerial positions of the Bank;
- Entry into any partnership/joint venture arrangement with any person/entity;
- Making any political contribution/donation;
- Sale/recapitalization of any equity of the Bank.



The Supervisory Board is also the decision making body for all other important matters that could be significant to the Bank because of their strategic, financial or reputational implications or consequences.

#### 4.3.5 Operation and Meetings of the Supervisory Board

Meetings of the Supervisory Board (the "Meeting") are held at least once per quarter at the legal address of the Bank or at the request of any member of the Supervisory Board at any other location. With the agreement of all other members, the Chairman (himself, or at the request of any member) may call the Meeting verbally or otherwise within a shorter period of time. The members of the Supervisory Board may be represented by other members of the Supervisory Board. Each member may represent only one other member of the Supervisory Board. The issues that require decisions outside the scheduled Meetings are dealt through special extraordinary meetings and conference calls. In total, the Supervisory Board met formally thirty-nine times during 2020 and the resolutions were passed in person, as well as on a conference call. During the Meetings, the Supervisory Board receives updates from the internal operating functions on control and risk management, compliance, internal audit, human resources and major contracts reserved for the Supervisory Board. In addition, there is also an annual schedule of rolling agenda items to ensure that all matters are given due consideration and are reviewed at the appropriate point in the financial and regulatory cycle. These include the budget, regulatory reports, management accounts and conveyance of the annual general meeting of shareholders. Outside the Meetings, the Chairman and the board members of the Bank maintain frequent contact (in person or otherwise) with each other, as well as with the Chief Executive Officer, heads of control functions and other important business units. Details of the Supervisory Board Meeting attendance in 2020 are provided in table below:

#### **Supervisory Board Meetings**

Members	Scheduled Meetings Eligible to Attend	Scheduled Meetings Attended	Attendance, %
Irakli Otar Rukhadze	39	39	100%
Mamuka Tsereteli	39	39	100%
Murtaz Kikoria	39	39	100%
Magda Magradze	39	39	100%
Beka Gogichaishvili	8	8	100%

#### 4.3.6 Evaluation of the Supervisory Board Performance

The Supervisory Board continually cares to improve its effectiveness and recognises that its evaluation process is an important tool in reaching that goal. Overall, the Supervisory Board represents effective body, which creates a right balance of competence and experience and combines a real diversity of view and perspective. In accordance with the Corporate Governance Code for Commercial Banks, Liberty Bank has approved Supervisory Board evaluation policy, based on which, for the first time in the Bank's history, in 2020 the Supervisory Board and its committees evaluated the effectiveness of their work as a unified collegial body, as well as determined the appropriate involvement, qualifications, suitability and effectiveness of the independent members and the chairperson. Overall, the effectiveness of the activities of the Supervisory Board and Committees was determined to be quite high. According to the evaluation policy, the evaluation will be carried out by an independent evaluator once in every three years.



# 4.4 Supervisory Board Committees

As per the requirements of the Corporate Governance Code for Commercial Banks, systemic commercial banks shall have the following Supervisory Board committees:

- 1. Audit Committee;
- 2. Risks Committee;
- 3. Nomination and Corporate Governance Committee;
- 4. Remuneration Committee.

In terms of the number of committees, their arrangement and composition, the Bank is fully compliant with the Corporate Code for Commercial Banks.

#### 4.4.1 Audit Committee

The Audit Committee is responsible for monitoring the operation of internal control functions, planning and supervising the fulfilment of annual action plan by the internal audit department, communicating with the external independent auditor, the committee also recommends to the Supervisory Board on possible weakness in internal control mechanisms.

The Audit Committee oversees the Bank's compliance with anti-bribery and anti-corruption, internal policies related to the management and disclosure of conflicts of interest. Considering the abovementioned, the Audit Committee considers that its overall internal control framework is effective.

The Committee is an independent structural unit and it reports to the Supervisory Board. The Committee consists of the following members:

- Mamuka Tsereteli (Chairman);
- Beka Gogichaishvili (Member);
- Murtaz Kikoria (Member).

The majority of Audit Committee members shall be the independent members of the Supervisory Board. Therefore, the Bank is in full compliance with the requirements of the Corporate Governance Code of Georgia for Commercial Banks.

The Audit Committee shall be held at least quarterly and in certain cases extraordinary meeting may be called by the Supervisory Board at any time.

Major roles and key responsibilities of the Audit Committee:

- Set the accounting and reporting rules for the Bank, supervise the compliance with such rules and inspect the Bank's books and journals through the internal audit service of the Bank;
- Supervise the compliance of the Bank with the applicable laws;
- Responsible for overseeing the Internal Audit function, which serves to ensure the adequacy and effectiveness of the systems and processes of risk management and control across the Bank;
- Approve the regulations governing internal audit services and ensure the independence of the internal audit service from the Bank's Management Board;
- Approve the quarterly/semi-annual reports of the internal audit service and present to the Supervisory Board and the Management Board audit inspections and recommendations;



- Approve the annual actions plan prepared by the internal audit service and perform the plan's quarterly review;
- Assess the function of the internal audit service, ensure adequate resource mobilization;
- Cooperation with the Bank's external Auditors.

One of the main activities of the Audit Committee is cooperation with the external auditor, promoting its activities and ensuring its independence. The mandatory audit of the Bank's 2020 financial statements is carried out by EY Ltd., which is a member of the Big Four and is approved by the Shareholders' Meeting as the Bank's external auditor. The selection of an independent external auditor for future reporting periods will be carried out with the involvement of the Audit Committee, in accordance with the applicable law.

Audit Committee formally met five times in 2020 and approved the internal audit budget and action plan, performance results and structural changes.

#### 4.4.2 Nominations and Corporate Governance Committee

In December 2018, The Supervisory Board of the Bank established Nomination and Corporate Governance Committee to monitor the selection, appointments, rotation of members, performance appraisers of the Supervisory Board and the Management Board and oversee the corporate governance of the Bank.

The Committee is an independent structural unit, it reports to the Supervisory Board of the Bank and shall consist of at least 3 (three) members, which shall be members of the Supervisory Board. Currently Nominations and Corporate Governance Committee consists of the following members:

- Irakli Otar Rukhadze (Chairman);
- Murtaz Kikoria (Member);
- Mamuka Tsereteli (Member).

Meetings of the Nomination and Corporate Governance Committee shall be held at least twice per year and in certain cases extraordinary meetings may be called at any time.

Major roles and responsibilities of the Nomination and Corporate Governance Committee:

- **Nomination**. To regularly review the structure, size and composition of the Supervisory Board and the Management Board and its committees in consultation with the committee chairmen, taking into account the results of the Supervisory Board and/or Management Board performance evaluation process;
- The Committee shall give full consideration to rotation planning for members of the Supervisory Board
  and other senior executives considering the course of their work, taking into account the challenges and
  opportunities facing the Bank and the skills and expertise needed in the future;
- The Committee shall ensure the Supervisory Board performance evaluation is conducted and recommendations arising from these evaluations are reported to the Supervisory Board.
- <u>Corporate Governance</u>. The Committee ensures the introduction and continuous improvement of best corporate governance practices, including the development of corporate governance policies and their submission to the Supervisory Board.
- Monitors developing trends, initiatives and best practice in relation to corporate governance, evaluates
  the impact/compatibility of these trends and practices with the bank and, if necessary, issues
  recommendations.



- Periodically reviews the Supervisory Board related policies and ethics and give appropriate recommendations to the Supervisory Board;
- Discusses and reviews the appeals in relation to internal inspection and/or investigation activities conducted by Compliance or other structural unit having similar duties and authorities utilizing the authorization in identification and/or prevention of breach of the Bank's Code of Conduct and Business Ethics as well as the disciplinary measures or other types of sanctions applied to such breach;
- Periodically reports to the Supervisory Board on the activities done within its competence and evaluates the fulfilment of rights and obligations conferred upon the Committee with that regard.

Formally Nomination and Corporate Governance Committee has met twice in 2020.

#### 4.4.3 Risks Committee

The Risks Committee is responsible for supervision and compliance with the Bank's risk management policies/procedures, and for reviewing the adequacy of the risk management framework in relation to all types of risks faced by the Bank. It detects and monitors the fundamental risk issues and manages and controls relevant risk decisions.

The Committee assists the Supervisory Board and makes recommendations for risk management and internal control, assessing the adequacy and effectiveness of risk control functions, to identify and prevent specific types of operational, credit and other types of risks.

The Risks Committee also monitors the Bank's compliance with the risk management and risk mitigation policies and procedures. Considering the abovementioned, the Risks Committee considers that the Bank's overall internal control framework is effective.

The Committee is an independent structural unit and it reports to the Supervisory Board. The Committee consists of the following members:

- Murtaz Kikoria (Chairman);
- Irakli Otar Rukhadze (Member);
- Magda Magradze (Member).

The majority of the Risks Committee members shall be the independent members of the Supervisory Board. Therefore, the Bank is in full compliance with the requirements of the Corporate Governance Code for Commercial Banks.

The Risks Committee shall be held at least quarterly and in certain cases extraordinary meetings may be called at any time.

Major roles and key responsibilities of the Risks Committee:

- Approve risk management reports on a regular basis;
- Control the risk strategy and risk appetite, its consistency and alignment with strategy, capital and financial
  plans of the bank. In this regard, the Committee shall, if necessary, develop recommendations and submit
  them to the Supervisory Board;
- Control of capital and liquidity, as well as all types of risk relevant to the bank: credit, operational, market, reputational and other risk management strategies to ensure their compliance with the stated risk appetite and risk culture:
- Review reports on any breaches of risk appetite and the adequacy of proposed action;
- Review and approve the internal capital adequacy assessment process (ICAAP);



 Monitor the effectiveness and independence of the CRO, evaluate his/her levels of achievement and recommend to the Supervisory Board on issues related to appointment and/or resignation/dismissal of the CRO.

Risks Committee formally met twice in 2020, assessed the Bank's risks culture and approved the operational risk management report.

#### 4.4.4 Remuneration Committee

The Remuneration Committee is responsible for creating and supervising the proper functioning of adequate and effective remuneration system for the members of the Management Board and material risk takers of the Bank.

The Committee is an independent structural unit and it reports to the Supervisory Board. The Committee consists of the following members:

- Magda Magradze (Chairman);
- Irakli Otar Rukhadze (Member);
- Mamuka Tsereteli (Member).

The majority of the Remuneration Committee members are the independent members of the Supervisory Board. Therefore, the Bank is in full compliance with the requirements of the Corporate Governance Code for Commercial Banks.

The Remuneration Committee is held at least semi-annually and in certain cases extraordinary meetings may be called at any time.

Major roles and key responsibilities of the Remuneration Committee:

- Conduct regular reviews of, and making recommendations to the Supervisory Board on the remuneration
  policy to ensure that the Bank's remuneration policy is in compliance with the international standards and
  the respective regulations approved by the regulator;
- Review and update regularly the list of material risk takers and present recommendations to the Supervisory Board;
- Review the non-monetary remuneration scheme, make recommendations if necessary and submit to the Supervisory Board for approval;
- Make recommendations to the Supervisory Board on the remuneration of persons covered by the Bank's remuneration policy;
- Assess the performance of key performance indicators (KPIs) of material risk takers;
- Supervise the process of disclosing information on issues related to remuneration.

The Remuneration Committee formally met twice in 2020, reviewed remedial action and made recommendations.

# 4.4.5 The role of committees in corporate governance

In order to facilitate the performance of the rights and responsibilities of the Supervisory Board, to increase its effectiveness, committees have been established with the Supervisory Board, to which the functions of the Supervisory Board have been delegated to various directions. The activities of the committee are concentrated in a specific direction, which increases the level of expert involvement and quality performance. Increasing the involvement of committees, their proactivity is a particularly important component of the Bank's corporate



governance framework. Accordingly, in 2020 the Supervisory Board approved a calendar of specific reports, for which the implementation began at the end of 2020 and will be fully implemented periodically by the end of 2021. Within this framework, the committees will receive information in the form of reports on virtually all important issues, which will help increase their awareness, involvement and the introduction of a sound and effective reporting and communication system between the governing bodies.

# 4.5 Management Board

The Bank's day-to-day activities are carried out by the Management Board, whose members are appointed by the Supervisory Board. The Bank understands the importance of having a Management Board containing the right balance of skills, experience and diversity to enable them to discharge their respective duties and responsibilities effectively.

# 4.5.1 Composition of the Management Board

Law of Georgia on the Activities of Commercial Banks and Law of Georgia on Entrepreneurs set out as a main principle that there should be a clear division of responsibilities at the head of the company between supervising the company and the executive responsibility for running the company's business. The Management Board comprises of the Chief Executive Officer ("CEO") and the Directors. The CEO and each Director is appointed by the Supervisory Board.

The Management Board is headed by the CEO, who is responsible for all executive management matters affecting the Bank. All Directors report directly to him. The CEO is responsible for proposing, developing and supervising the Bank's strategy and overall commercial objectives, which he does in close communication with the Supervisory Board. The CEO and the rest of the Management Board members are responsible for implementing the decisions of the Supervisory Board and its relevant committees.

31-Dec-20	Management Board Members
Chief Executive Officer	Vasil Khodeli
Chief Financial Officer	Vakhtang Babunashvili (appointed as of February 3, 2021)
Chief Financial Officer	Davit Tsiklauri (appointed as of April 8, 2020. On December 25, 2020, an agreement on termination of the contract was signed and he was relieved of his duties from February 3, 2021)
Chief Financial Officer	Levan Lekishvili (Left the Management Board as of April 8, 2020)
Corporate Banking Director	David Verulashvili (Left the Management Board as of September 1, 2020)
Corporate Banking Director	Teimuraz Jorbenadze (appointed as of October 16, 2020. on December 31, 2020, an agreement on termination of the contract was signed and he was relieved of his duties from February 26, 2021)
Chief Risks Officer	David Abashidze (appointed as of February 3, 2021)
Chief Risks Officer	Mamuka Kvaratskhelia (on December 31, 2020, an agreement on termination of the contract was signed and he was relieved of his duties from February 3, 2021)
Chief Operations Officer	Levan Tkhelidze (on December 31, 2020, an agreement on termination of the contract was signed and he was relieved of his duties from February 26, 2021)



# 4.5.2 Management Board Education and Experience

The Management Board members have a range of knowledge and experience in various fields including finance and accounting, risk management, strategic planning, tax and legal issues, management and leadership, corporate governance and marketing. They are distinguished by their reasonable understanding of local and regional economic and market conditions, in-depth knowledge of legal and regulatory environment. Diversity of their expertise and skills has an essential role in creation of long-term value in the Bank.



#### Vasil Khodeli



Vasil Khodeli was appointed as the Chief Executive Officer of the Bank on 30 December 2019. Vasil is an experienced banker and a distinguished managing force in the banking sector. He has more than 20 years of working experience in financial sector and more precisely, in banking sector. Prior to joining the Bank as the head of the Management Board Vasil has been working for JSC Bank of Georgia on several key managerial positions. From 2014 to 2017 he was the head of corporate and investment banking department and years of successful working in corporate banking led him the way in 2017 to the management board of Bank of Georgia and he became the deputy chief executive officer, chief corporate banking investment officer. In his new position he continued corporate banking affairs and successfully supervised management of corporate and investment portfolios with the exposure of

hundreds of millions and effectively dealt with thousands of corporate clients operating in various business sectors. Vasil also worked for the former JSC Tbilinterbank in late 1990s prior to joining the Bank of Georgia. He has graduated from Tbilisi State University and holds a master's degree in economics. He was also awarded with a dual MBA degree from Grenoble School of Management and Caucasus Business School.

#### Vakhtang Babunashvili



Vakhtang Babunashvili joined the Liberty Bank team in July 2020 as Deputy Chief Financial Officer, Head of Finance Department. From February 2021, he replaced Davit Tsiklauri as Deputy Chief Executive Officer, Chief Financial Officer. Vakhtang has 15 years of working experience in financial sector. His professional career started with the consulting company "Synergy Group", after which he held a number of managerial positions in Bank Republic (Societe Generale Group), TBC Bank and Bank of Georgia. In TBC Bank, he held a position of Deputy Chief Financial Officer, overseeing the development of pricing models for retail, small and medium-sized, corporate segment lending, leading organizational risk management and financial risk management. Vakhtang holds an MBA degree from INSEAD, is a graduate of Caucasus Business School with a degree in Finance, and is a Visiting Lecturer in

Management at Banking and Financial Institutions at Caucasus University.

#### Davit Tsiklauri (Left the Management Board on February 3, 2021)



Davit Tsiklauri replaced Levan Lekishvili and was appointed as the Deputy Chief Executive Officer, Chief Financial Officer in April 2020. During 2017 he worked for the Bank of Georgia Group as the deputy chief executive officer, head of corporate and investment banking and from 2017 till 2019 as the chief financial officer. Before joining the Bank of Georgia Group Davit was a deputy chief executive officer, head of corporate and investment banking at TBC Bank Group. He also has valuable experience of working for financial institutions on international level as from 2008 till 2014 he worked for Deutsche Bank as associate, debt capital markets and Vice-President, capital markets and treasury solutions. As of June 2019 he was also working as the sole Georgian investment board member at the Pensions Agency of Georgia. In the wake of his appointment as the Chief Financial Officer of the Bank, in April 2020 he

resigned from the Pensions Agency investment board membership in order to avoid conflict of interests. Davit holds an MBA degree from London Business School and a Bachelor's degree in telecommunications and engineering from Georgian Technical University.



#### Levan Lekishvili (Left the Management Board on April 8, 2020)



from Tbilisi State University.

Levan Lekishvili joined Liberty Bank in June 2018 as a Deputy CEO, Chief Financial Officer. As of May 21, 2019 till December 30, 2019 Levan was the Acting Chief Executive Officer of the Bank. As of April 8, 2020 Levan resigned from the membership of the Management Board. Prior to joining Liberty Bank in 2013-2018 Levan held the position of Managing Partner of Shine-Est (Belarus). In 2009-2015 Levan was the CEO of Standard Group (Lithuania). Prior to Standard Group he served as a Financial Director of Forward Capital from 2008 to 2009 in Belarus. In 2005-2008 Levan was a CFO of Standard Bank Georgia. In 2003 Levan has joined football club Dinamo as the Chief Financial Officer and held this position up until 2005. Prior to Dinamo he held various positions at Saqkurortbank and EA Bank. Levan holds MBA degree from European School of Management Tbilisi and Bachelor's degree in Economics

#### **David Abashidze**



David Abashidze joined the Liberty Bank team in February 2021, when he replaced Mamuka Kvaratskhelia as the Deputy CEO, Chief Risks Officer. David has almost 20 years of working experience in financial sector. Prior to joining Liberty Bank, David worked for years in the UK, London, in investment banking at global companies such as Citigroup and Barclays, where he was involved in raising funds for financial institutions and financial technology companies (Fintech), investing in corporations, and investing. Activities in the direction of analysis. From 2006 to 2012, David was in charge of financial risk management in Cartu Bank. David holds an MBA degree from INSEAD, is a graduate of Caucasus Business School with a degree in Finance, he is also a CFA Charterholder.

#### Mamuka Kvaratskhelia (Left the Management Board on February 3, 2021)



Mamuka Kvaratskhelia joined Liberty Bank in December 2017. In April 2018 Mamuka was appointed as a Deputy CEO, Chief Risks Officer. In 2013 – 2017 Mamuka Kvaratskhelia held various positions at Agricultural Projects Management Agency (APMA), starting with Grant Manager position, Head of Project Development and Support, Deputy Director and Director position. Before APMA, in 2010 – 2013 Mamuka Kvaratskhelia worked with Standard Group Ltd as Head of Projects and in 2004 – 2008 held the Head of Credit department position. Prior to Standard Bank, Mamuka worked at Tbiluniversalbank on different positions. Mamuka holds Bachelor's degree in Economics from Tbilisi State University.



#### **Levan Tkhelidze (Left the Management Board on February 26, 2021)**



Levan Tkhelidze joined Liberty Bank in 2017 and was appointed as a Deputy CEO, Chief Operations Officer in 2018. Prior to joining Liberty Bank, Levan worked as a Chairman of Supervisory Board of JSC MFO Alfa Express from 2014 to 2017. Prior to JSC MFO Alfa Express, Levan served in 2010 – 2014 as a Cofounder and Co-Manager of Belfashion in Minsk, Belarus and also, as an Expert in Foreign Economic Activities Ch.I.U.P Forward Capital in 2009-2010. Prior to joining JSC Standard Bank as a Deputy General Director in 2005 to 2008, Levan held various positions at JSC TBC Bank, including as Deputy Head of International Operations, Deputy Head of Treasury, Deputy Director of Central Branch. Levan holds Bachelor's degree in International Economic Relations from Tbilisi Educational Economic Institute and completed MBA program at European School of Management Tbilisi.

### **Teimuraz Jorbenadze (Left the Management Board on February 26, 2021)**

Teimuraz Jorbenadze joined Liberty Bank in 2017 as a Deputy General Manager, where he mainly worked in the field of capital markets. After almost 3 years of successful work in this position, he became a member of the Management Board, Deputy CEO, Corporate Banking Director. Prior to joining Liberty Bank, Teimuraz held the position of Managing Director at the Georgian Co-Investment Fund. He also has a strong background working in the financial sector. For many years he worked in the financial sector of the Russian Federation and the United Kingdom, including as Director of VTB Capital in London and as Manager of United Financial Group (hereinafter Deutsche Bank - Russia). Teimuraz holds a master's degree in business administration from the University of Nebraska and is a graduate of Ivane Javakhishvili Tbilisi State University with a degree in International Relations.

#### David Verulashvili (Left the Management Board on September 1, 2021)



David was appointed as the Corporate Banking Director of JSC Liberty Bank in 2014 after having served as the Co-head of Corporate and Merchant Banking department for several years. His field of activity included development and increase of corporate business, provision of various services and products to corporate clients, and communications and establishment of partnership with different entities of public sector. Before joining the Bank, David was the Head of Corporate Banking department at JSC Procredit Bank. He also held the office of Deputy Director of Corporate and Investment Banking department at JSC Bank of Georgia. Furthermore, David has an ample experience of working on various credit and corporate financing positions in banking sector starting from 2000. David has graduated from Tbilisi State University and holds both Bachelor's and Master's diplomas in informatics and enterprise management.



# 4.5.3 Roles of the Management Board

In addition to carrying out day-to-day activities of the Bank, major roles of the Management Board are outlined below:

- Provide input to the agenda of the Supervisory Board and General Meeting of Shareholders;
- Provide the Supervisory Board with the annual business plan, including the budget, profit & loss forecast and the Bank's development strategy;
- Arrange for and supervise lending, settlements, financing, cash services, accounting and reporting of cash
  and valuables of the Bank, internal controls and accounting, ensure that the Bank provides proper service
  to the customers;
- Arrange for and supervise the functioning of the Bank's branches and service centres;
- Review the information obtained from internal audit or external inspections as well as the reports submitted by branch/service centres managers and make appropriate decisions based on the above information;
- Ensure the fulfilment of resolutions adopted by the Supervisory Board and/or the General Meeting of Shareholders;
- Develop procedures, internal regulations, product and service conditions, other internal documents;
- Decide on the selection, dismissal, training and remuneration of employees ((Considering that the decision on the remuneration of the members of the Management Board and other material risk takers is made by the Supervisory Board and the Remuneration Committee);
- Monitor and adhere to the risk management principles set by the Supervisory Board and ensure that the Bank's risk profile is within the limits outlined in the Risk Appetite Statement RAS.

The Management Board is also the decision making body for all other activities not specifically reserved for the Supervisory Board and/or General Meeting of Shareholders.

# 4.5.4 Operation and Meetings of the Management Board

The activities of the Management Board are led by the CEO. The CEO is authorised to severally represent the Bank before any person. Any transaction or any internal regulation, order or instruction of the Bank unless authorised by the signature of the CEO may be authorised by the signatures of all the remaining members of the Management Board. The CEO may issue a power-of-attorney to other Directors and relevant persons to severally represent the Bank in respect of various transactions and commitments.

The Management Board adopts its resolutions on Management Board meetings. In total, the Management Board officially met 23 times in 2020 and resolved various issues concerning the development of new products, management and/or implementation of current and prospective projects, Opening/closing of branches/service centers, structural reorganization, approval of internal action documents.

# 4.5.5 Evaluation of the Management Board Performance

The Supervisory Board continually evaluates the activities of the Management Board to reach overall goals of the Bank and strongly believes that the Management Board continues to operate and perform effectively and has a good balance of expertise and knowledge.



#### 4.5.6 Committees of the Management Board

#### 4.5.6.1 Credit Committee

In order to manage credit risk and reduce credit risk losses, the Bank has a multi-level system of credit committees that reviews credit risks related to corporate, micro, small and medium, retail and wholesale Lombard products and decides on the terms of the credit product.

The credit committee of all levels makes a decision within the limit approved for it. The members of the highest level committee in the hierarchy of credit committees are the Chief Risks Officer and the CEO or the director of the relevant business direction. The credit risk management function is represented by the chair of any link committee and has the power to veto any decision.

#### 4.5.6.2 Operational Risks Committee

For early risk identification, effective risk management and monitoring, there is an Operational Risk Committee with the Bank's Management Board, which is responsible for preparing the operational components of the Operational Risk Framework, the effectiveness of the Operational Risk Management function and submitting relevant recommendations to the Supervisory Board. The Committee ensures the independent and uninterrupted operation of the operational risk management function.

The Committee is chaired by the Chief Risks Officer. The committee meets at least once a month, or more often, if necessary.

# 4.5.6.3 Information Security Committee

To monitor the effectiveness of the Bank's internal control mechanisms and ensure the protection of the Bank's information assets, there is an Information Security Committee with the Management Board of the Bank, which oversees the Bank's information security framework and risk management system.

The main functions of the Committee are to identify information and cyber threats and to control the protection of the bank in this area, have appropriate response measures to cyber threats.

The CEO, the Chief Risks Officer, the Chief Information Security Officer and the Chief Information Officer are the members of the Committee. Additionally, senior members of the relevant qualifications and experience and other employees of the Bank may be invited as members of the Committee. The committee meets once a month.

#### 4.5.6.4 Information Technology Executive Committee

To optimize the processes in the bank through information technologies, manage investments in information technologies and optimize the expenses related to information technologies, the Information Technology Executive Committee functions with the Management Board.

The Committee reviews the Bank's business ideas that require IT involvement, reviews IT applications for new projects, prioritizes them as needed, reviews IT gaps, identifies potential risks and circumstances hindering effective operation.

The Committee is chaired by the CEO, while the members are the members of the Management Board and the relevant managers. The committee meets once a month.

#### 4.5.6.5 Marketing and Sales Committee

Marketing and Sales Committee functions with the Management Board for marketing planning, awareness raising, communication and cooperation between the Bank and civil society representatives. The committee represents a



platform, and committee meetings are a means by which those responsible for planning and implementing the bank's business, together with marketing staff, provide marketing campaign planning. The Committee also organizes the planning and implementation of activities within the Bank's Corporate Social Responsibility (CSR) and the development of a marketing strategy related to the development of the Bank's brand, identifying the means needed for its implementation.

The committee meets once a month and sets priorities for current issues, as well as summarizes information on already implemented campaigns and activities and evaluates the results achieved.

#### 4.5.6.6 Assets and Liabilities Management Committee (ALCO)

To maximize the effective management of the Bank's assets and liabilities, in compliance with supervisory and prudential norms and requirements, the Assets and Liabilities Management Committee functions with the Management Board in order to maximize the profitability of banking operations.

The Committee ensures the optimal management of the bank's funds, the control of the protection of prudential requirements, the supervision of the profitability of banking operations, taking into account the value of resources, and the determination of measures to be taken to increase profitability. In addition, the Committee also monitors and analyzes various types of risk (currency risk, liquidity risk, interest rate risk), including assessing the level of interest rate risk, controlling the maintenance of assets required to maintain liquidity.

The committee is chaired by the CEO, while the members are members of the Management Board and the heads of the finance, treasury, organizational risk management units. The committee meets once a month.

#### 4.5.6.7 Anti-Money Laundering (AML) Committee

The AML Board, together with the Management Board, is responsible for promoting the prevention of money laundering/illegal income, combating and financing terrorism, and is responsible for developing and implementing strategies and action plans to combat and prevent money laundering and terrorist financing.

The Committee reviews and develops drafts of the Bank's internal documents for money laundering and terrorist financing, reviews changes to the Client Risk category, and decides whether to open an account or conduct operations according to the Client Risk Category.

Chairman of the Committee is the Chief Risks Officer.

#### 4.6 Code of Conduct and Ethics

The Bank is committed to the highest standards of conduct in all aspects of its business activities. Issues regarding the behaviours and standards of conduct applicable to all individuals working in the Bank are regulated by certain policies and regulations approved by the Supervisory Board or the Management Board.

#### 4.6.1 Code of Conduct and Business Ethics

In December 2018, the Supervisory Board approved the Code of Conduct and Business Ethics (the "Code") of Liberty Bank. The Code outlines general principles of the business ethics and values of Liberty Bank. It is Liberty Bank's policy to act honestly and fairly at all times and comply with all applicable laws and regulations in all that it does and each employee is expected to do the same.



Relationship with colleagues

 Responsible for understanding and complying with the code and reporting suspected and/or actual violations;

Safety policies

- All employees shall maintain office safety;
- Violence-free and drug-free workplace;
- Unauthorised photography and recordings are prohibited;
- •Staying alert and reporting violations to the compliance or the information security officer;

Relationship with customers

- Being transparent and acting with integrity;
- Earning and keeping customers' trust by responding quickly, providing thoughtful solutions and keeping confidential information safe from theft;

Fair sales and marketing

 Acting with integrity and dealing fairly with customers, suppliers, comtetitors, the public and each other;

Confidentiality

• Keeping confidential information secret from anyone outside the Bank (unless there is a legitimate business purpose for doing so);

#### 4.6.2 Whistleblowing Policy

In December 2018 the Supervisory Board of Liberty Bank approved the Whistleblowing Policy which sets the procedures for the disclosing person to report any concerns and/or suspicions regarding the possible violations of laws, rules or regulations or suspected wrongdoing of internal Liberty Bank policies and standards or procedures. The policy also sets out the procedure for making such a statement and the relevant review and decision-making bodies/entities. The policy protects the anonymity of these persons and protects their rights and interests from any oppression, harassment and other discrimination in the event of making a statement, even if the authenticity of the alleged suspicion and/or fact is not proven.

#### 4.6.3 Remuneration Policy

In 2019 the Supervisory Board approved the Remuneration Policy. The principles and structure set forth under the Remuneration Policy supports the sound governance and risk management, risk-based remuneration, increasing effective performance, reinforces the Bank's operating and risk culture and is in line with the business and risk strategy, objectives, values and long-term interests of the Bank.

The Remuneration Policy runs in pursuit of the following objectives: continuous monitoring of market trends and practices, compliance with regulatory requirements and principles of good business conduct, motivation and retention of employees, minimisation of potential risks, maintenance of a reasonable ratio between the amount of risk incurred by the employee and his/her remuneration, the remuneration compliance with the bank 's capital and the performance of the key performance indicators (KPIs).

In addition, the Remuneration Policy also determines the components of remuneration, principles (such as deferral and retention principles), mechanisms for adjustment of variable remuneration (malus and clawback



clauses) and methods and forms of payment determined by the regulator or recommended under the best practice available.

At a meeting of the Remuneration Committee in 2020, the Committee issued a recommendation on changes to the remuneration policy. This recommendation was issued in two main directions: a) identification of bank employees as material risk takers based on qualitative and quantitative characteristics and b) introduction of an effective remuneration system for material risk takers.

In accordance with the recommendations issued by the Remuneration Committee, amendments have been prepared to identify material risk takers. The Bank is working on a remuneration scheme that will be submitted to the Supervisory Board/Remuneration Committee by the end of 2021.

# 4.6.4 Anti-Bribery and Anti-Corruption Policy

By adopting Anti-Bribery and Anti-Corruption Policy in 2019, the Bank publicly declares the significant values on which the Bank's business activities are based. These include:

- Prudent and reasonable conduct;
- Customer loyalty and high professionalism;
- Encouraging employee accountability;
- Arm's Length approach, anticipating the circumstances, where parties to a transaction are independent and treated on an equal footing;
- Zero tolerance for facts committed for corruption purposes, such as offering or receiving undeserved benefits of any value to anyone, such as: improper payments to public officials or individuals for any benefit on their part; This includes promising to pay a bribe (directly or indirectly) as well as assistance in obtaining it in any form.

# 4.6.5 Environmental Sustainability Policy

The Environmental Sustainability Policy was approved by the Supervisory Board in 2019. The Policy expresses and confirms the Bank's readiness to comply with all relevant legislation and other requirements. In addition, the Bank aims to minimize its impact on the environment by integrating environmental considerations into business decisions, engaging with industry groups and non-governmental organizations and civil society in order to contribute positively and proactively to environmental sustainability in business, raising the employees' awareness of environmental issues, encouraging environmentally responsible behavior and committing other socially and environmentally helpful activities.

Georgia is a signatory state to the Paris Convention on Climate Change. The signatory states to the Convention agree on a common position to minimize the impact of business and the economy on nature and the environment. The Bank fully shares this approach and plans to further integrate environmental issues and related risks into its operations. In addition to environmental issues, social and governance issues that affect the Bank's business are also important. In this regard, with the involvement of the Supervisory Board, the Bank has planned a number of activities during 2021 and beyond, such as changing the sustainable environmental policy so that the policy covers both environmental and social (ESG) issues and is a comprehensive ESG document, Which regulates ESG risk management, the importance of climate change, assessing and mitigating the indirect impact of their own business environment, controlling the concentration of the segment with significant negative impact on ESG issues in the loan portfolio, introducing green loan principles, consulting with customers on the importance of ESG issues and making recommendations. The Bank will publish information on the results achieved in relation to ESG issues at least annually.



## 4.6.6 Corporate Manual

The Bank provides a safe working environment in which employees are treated fairly and with respect. The Bank is committed to empowering employees to excel and reach their full potential, receive remuneration on the basis of merit and does not tolerate discrimination or harassment of any kind. The Bank values clear and open communications with its employees. Employees are expected to promptly raise any concerns about unethical or illegal conduct and the Bank will investigate all concerns raised in good faith, while maintaining confidentiality and protecting the reporting employee.

The following values are set in the corporate manual of the Bank:

Principles of the Bank	•Employees are loyal towards their work and take efforts to achieve maximum results;
Performance	<ul> <li>All employees of the Bank should strive to improve their professionalism, ensure that their goals are met in a timely manner, meet the qualification requirements set for the positions they hold, plan and use the Bank's resources wisely, determine the optimal level of delegation and control;</li> </ul>
Flexibility and initiative	<ul> <li>The bank encourages its employees to develop own capabilities, achieve set goals, ensure creative approach and initiatives, improve working processes and increase the customers' satisfaction, strive to maintain competitive advantage of the Bank;</li> </ul>
Teamwork and partnership	•The Bank's top priorities are healthy working atmosphere at the Bank, mutual respect among the employees and faithful attitude towards the work;
Transparency and trust	•The Bank uses all sources of information: business meetings, group discussions, internet, intranet, press conferences to disseminate unbiased information;
Obligatory rules of conduct of an employee	<ul> <li>The employee should always protect the Bank's interests and image in front of the customers and partners, must be honest and objective towards his/her clients, colleagues and subordinates, should respect and protect their interests and avoid conflict;</li> </ul>
Gambling activities	<ul> <li>Employees are prohibited to participate in or organise gambling and betting activities as defined under the Laws of Georgia;</li> </ul>

# 4.6.7 Regulation on the Management of the Conflicts of Interest

In order to protect interests of the Bank depositors and creditors and ensure the Bank's adequate supervision and control of the transactions with affiliated parties, certain employees are expected to be free from actual or potential conflicts of interest that may influence their judgement or actions when working for the Bank. For this purpose, the Supervisory Board has approved the regulation on the management of the conflicts of interest, thus, enhancing the Bank's commitment to act ethically and take assertive measures to properly identify and manage, if permissible, potential conflicts of interest.

For the management of the conflicts of interest, the Bank identifies related/affiliated parties, creates respective list of such related parties, categorises such list, identifies process of the transactions subject to control/reporting and sets out types and list of transactions approval of which is exclusively reserved for the Supervisory Board.



The Bank's Audit Committee and Supervisory Board are constantly committed to refining the internal process of conflict of interest management to ensure proper control and accountability of related transactions and to adhere to the principle of open arms.

# 4.6.7 Information Security

The Bank holds information about its customers, suppliers and colleagues in the strictest confidence and in compliance with applicable law and regulations. Principles and basic rules for information security management within the Bank's technical infrastructure is regulated by the information security policy. General objective of the information security management system is to protect information utilized by the Bank in attaining its business goals. Information security must be managed in line with the Bank's risk management and business continuity, thus by reducing the occurrence and potential damage caused by information security incidents. Goals are in line with the Bank's business objectives, RAS, strategy and business plans, for protecting confidentiality, integrity and availability of underlining information processes and assets. Protection of integrity, availability, and confidentiality of assets is the responsibility of the owner of each asset.

In addition to abovementioned policies and manuals, Liberty Bank intends to approve Anti-bribery and Anti-Corruption Policy, Environmental Sustainability Policy and Remunerations Policy as required under the Corporate Governance Code of Georgia for Commercial Banks.



# 5 REMUNERATION

### 5.1 General Remuneration Framework

The Bank is one of the leading employers in Georgia with over 4,551 employees. The Bank believes that its long-term success depends on the talent of its employees, therefore the main objective of the remuneration strategy is to attract, retain and motivate the best talents in the market, as well as constantly care for the development of existing employees. On the other hand, the Bank's value proposition is the competitive compensation package with plenty of professional development opportunities and challenging working environment.

The Bank is positioning as a socially responsible and fair player on the labour market. The bank treats their employees the same regardless of race, gender and other issues to avoid discrimination and any kind of unequal treatment; The Bank believes that all employees are given an equal opportunity to work in a position appropriate to their qualifications. According to the Bank's Remuneration framework, employees are paid competitive salary compared to the similar positions available in the market. The same approach is applicable for creating compensation packages for existing employees. Employee remuneration consists of monthly salaries and bonus scheme. Bonus scheme is performance based and varies by business lines and particular positions. The Bank permanently conducts market salary surveys and analysis, based on which decisions are made regarding remuneration changes.

The Bank is focused to create better working atmosphere for all employees and maintain their sustainable performance. Employees who adhere to the Bank's values and contribute to the Bank's success are rewarded accordingly. Various performance assessment methodologies and reward systems are used, which include both, financial and non-financial benefits. A talent management program has been introduced to support the development/motivation/career advancement of the bank's employees. In addition to paying cash bonuses, the bank provides employees with a competitive health insurance package, fully-paid six-month maternity leave, paid annual leave, as well as sick leave. Bonuses are awarded based on key performance indicators or the implementation of important projects. In addition, the Bank supports enriching employees knowledge and fully finances their studies both inside and outside the country.

### 5.1.1 General Bonus Pool Policy

In 2010, the Bank has implemented the policy of setting aside and distributing annual cash bonuses to its employees. The Policy considers the distribution of predefined amount of the pre-tax profit result as per the financial statements from the previous year.

For the back-office employees and middle management, bonuses are calculated based on the Bank's annual pretax profit and are fully discretionary. The allocation of bonuses per employee is based on the level of their respective key business objective ("KBO") fulfilment. KBOs are set at the beginning of the assessment period. In addition, at the beginning of the reporting year, the KPI is determined for each employee, the quality of which is taken into account when calculating the annual bonus. Employees are aware of their role and responsibilities within their competences and have clear understanding of their input in organisation goals and objectives. The table below demonstrates the remuneration policy for different employees:



### **Remuneration Policy for different employees:**

## Front Office Employees

- Fixed monthly salary and monthly/quarterly variable bonuses;
- Transparent and fully understandable performance plan with specific targets is defined for each Front Office position and is subject to change on a monthly basis;
- Credit officers earn bonuses based on the quantity, volume and the quality of loans issued;
- Teller bonuses are calculated according to the quantity, volume and duration of attracted deposits;
- Front office employees' and sale representatives' performance measures are set by the Management Board or the relevant curator.

# Back Office Employees

- Fixed monthly salary; Monthly/quarterly variable bonuses are distributed depending on the position and performance;
- The Bank has explicit performance appraisal system for the back office employees. Based on annual feedback sessions, full and balanced picture of employees' professional and personal skills is obtained. This process and outcome are essential for the Management Board to support high performance and ensure that employees' interests are aligned with those of investors;
- Most of the Head Office employees are eligible to the General Bonus Pool. Bonus amount is based on the performance at the department level and individual KPIs and fulfillment of the KBOs.

### **Remuneration Policy for senior management:**

# **Management Board**

- The Supervisory Board, as a plenary body, is responsible for structuring the remuneration system for the members of the Management Board as well as for determining their individual compensation;
- •The remuneration system for the members of the Management Board is regularly reviewed by the Supervisory Board; Incentive programs and cash awards of the members of the Management Board are subject to approval of the Supervisory Board as well.
- Fixed remuneration is determined by the remunertion committee based on responsibility, experience and skills and is reflected in top manager's employment contract.
- Variable remuneration of top management should consist of both monetary and non-monetary parts and depends on the KPIs, which include the fulfillment of the strategic objectives and financial indicators.

#### **Supervisory Board**

• Remuneration of the Supervisory Board members is set by the Annual General Meeting and is closely related to the achievement of corporate KBOs and the Bank's general performance by the end of the given calendar year;

In 2021, the Bank plans to introduce the remuneration system for the members of the Management Board, which will include the principles and forms of payment of variable remuneration, the grounds for reducing and repaying variable remuneration, and other remuneration issues. Variable remuneration will be based on the results of the variable remuneration period, which will be approved by the Supervisory Board. This system will comply with the requirements of the Corporate Governance Code.



# 5.2 Employees having a Material Impact on the Bank's Risk Profile

Employees in key managerial positions are material risk takers as they are responsible for the business activities under their supervision. The Bank defines the circle of employees whose professional activities significantly affect the Bank's risk profile based on the following criteria:

- Members of the Supervisory Board and Management Board;
- Employees have significant influence on day-to-day management of the business Heads of the following units:
  - o HR
  - o Internal Audit
  - o Legal
  - o Finance
  - Sales
  - o IT
  - o Credit Risks
  - Operational Risks.
  - o Compliance
  - o AML
  - Information security
  - Marketing

For more details on remuneration awarded to the Management and Supervisory Boards, as well as employees having a material impact on the Bank's risk profile, see Appendix Table 15.



# 6 RISK MANAGEMENT

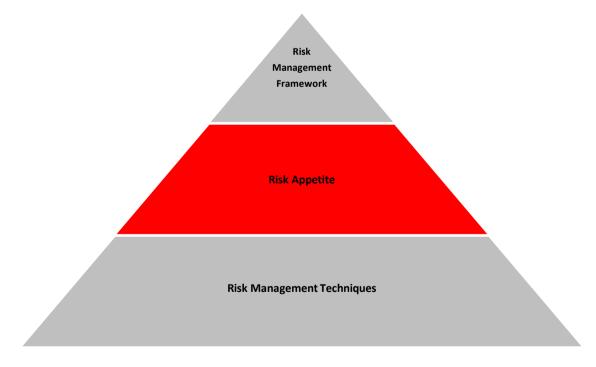
Risk is inherent in the Bank's activities but managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities. The Bank is exposed to credit risk, liquidity risk, market risk, operational risk and other non-financial risks. The risk management framework adopted by the Bank sets the boundaries of risk bearing capacity for each risk and business line and ensures its compliance.

# 6.1 Risk Management Framework

The Supervisory Board of the Bank has overall responsibility for the establishment and oversight of the Bank's risk management framework.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect the changes in market conditions, products and services offered. The Bank, through its management standards, procedures and trainings aims, has a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The responsibility of the individuals accountable for risk management is to ensure the compliance of the Bank to the RAS set by the Supervisory Board of the Bank. The compliance is ensured by continuous monitoring of the RAS parameters. With the active involvement of Management Board, risk management functions ensure proper communication and clarity at all levels regarding risk objectives, constant monitoring of risk profile against risk appetite, timely escalation of risk-related alerts and design of mitigating actions.





The Bank's risk management framework consists of the following four components:

- **1. Risk Management Principles** provide the qualitative foundation of the risk management framework. These include:
  - Promotion of a robust risk culture;
  - Accountability for risk by the Business Lines;
  - Independent central risk oversight;
  - Avoidance of and / or reduction in excessive concentrations;
  - Ensuring that the risks are clearly understood, measurable and manageable.
- 2. Strategic Principles provide qualitative benchmarks to guide the Bank in its pursuit of the Governing Financial Objectives, and to gauge the degree of alignment between new initiatives and the Bank's Risk Appetite. Strategic Principles include:
  - Placing emphasis on the diversity, quality and stability of earnings;
  - Focusing on core businesses by leveraging the Bank's competitive advantages;
  - Making disciplined and selective strategic investments.
- **3. Governing Financial Objectives** focus on the long-term build-up of shareholder value and the sustainability of the Bank's business franchise. These objectives focus on the internal generation of capital through sustainable earnings growth, improving the Bank's access to capital on reasonable commercial terms, and maintenance of adequate capital in relation to the Bank's risk profile.
- **4. Risk Appetite Measures** provide objective metrics that gauge the risk and articulate the Bank's Risk Appetite. They provide a link between the actual risk-taking activities and the Risk Management Principles, Strategic Principles and Governing Financial Objectives. These metrics include capital and earnings ratios, market and liquidity risk limits and credit and operational risk targets and limits.

The Supervisory Board is ultimately responsible for identifying and controlling risks; however, there are separate independent bodies responsible for managing and monitoring risks. The key risks of the Bank are managed by the following committees and units with the active involvement of Management Board:

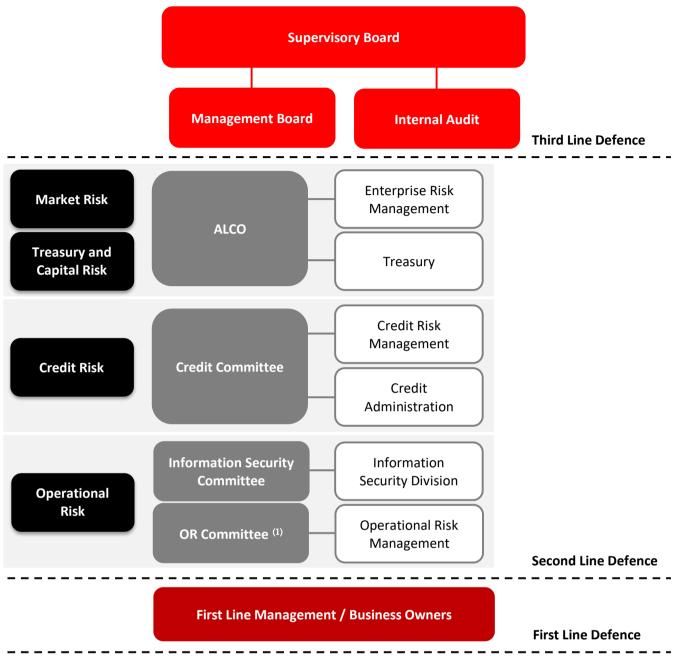
- Credit risk is managed by the Credit Risk Committee;
- Liquidity risk is managed by the Assets and Liabilities Management Committee ("ALCO");
- Market risk is managed by the ALCO;
- Operational risk is managed by the Operational Risk Committee;
- Information security and technology risks are managed by Information Security Committee.

Business lines represent the primary owners of risks affecting daily activities and operations within the Bank. Business processes incorporate controlling activities performed by the relevant risk unit representatives. Units with risk management functions that are independent from the core businesses contribute to the management and internal control of risks. They represent the second line of control and defence, the first one being ensured by the businesses. The following departments/divisions are responsible for day-to-day management of credit, liquidity, market, operational and other financial and non-financial risks:

- Enterprise Risk Management ("ERM");
- Treasury;
- Credit Risk Management;
- Credit Administration;
- Operational Risk Management ("ORM");
- Information Security;
- Security;
- AML;
- Compliance.



Table below shows three lines of defence in the management of risk.



(1) Operational Risk Committee was created in 2019

## 6.1.1 Credit Risk Committee

The Credit Risk Committee has an overall responsibility to manage credit risks in respect to all kinds of business activities on an enterprise level. It performs major role in identification of possible significant credit risks in Bank's portfolio and has the authority to make a final decision on approval or rejection of proposed credit risk related transactions. The Credit Risk Committee has developed credit risk assessment policies and procedures which is consistent with the Bank's current risk profile and future growth plans. Various credit risk units and departments are input providers to the Credit Risk Committee. To ensure sound credit risk environment, comprehensive control and monitoring systems are implemented, where roles and responsibilities of entities and employees involved in credit risk management are clearly defined.



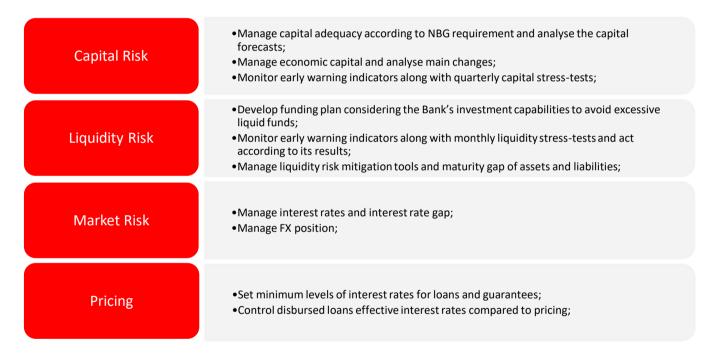
Main responsibilities of the Credit Risk Committee are the following:

- Review and approve the risk management framework and policies;
- Approve credit exposures within identified limits;
- Supervise and manage on-balance and off-balance credit and concentration risks;
- Set credit limits by client category and operation type;
- Early identification of possible credit risk losses;
- Maintain an appropriate credit administration, measurement and monitoring process across all business lines.

## 6.1.2 Assets and Liabilities Management Committee

Core functions of the ALCO are management of the capital, liquidity, interest and funding risks and loans/guarantees pricing. The Chairman of committee is CEO. ERM and Budgeting division provides the relevant analytical inputs for effective decision making process. ALCO meetings are conducted on a monthly basis or at any time deemed necessary.

The primary objectives of the ALCO are the following:



In addition, ALCO sets limits for interbank counterparty exposures. With fulfilling its core responsibilities, the Committee is ensuring the development and implementation of an appropriate assets and liabilities management policy. The policy is the main guidebook for performing comprehensive monitoring and in-depth analysis pertaining to the Bank's balance sheet and its related indicators.

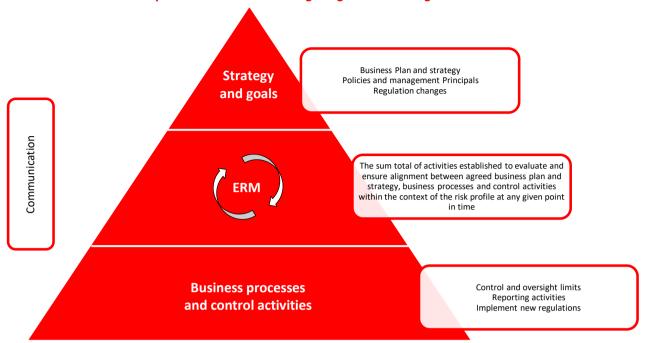
### **6.1.3** Enterprise Risk Management

The objective of the ERM and Budgeting division is to maintain risk at an acceptable level to ensure the best balance possible between threats and opportunities – in line with the risk appetite and business strategy of the Board and Executive Management. It is concerned with ensuring the achievement of goals as the enterprise develops and appropriate management of the organisation's assets, including avoidance of losses as a result of unwanted events.



This will include matters occurring in all levels of the organisation. ERM and Budgeting division's role in governance is illustrated in figure 6.1.3.1.

Table 6.1.3.1 The interrelationship between ERM and Budgeting division and governance



ERM and Budgeting division facilitates cross-risk activities such as aggregation and analytics, cross-risk reporting and addresses issues that are not specific to a single type of risk. Major risk functions of ERM and Budgeting division are outlined as follows:

- Being in charge of Internal Capital Adequacy Assessment Process (ICAAP) and Recovery Plan documents;
- Assisting Management Board and Supervisory Board in coordinating RAS review process and in monitoring, controlling and reporting of RAS compliance;
- Conducting enterprise-wide and other ad-hoc stress tests;
- Day-to-day communication with Treasury and additional input provider for ALCO;
- Managing and reporting the Regulatory Risk.

# 6.2 Risk Appetite Statement

### 6.2.1 Risk Appetite

The Supervisory Board of the Bank is responsible for establishing the framework and determining the Bank's Risk Appetite. The Bank's Risk Appetite is documented in the Risk Appetite Statement ("RAS"). The Risk Appetite is broadly defined as the types and degree of risk the Bank is willing to accept on behalf of its shareholders and depositors in its strategic, tactical and transactional business actions. The Risk Appetite is expressed as a set of concrete, quantifiable boundaries on the various risk taking activities which the Bank should not cross. The RAS also sets various limits on counterparties to avoid concentration risks.

Risk capacity (also known as risk-bearing capacity) represents the Bank's overall ability to absorb potential losses. Risk profile is a snapshot of the Bank's risk portfolio at a specific point in time (past, present, or future). The Risk Appetite is not the same as (and must be lower than) the Bank's risk-bearing capacity and may also differ from the Bank's risk profile. Risk profile should generally be lower than Risk Appetite. Risk profile could be higher than Risk



Appetite on an exceptional basis (for instance, due to external shocks or marked shift in the Bank's Risk Appetite) for finite and brief periods of time.

In 2017 the new management decided to make Risk Appetite statement as a separate document.

In Risk Appetite statement bank's attitude to following key risks are described:

- Credit Risk
- Treasury and Capital Risk
- Market Risk
- Operational Risk
- Other Prudential Risks

The Bank's Risk Appetite Measures are designed to provide safeguards and guidelines to achieve and improve the Bank's strategic objectives:

- Ensuring capital adequacy at all times;
- Ensuring sound management of the liquidity and funding risk that includes: LCR and Liquidity Ratio
  maintained comfortably above the regulatory minimums; limitations on single client exposures;
  concentration limits; stress tests endurance (base, mild and severe cases) and achieving and maintaining
  a well-diversified funding structure;
- An upfront assessment against the stated Risk Appetite should be submitted to the Supervisory Board for significant new projects / investments, new products, and entry into new market segments or business lines;
- Maintaining sustainable economic profit commensurate with the risks taken.

The Management Board reviews and approves bank's risk appetite statement on an annual basis, or more frequently in the event of unexpected changes to the risk environment, with the aim of ensuring that they are consistent with Bank's strategy, business and regulatory environment and stakeholders' requirements.

Reports relating to bank's risk appetite are presented regularly to the Management Board and Risk Committee of the Supervisory Board.

Whenever the Bank's risk profile exceeds the Risk Appetite set by the Supervisory Board, a concrete set of steps must exist together with the Management Board tasked with executing these steps in order to bring the Bank's risk profile in line with its Risk Appetite within a defined period of time.

Management Board and all heads of departments/divisions are responsible for the implementation of, and compliance with, the Risk Appetite Statement.

#### 6.2.2 Monitoring, Reporting and Review

The Supervisory Board is ultimately responsible for controlling overall risk profile of the Bank. The Credit Risk Committee, ALCO and Information Security, ORM department and ERM and Budgeting division are responsible for monitoring risks and ensuring compliance with the Risk Appetite. ERM and Budgeting division has the overall responsibility for continuous monitoring of RAS parameters and limits, and reporting on compliance with RAS on a quarterly basis to the Supervisory Board.

This Risk Appetite Statement is reviewed at least annually, or whenever there is a significant change to the Bank's operating environment in which case the review process is initiated by the Supervisory Board. The Management



Board can propose to the Supervisory Board that the RAS requires review, however the Supervisory Board decides whether to start the process.

The review is coordinated by the ERM and Budgeting division. Proposed changes to the Risk Appetite Statement are endorsed by the Management Board and approved by the Supervisory Board.

# 6.3 Types of Risk

The Bank faces a variety of risks as part of its business activities with the most significant ones described below. The Regulation covers the credit risk, market risk, operational risk and treasury and capital risk. As part of the ICAAP, the Bank calculates the economic capital that is required to cover all the material risks, except for the liquidity risk.

### 6.3.1 Credit Risk

The credit risk is the risk that the borrower or any counterparty will fail to meet its obligations in accordance with agreed terms. These obligations are typically part of the Bank's traditional non-trading lending activities, primarily loans.

The bank has different categories of credit risk:

- Default Risk is the risk that counterparty will be unable to make the required payment on their debt obligations.
- Country Risk is the risk stemming from the unexpected deterioration of the creditworthiness or default
  of Georgia due to social unrest, political instability, war or other unfavourable developments in the
  country.
- Concentration Risk is the risk of loss arising from a large position in a single asset, or group of an assets. This risk arises when portfolio has less diversification in terms of sector and group of borrowers.

## 6.3.2 Market Risk

Market risk is the risk that affects the overall performance of the financial market. The main types of market risks include interest rate risk, foreign currency risk and their levels of volatility. Market risk arises mainly from trading activities. The market risk related to the banking activities encompasses the risk of loss on equity holdings, and the interest rate and foreign exchange risk stemming from banking intermediation activities.

## 6.3.3 Operational Risk

Operational risk is defined as the risk of a financial loss resulting from the inadequacy or failure of internal processes, systems or people, or from external events, whether deliberate, accidental or natural occurrences. External events include, but are not limited to fraud, floods, fire, earthquakes and terrorist or hacker attacks. Credit or market events such as default or fluctuations in value do not fall in the scope of operational risk. Compliance risk is included under operational risk. Compliance risk is the potential that the Bank may incur regulatory sanctions, financial loss and/or reputational damage arising from its failure to comply with applicable laws, rules and regulations. The operational risk does not cover the reputational risk.



## 6.3.4 Treasury and Capital risk

Treasury and capital risk includes liquidity and capital risks.

Liquidity risk is the financial risk arising from the Bank's potential inability to meet all payment obligations when they come due or are only able to fulfil these obligations at a higher cost. The bank divide liquidity risk into two types:

**Market liquidity** - The market liquidity risk is the risk that bank does not have the ability to buy and sell an asset without changing the price materially and without incurring large transaction costs.

**Funding liquidity** - The funding liquidity risk arises when the bank is unable to pay its debt when they fall due and the bank cannot meet the demand of customers wishing to withdraw their deposits.

Capital risk is arising from inadequacy of capital to support risk exposure arising from normal business activities, inability to meet dividend targets, to increase cost of fund due to deterioration in investors' appetite or credit rating and to comply with regulatory capital requirements under normal operating environment.

#### 6.3.5 Macroeconomic Risk

Macroeconomic situation can affect Banks profitability, portfolio quality and growth rate.

The main factors that directly influence Banking Sector in Georgia are:

- GDP growth rate
- Unemployment rate
- Exchange rate
- Inflation rate
- Real interest rate
- Business and consumer expectations
- Fiscal and current account imbalances
- Political cycles

In addition, Georgia's economy depends on the economy and political situation of neighbor countries. These can alter export, tourism, money transfers and foreign direct investments.

# 6.4 Stress Testing

To ensure dynamic risk supervision and management, the Bank has developed the stress testing framework as described below.

## **6.4.1** Stress Testing Framework

The Bank uses stress tests in order to project its financial needs in various adverse scenarios. The stress tests cover all the material risks and enable the Bank to assess the effect of unfavourable economic trends on various risk types. Stress testing forms an integral part of the risk management system. The Bank uses scenario based approach in order to assess the impact of adverse developments in the economy. The stress tests are conducted on an enterprise level.



ERM and Budgeting division is responsible for designing the methodology of the stress scenarios and determination of appropriate parameters to translate input data into reliable outcomes. As a final user, ALCO examines the stress-test results and takes decisions, if necessary, on the implementation of corrective measures.

# 6.4.2 Stress Testing Methodology and Scenario Definition

The stress testing methodology consists of four steps. The first step is to define and prepare the internal stress test scenarios. Each scenario consists of the macroeconomic variables. The Bank has a base case scenario that represents its forecast of financial trends during normally expected state of economy and a recession case scenario that represent shocks to the economy that are not expected but are plausible. The scenarios reflect the current as well as the predicted economic conditions and are adjusted accordingly by the Management Board. The second step is to determine the effect of the scenarios on the various risk types and capital. When the stress test scenarios are translated into effects on the risks, the income and cost structure, the Bank calculates capital requirement ratios under each scenario. Finally, the results are evaluated by the Management Board in order to ensure consistency and reliability. The findings are then reported to the Supervisory Board.

In addition to the enterprise-wide stress testing, the Bank uses various specialised scenarios that give the Management Board an understanding of the effect on the Bank under specific types of events.

# 6.5 Recovery Plan

The Bank maintains the Recovery Plan that outlines possible recovery options if the Bank was to find itself in a distressed situation. The Recovery Plan serves as an additional risk management tool and aims to shorten recovery period and minimize losses in case of crisis. Based on the overall risk profile of the Bank and the Bank-specific risks, the plan contains specific triggers that would require the Management Board to initiate the Recovery Plan.

The Recovery Plan describes and quantifies the events that could trigger the recovery. In order to envisage the critical amounts causing the Recovery Plan activation the analysis was made of baseline forecasted (budgeted) scenario. Since the precise nature of an event that will cause pressure on the Bank cannot be known in advance, the plan is designed to be flexible in response to the severity of the stress event and provides a menu of options that could be used as needed during the distress. The plan describes respective mitigating factors/actions and the effect of their application on the existing pressures.

The capital triggers are monitored by ERM and budgeting division on a monthly basis. Any potential trigger event is escalated to the Management Board level and should be discussed at the meeting. If triggered, the Recovery Plan strategy will be executed under the supervision of the Management Board.



# 7 CAPITAL MANAGEMENT AND CAPITAL ADEQUACY

# 7.1 Capital Requirements

Starting from 30 June 2014, the Bank has to comply with minimum capital adequacy ratios stipulated by "Regulation on Capital Adequacy Requirements for Commercial Banks" approved under Decree # 100/04 (the "Pillar 1 Regulation") of the President of the NBG dated 23 October 2013.

Principal measures to assess the capital adequacy of a credit institution from a regulatory perspective are regulatory capital ratios, defined as regulatory capital divided by risk-weighted exposures (the "RWE"). Under the Pillar 1 Regulation, the NBG requires the banks to maintain the minimum Regulatory Capital Ratio of 8.0% of the RWE, Tier 1 Capital Ratio of 6.0% of the RWE, and Common Equity Tier 1 Ratio of 4.5% of the RWE, computed based on the Bank's stand-alone financial statements. In addition to the mandatory requirement all banks are required to hold a capital conservation buffer, countercyclical capital buffer and systematic risk buffer, to ensure that they accumulate a sufficient capital base in prosperous times to enable them to absorb losses in the event of a crisis.

The purpose of the conservation buffer is to conserve a bank's capital. When a bank breaches the buffer, automatic safeguards apply to limit the amount of dividend and bonus payments it can make.

The countercyclical capital buffer is a prudential tool introduced by the Basel III agreement to counteract the effects of the economic cycle on banks' lending activity.

With the objective to formalize and establish this framework National Bank of Georgia introduced "Rule on Additional Capital Buffer Requirements for Commercial Banks within of Pillar 2". In accordance with this rule, Pillar 2 capital requirements include requirements for unhedged currency induced credit risk buffer, concentration buffer, net stress-test buffer and GRAPE buffer.

It's important to note, that capital buffers under Pillar 2 should be proportionately incorporated in capital requirements (Common Equity Tier 1 4.5%, Tier 1 capital 6% and Total Regulatory Capital 8%). Therefore, 56 % of capital required under Pillar 2 should be held through Common Equity Tier 1, while 75% through Tier 1 capital instruments.

To mitigate the negative impact of the COVID-19 pandemic on the financial sector and to promote the economy of the country, National Bank of Georgia lowered capital requirements for the commercial banks, which implies to Capital Conservation Buffer (2.5% of the risk weighted assets) and the portion of the pillar 2 buffer (2/3 of the currency induced credit risk buffer). NBG also postponed increase of CET1 and Tier 1 requirements for GRAPE and concentration buffers.

As of 31 December 2020, systemic risk buffer increased to 1.2% from 0.9%, according to Decree # 174/04 of the president of NBG dated 18 October 2017.



# 7.2 Regulatory Capital

The regulation requires banks to have set aside enough capital to cover unexpected losses and keep themselves solvent in a crisis. As a main principle, the amount of capital required depends on the risk attached to the assets of a particular bank.

The total regulatory capital comprises tier 1 and tier 2 capital. Tier 1 capital is subdivided into Common Equity Tier 1 (CET 1) capital and Additional tier 1 (AT 1) capital.

Tier 1 capital is considered to be the going concern capital. The going concern capital allows a bank to continue its activities and keeps it solvent. The highest quality of Tier 1 capital is common equity tier 1 (CET1) capital.

Tier 2 capital is considered to be gone concern capital. The gone concern capital allows an institution to repay depositors and senior creditors if a bank becomes insolvent.

Table below sets out the details of the Bank's capital base under the NBG Regulation.

Table 7.2.1 Regulatory Capital under BASEL III

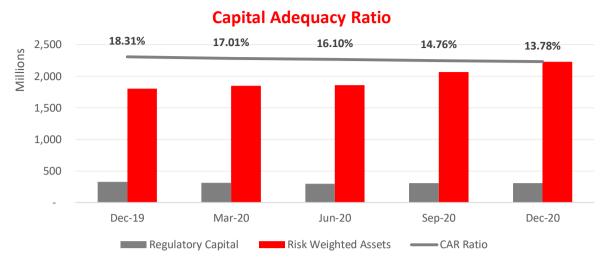
Table 71212 Regulatory Suprial allact 2/1022 III			
GEL '000s, unless otherwise noted	31-Dec-20	31-Dec-19	Change
Common Equity Tier 1 capital prior to regulatory adjustments	280,898	299,001	-6%
Qualifying common share capital	44,490	44,490	0%
Share premium on qualifying common share capital	35,132	35,132	0%
Accumulated other comprehensive income	29,074	28,176	3%
Other disclosed reserves	1,694	1,694	0%
Retained earnings	170,507	189,508	-10%
Common Equity Tier 1 capital: regulatory adjustments	-84,511	-83,642	1%
Revaluation reserves on assets	-29,074	-28,176	3%
Accumulated unrealised revaluation gains on assets through P&L	-3,037	-2,693	13%
Intangible assets	-52,293	-52,666	-1%
Investments in subsidiaries/affiliates	-106.733	-107	0%
COMMON EQUITY TIER 1 CAPITAL	196,387	215,359	-9%
Additional Tier 1 Capital	4,565	4,565	0%
TIER 1 CAPITAL	200,952	219,924	-9%
TIER 2 CAPITAL	105,950	110,217	-4%
Subordinated debt	83,415	92,835	-10%
General reserves	22,535	17,382	30%
REGULATORY CAPITAL	306,902	330,141	<b>-7</b> %

In 2020 total Regulatory Capital decreased by GEL 23.2 million compared to 2019. The main changes resulted from decrease in RE by GEL 19 million, mainly Covid-19 provisions.

The Chart below shows quarterly trend of regulatory capital and total risk weighted assets.



Table 7.2.2 Regulatory Capital under BASEL III



See table 2 and table 3 in appendix for additional information about Regulatory Capital.

## 7.2.1 Risk-weighted Risk Exposures

As of 31 December 2020, risk-weighted exposures in the amount of GEL 2,227 million by type of risk break down as follows: credit risk accounted for 81% of RWE, market risk accounted for 1.6% of RWE and operational risk accounted for 17.1% of RWE. Between 31 December 2020 and 31 December 2019, RWE for credit risk increased by GEL 412.2 million, RWE for market risk increased by GEL 31 million, whereas RWE for operational risk decreased by GEL 19 million due to decrease 3-year average revenue used in Basic Indicator calculation. The table below provides RWE split by categories and capital requirements.

Table 7.2.1.1 Minimum Capital Requirements and Risk-weighted Exposures

	<b>31</b> -L	Dec-20	31-1	Dec-19	
GEL Millions, unless otherwise noted	RWE	Capital Requirement	RWE	Capital Requirement	Change(1)
Credit Risk	1,802.8	236.4	1,390.5	250.6	30%
Balance sheet items	1,764.9	231.4	1,358.4	244.8	30%
Central governments or central banks	195.2	25.6	114.0	20.5	71%
Commercial banks	75.0	9.8	49.8	9.0	50%
Corporates	356.9	46.8	268.4	48.4	33%
Retail	728.2	95.5	552.7	99.6	32%
Exposures secured by residential property	59.3	7.8	33.4	6.0	78%
Past due items	5.7	0.7	4.0	0.7	41%
High-risk category	179.4	23.5	143.8	25.9	25%
Other items	168.7	22.1	192.2	34.6	-12%
Off-balance sheet items	22.5	3.0	19.3	3.5	17%
Counterparty credit risk	15.4	2.0	12.8	2.3	20%
Market Risk	42.4	5.6	11.4	2.1	272%
Operational Risk	381.8	50.1	400.9	72.2	-5%
TOTAL	2,227.0	292.1	1,802.8	324.8	24%

(1) Percentage change in the RWE is same as the percentage change in the capital requirement.

The main change in credit risk was caused by increase in loan portfolio.



See table 4 in appendix for additional information about Risk Weighted Risk Exposures.

# 7.3 Capital Management

The Capital Management is induced by bank's strategic and organizational requirements, taking into account the regulatory, economic and commercial environment. The main goal is maintaining stable capital base to overcome fundamental risks.

The bank defines losses into categories. Some financial losses that are normal part of business day to day operations are covered by the bank's earnings. However, if various internal and external factors cause losses that might exceed earning, capital should be used for covering.

The Bank's capital management objectives consist of ensuring its solvency at all times, complying with the supervisory and internal capital requirements, and maintaining a prudent capital cushion in order to protect the Bank from known (and, to some extent, the unknown) risks.

# 7.3.1 Capital Management Organisation

The supervisory board approves capital plan and decisions related to changes in capital structure of the banks. The strategy includes fundamental objectives and basis practices:

Objectives	Practices
Manage capital adequacy to cope with the impact of the risk, rising from normal and stressed condition.	<ul> <li>Comply with the regulatory requirement</li> <li>Retain the RAS limit buffer</li> </ul>
Maintain the adequate level of capital to finance business growth and related risks.	<ul> <li>Make short-term and long-term forecast of capital adequacy ratio</li> </ul>
Define strategies for addressing potential capital shortages.	Make Stress-test
Guide capital planning, capital issuance and dividend distribution action.	<ul> <li>Develop procedures for capital planning, which will be compliant with main strategies</li> </ul>

The Bank's management of its total capital is based on the Internal Capital Adequacy Assessment Process (the "ICAAP"), which represents its main capital management tool.

## 7.3.2 Planning, Monitoring and Reporting of Capital Adequacy

Part of the ICAAP is planning the future capital needs in relation to the business environment, growth and strategic plans of the Bank. Potential major changes to the risk profile, and thereby the future capital needs, are estimated using the ICAAP. The input is used in the strategic decision-making process by the Supervisory Board and the Management Board.

Capital planning is incorporated in strategic planning process which aligns risk strategy and appetite with the Bank's commercial objectives. The capital plan is developed by the Management Board and approved by the Supervisory Board. The Management Board is responsible for the review and monitoring of the capital plan and position. The capital plan is a function of the estimated (budgeted) forecast of capital, risk and earnings.



The bank's risk controlling and monitoring process results in generating revision to the identified risks and defining new action items for risk treatment process. The regulatory capital ratios are calculated on a monthly basis and are reported to the NBG. The Bank observes its capital buffer over the minimum regulatory ratios on a monthly basis. ERM and Budgeting division takes the organizational and technical measures to ensure that all of the control parameters are calculated and reported to the Management Board and Supervisory Board in a timely manner. If capital adequacy is expected to drop below the limits set by the NBG or the limits set by the RAS, the Bank's Supervisory Board is responsible for formulating a strategy to be carried out by the Management Board to offset this trend by limiting or reducing risks or by strengthening the capital base.

# 7.4 Leverage Ratio

In September 2018 NBG introduced leverage ratio, that is based on BIS Basel 3 framework. The Leverage Ratio framework is critical and complementary to the risk-based capital framework. The Leverage Ratio captures both the on-balance and off-balance sheet sources of banks' leverage. The Leverage Ratio is defined as the capital measure divided by the exposure measure.

The commercial banks should maintain Leverage Ratio higher than the 5% minimum set by NBG. The Bank's Leverage Ratio was 6.8% and 10.4% as of 31 December 2020 and 31 December 2019, respectively.

The table below provides details on Leverage Ratio calculated according to NBG standards.

#### 7.4.1 Leverage Ratio

GEL millions, unless otherwise noted	31-Dec-20	31-Dec-19	Change	
On-balance sheet exposures	2,926.2	2,083.3	40%	
On-balance sheet items	3,010.7	2,167.0	39%	
(Asset amounts deducted in determining Tier 1 capital)	(84.5)	(83.6)	1%	
Off-balance sheet exposures	22.6	25.9	-13%	
Off-balance sheet exposures at gross notional amount	145.8	120.1	21%	
(Adjustments for conversion to credit equivalent amounts)	(123.2)	(94.2)	31%	
Derivative exposures	15.4	12.8	20%	
Total leverage ratio exposures	2,964.1	2,122.1	40%	
Tier 1 capital	201.0	219.9	-9%	
Leverage Ratio	6.8%	10.4%	-35%	



# 8 CREDIT RISK

Credit risk is the risk that the borrower or any counterparty will fail to meet its obligations in accordance with agreed terms. These obligations are typically part of the Bank's traditional non-trading lending activities, primarily loans. Default risk, the most significant element of the credit risk, refers to the risk of losses due to defaults by counterparties. The Bank distinguishes the country risk as a separate kind of a credit risk. The country risk for the Bank is the risk stemming from the unexpected deterioration of the creditworthiness or default of Georgia due to social unrest, political instability, war or other unfavourable developments in the country. Credit risk may be further amplified by concentration risk, which arises from a large exposure to a given risk or to one or more counterparties.

# 8.1 Exposure to Credit Risk

The Bank has developed policies ensuring that all credit exposures are identified and classified consistently and appropriately. Data for exposure identification and risk mitigation item classification has been tracked on regular basis. These policies and procedures have been submitted to the NBG and are subject to regular reviews and monitoring.

Under the Pillar 1 Regulation, total credit risk exposure of the Bank as of 31 December 2020 was GEL 2,979.5 million, up 38% y-o-y.

The table below sets out detailed breakdown of total credit risk exposures under the Pillar 1 Regulation.

Exposure to Credit Risk under the Pillar 1 Regulation

GEL '000s, unless otherwise noted	31-Dec-20	31-Dec-19	Change	
Central governments or central banks	495,685	300,630	65%	
Commercial banks	370,564	181,229	104%	
Corporates	363,229	283,109	28%	
Retail	981,006	741,353	32%	
Claims secured by mortgages	169,356	95,403	78%	
Past due items	5,136	4,063	26%	
High-risk category	129,010	99,987	29%	
Other items	418,731	408,423	3%	
Balance Sheet Items	2,932,717	2,114,196	39%	
Off-balance sheet items	31,428	32,096	-2%	
Counterparty credit risk	15,390	12,806	20%	
TOTAL EXPOSURE TO CREDIT RISK	2,979,535	2,159,098	38%	

See Appendix Table 5, for linkages between financial statement assets and balance sheet items subject to credit risk weighting. Differences between carrying values per standardized balance sheet used for regulatory reporting purposes and the exposure amounts used for capital adequacy calculation purposes could be found in Appendix Table 6.



# 8.2 Credit Risk Management

Credit risk management at the Bank is overseen by the Chief Risks Officer (Deputy CEO), under the supervision of the Management Board and the Supervisory Board.

Various counterparty types are examined to assess the credit risk exposure and the outstanding counterparty risk is determined in each case or each segment of the portfolio. The risk factors and results are continuously assessed using impact and likelihood, based on the empirical data, expert judgment and internal credit scoring.

## **8.2.1** Decision Making Procedures

Bank has adopted systems and procedures which divide the decision making process into the following three major categories:

- Risk Level for Corporate/SME exposures;
- Risk level for Retail exposures;
- Risk level for Automated retail exposures.

Counterparty assessment and credit approval procedures (steps) include the following:

#### **Corporate customers**

- Application process and due diligence of the client's financial position – is performed by Corporate Bankers / Senior Credit Experts;
- Client's business specifications / management assessment – is performed by Corporate Bankers / Senior Credit Experts;
- Client's legal due diligence (when necessary) – is performed by legal department of the Bank;
- Collateral assessment / appraisal – is performed by collateral assessment unit of the Bank (independent from the front office);
- Client's risk assessment and appraisal (based on report, client's free cash flow sufficiency for servicing the requested loan) – is performed by the Bank's credit risk management department.

#### **Retail customers**

- Application process and collection of first-hand documents from the client (proof of income, liabilities, inflows and costs of the family, other necessary information)—is performed by the Credit Experts at Service Centres & Branches;
- Collateral assessment / appraisal – is performed by collateral assessment unit of the Bank (independent from the front office);
- Review and identification of client's credit rating carried out by teams of independent credit risk.

#### **Automated retail loans**

- Application process and collection of client personal information - is performed by the front line employees (operators / sales agents);
- •Assessment is done by an automatic processing (approval & rejection) system a software solution, which online analyses clients declared income and total liabilities, check eligibility for the certain cut off criteria (including credit score) and based on results either approves or rejects the application—the methodology and the score cards are reviewed and approved by the Management Board.

The decision Making Regulation of approval of: Corporate, Retail, Micro, MSME Loans, Wholesale pawnshops, Credit cards, Banking Guarantees, Letter of Credits, Factoring Operations, Overdrafts, as well as the purchase of corporate securities by the bank, is validated by Management Board; The decision-making procedure determines



the structure and composition of credit committees, the scope of authority granted to credit committees and other authorized persons; The decision is considered to be made by a majority vote of the full membership. The chairman of the committee has the right to veto;

The Bank has the following decision-making credit committees:

- Corporate Loan Credit Committee;
- MSME Loan Credit Committee;
- Retail Loan Credit Committee;
- Wholesale Pawnshop Loans Credit Committee.

The levels and members of the above mentioned credit committees are defined by the credit limit and/or the defined responsible line. According to the limits, decisions can be made through the scoring system automatically, or individually by the credit risk manager.

The application approved by the Credit Committee is reviewed and validated by the Supervisory Board of the Bank:

- a) If exposure limit of the borrower exceeds 5% of the bank's equity;
- b) In accordance with the "Regulation on the Management of the Conflict of Interests" of NBG.

# 8.2.2 Credit Risk Management during COVID-19

Bank has revised its credit policy to align with updated credit risk approach. The Management Board in addition to the Risk Committee place a greater focus on the loan portfolio analysis during COVID-19 crisis. A credit portfolio review identifies impaired credit exposures and risk concentrations. The aim is to address material risks in a timely and focused manner and derive appropriate measures such as:

- Identification of risk criteria and risk exposures;
- Identification and close monitoring of impaired credit exposures, with potential workout solutions determined;
- Monitoring of risk concentrations, for example, sectoral concentrations in collateral;
- Monitoring of risk drivers.

To understand which clients are likely to be most affected, bank needs to take a new approach to credit risk management in order to anticipate declining credit quality more quickly and intervene proactively.

- Bank conducts granular analysis on an industry basis to understand how the COVID-19 crisis could impact a sector's supply- and demand-side economics;
- Bank tries to assess which clients are most at risk during this crisis; Stress testing allows bank to model potential liquidity impacts;
- Bank reviews portfolio to see which clients in affected industries are most at risk. Analyzing the EBITDA
  margin, free cash flow, and cost structure can help bank assess the intrinsic "fragility" of a company's
  balance sheet;
- Bank credit actions could combine levers such as moratoria, government-backed financing, and new credit lines to clients facing short-term cash shortages. This also includes debt restructuring, such as maturity revision, interest-only payments, and the conversion of short-term debt into long-term.



# 8.2.3 Monitoring, Portfolio Management and Reporting

The Management Board reviews and supervises loan portfolio management. The credit risk team performs the analysis on loan portfolio segregation and clustering, cost of risk, trend calculation and reporting. The Portfolio Quality Administration & Reporting department consolidates data and reports to the following recipients:

- Branch/business unit Level Operational reports for daily portfolio at risk ("PAR") and loan loss provision ("LLP") overview and management;
- Middle Management/product owners various reports on product and its quality (PAR, LLP, changes in composition and concentrations);
- Top Management reports on business line/regional level for more consolidated groups of portfolio.

The Bank has adopted a system where there are three independent portfolio management and monitoring layers:

- Business lines responsible for specific product produce daily/monthly reports on commercial activities, also reflecting general portfolio statistics and quality (PAR and LLP);
- Credit risk management team, independent from commercial business owner, is responsible for portfolio
  quality monitoring and reporting on a monthly basis. The reports reflect PD, LGD, DPD, PAR and LLP on
  various loan products. The credit risk management team should alert the Management Board if portfolio
  parameters deviate from their normal forecasted levels;
- The Bank has a reporting and portfolio overview system at the Financial department level, responsible for the loan book segregation and analysis for budgeting and planning purposes.

### 8.2.4 Credit Risk Measurement

Credit Risk measurements and assessments are based on the principle that the following factors vary for different borrower types:

- The factors relevant to creditworthiness;
- The available data sources;
- Credit risk levels.

As previously mentioned, the Bank has adopted standards for segmenting the loan book for assessing the creditworthiness of all the Bank's borrowers based on the specific risk involved.

On the basis of business considerations, the Bank distinguishes between the following general segments:

- Sovereigns/central governments;
- Banks/institutions;
- Corporate clients;
- Retail customers, including mass market retail loans;
- Private banking customers.

The Bank has adopted a system where the credit risk is measured at the moment of the loan origination. Thus, all the loans are individually provisioned at origination. The Bank considers the client grade as equivalent to the provision bucket.

Risk is considered as a default probability less recovery expectation for the specific products and client groups. Historical data is usually reviewed and expected losses are adjusted (score cards adjusted respectively) on a quarterly basis. The credit risk management team is in charge of tracking loss events, its statistics and testing the forms of score cards and software solutions used for individual decision-making.



## 8.2.5 Impairment

For regulatory purpose the Bank calculates its LLP following the NBG regulation on "Assets Classification and the Creation and Use of Reserves for Losses by Commercial Banks" approved on 10 August 2017. For International Financial Statements the Bank uses IFRS 9 in the process of calculating LLP, in accordance with standards based on PD & LGD statistical models.

#### **Impairment Methodology per NBG Regulation**

In 2017 NBG approved updated regulation on "Assets Classification and the Creation and Use of Reserves for Losses by Commercial Banks" to ensure that commercial banks have the adequate internal procedures and reporting standards for the classification of their assets and provisioning obligations.

With numerous changes in the methodology, the most considerable introductions were payment-to-income (PTI) and loan-to-value (LTV) ratios. For the business (Corporate, SME and Micro) loans, NBG has developed the loan performance, efficiency and profitability ratios such as: Debt/EBITDA, EBITDA/Interest Expenses, EBIT/Interest Expenses and Capital/Assets. During transitional period determined by the new regulation, Liberty Bank has successfully developed and implemented relevant infrastructure and policies to be fully compliant with the regulatory requirements and to adequately present the Bank's financial position.

Simultaneously, the Bank is optimizing the existing impairment methodology to report accurate, complete and upto-date information on its assets' quality. Current credit risk management framework is consistent with the NBG's asset classification system, which compromises five risk categories:

- Standard 2%;
- Watch 10%;
- Substandard 30%;
- Doubtful 50%;
- Loss 100%.

in addition to the overdue Loan criteria, the Bank has developed and gradually improved the analysis and monitoring system based on the borrowers' financial ratios, and ongoing revaluation of the collateral. This approach facilitates the early identification and management of potential credit impairment.

### **NBG Impairment methodology during COVID-19**

As soon as the Covid-19 pandemic started, Liberty Bank proactively started assessing process of its Credit portfolio. The Bank conducted portfolio stress testing under various scenarios and in March 2020 created a buffer for possible loan losses of GEL 23.5 million (total reserve), which was utilized after June 2020, which mostly affected corporate loans Horeca and the pro-cyclical sectors. Later, from October 1, after the end of the second wave of the pandemic, the buffer utilization also affected retail and micro loan portfolios. In order to utilize Covid-19 Buffer - the Bank developed an appropriate methodology for the retail portfolio, according to which the estimated portfolio was determined.

During the Covid-19 pandemic crisis, Liberty Bank created sufficient reserve to offset the expected losses. In the first quarter of 2021, the Bank completed the process of Covid-19 Buffer transfer from the total reserves to special reserves.

### **IFRS Impairment Methodology**

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue or there are any known difficulties in the cash flows of counterparties or infringement of the original terms of the contract.



Bank recognises impairment losses according to IFRS 9 approach. Based on IFRS 9, formation of loan impairment loss reserves is based on the ECL (expected credit loss) accounting model and not the already established loss accounting model. Liberty Bank assesses impairment in two areas: individually significant risk positions and collectively assessed (homogeneous groups) risk positions.

### Individually significant risk exposures

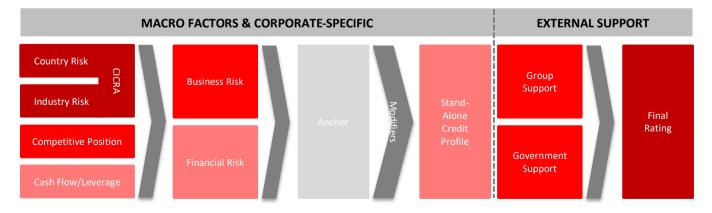
The Bank determines the allowances appropriate for each individually significant loan on an individual basis. According to Bank's methodology the minimum limit for individually significant risk exposures is GEL 300 thousand. Furthermore, any determined individual risk exposure is based on the decision taken by the Bank's managements' discussions, assumptions and estimates.

The Bank will use the methodologies developed by S&P Global for each individual risk position or group of risk positions, which include the following models by economic sectors: PD Scorecard - rating system that determines the probability of default of the borrower, LGD Scorecard - the amount of loss in case of default and IFRS Macroeconomic overlay - the impact of macroeconomic forecast parameters on the probability of default of the borrower.

Company Risk Assessment (PD Scorecard) is a strategy for determining the individual credit risk profile and final rating for non-financial corporate borrowers. This assessment reflects the business risk profile of the companies, the financial risk profile and other factors that have a significant impact on the rating of the individual credit profile of the company.

The business risk (BR) profile of an entity comprises of the risk and return potential for a company in the markets in which it operates, the competitive climate within those markets, the country risks within those markets, and the competitive advantages and disadvantages the company has within those markets. Companies' business risk profile assessments include industry and country risk, competitive environment and the weighted scores of business production.

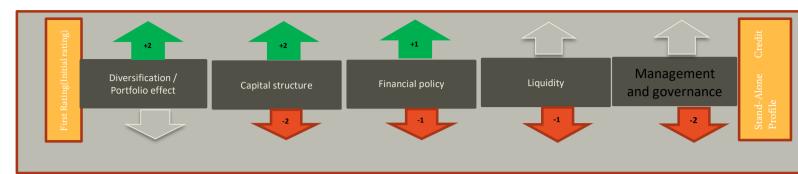
The financial risk (FR) profile is the outcome of decisions that management makes in the context of its BR profile and its financial risk tolerances which reflects the manner in which the management seeks funding and the relationship of cash flows given the company's financial obligations. The FR score entails only one risk dimension ('Cash Flow / Leverage') which again is further divided into risk factors and are typically weighted in the Scorecard.



The Scorecard combines an issuer's BR score and its FR score to determine the company's initial rating (Anchor). Additional rating factors, so called "Modifiers/Correctors" have the potential to influence the initial rating, either negatively or positively. They can improve/worsen the initial rating of one or more companies. These corrective factors



are: "Diversification/portfolio effect", "Capital structure", "Financial policy", "Liquidity" and "Management and governance".



The Bank uses LGD Scorecards to assess the components of the Company's default loss (LGD), which is based on expectations of the general economic situation. Three Scenarios are considered - positive, neutral and negative. The LGD is calculated as a weighted average interest rate of 3 scenarios based on the above mentioned economic scenarios.

The Credit Cycle Projection Overlay transforms average PD rates to forward-looking PDs, using macroeconomic variables. For the calculations of forward-looking PD rates the Bank uses macroeconomic forecasting scenarios proposed by the NBG. The forecast horizon is three years and the scenarios are updated biannually. The scenarios describe the macroeconomic situation in the country and cover all of the main macroeconomic variables. However, not all of these variables require inclusion in the credit loss assessment model.

For the purposes of final ECL calculation (For Individually significant risk exposures) the Bank assigns 50% probability to the baseline scenario, while the upside and adverse scenarios are given 25%-25% probabilities.

To adequately address credit risks, Liberty Bank believes that is necessary to implement a counter cyclical buffer in ECL calculations for pro cyclical sectors. For this purposes the Bank uses the main principle of the Spanish Dynamic Provisioning System stipulates that credit risk assessment should not only be made by actual loan losses. Better foresight is expected since "bad loans" are extended during "good times".

Pursuant to Liberty Bank's corporate lending strategy Pro-cyclical sectors belong to the following economic sectors:

- 1. Real Estate Development;
- 2. Real Estate Management;
- 3. Construction (Non-Development) Companies;
- 4. Extraction, production and trade of construction materials;
- 5. Production and Trade of Durable Goods.

For these 5 sectors, during 2018-2019 the bank has created relevant Pro-cyclical buffer, the materialization of which in 2020 with relatively less credit losses shifted the shocks caused by the COVID crisis.

#### Collectively assessed risk exposures

Expected credit loss calculations for this category of risk positions are made in terms of homogeneous products, which means that statistics and parameters are collected and calculated individually for each product.

The collective risk position provisioning model is built to monitor borrower behaviour. Based on customer observations, each borrower is individually assigned the appropriate MOB and AGE combination for the product.



MOB - indicates the number of months of continuous observation in a particular product, while AGE - indicates the rate of withdrawal of defaulted client in a particular product.

To determine the Probability of Default (PD), the bank uses the Marginal Mortality Rate ("MMR") to define the PD on various credit products by their historical maturity.

In addition, for future forecasts, the interrelationships of business cycles and the standard/non-standard portfolios' default probabilities are modelled.

Various macroeconomic variables are used for this purpose, for example: GDP, unemployment rate, inflation rate and etc. Some of the macroeconomic indicators forecast scenarios included in the model are published twice a year by the National Bank of Georgia, while the rest of the variables are forecasted using time series statistical methods.

#### IFRS 9 Impairment methodology during Covid-19

The provisioning methodology for the purposes of IFRS 9 under the Covid-19 pandemic has also undergone significant modifications to adequately use forecasting information for the estimation of expected credit losses.

Apart from the overdue component of retail loans, a PTI (Loan Service Ratios) -based approach was additionally used.

Provision Category	Risk Stage 1	Risk Stage 2	Risk Stage 3
PTI	≤ 60%	60% - 70%	> 70%

The financial instrument collateral ratio (LTV) and loan restructuring based on 'restructured' status were also used.

All restructured risk positions, if the loan has a grace period and/or a change in the loan agreement/schedule due to a deterioration in the borrower 's financial position, is classified as a Stage 2 risk position and therefore the method of expected credit loss over the life of the financial instruments is used.

For individually assessed risk positions, in parallel with the identification of risk sectors and the stress testing scenarios typical for these sectors, Liberty Bank has additionally used LGD (Loss Given Default) - an updated methodology for estimating losses in the event of default, reflected in the conservative approach to weighing expectations on macroeconomic scenarios.

	Before Covid-19	After Covid-19
Economic Forecasts	Economic Scenarios Materialization Probability	Economic Scenarios Materialization Probability
Positive	30%	15%
Neutral	30%	15%
Negative	40%	70%

## 8.2.6 External Credit Assessment Institutions

According to the NBG's regulatory framework, banks are allowed to use credit rating services from External Credit Assessment Institutions ("ECAIs") to determine the risk-weights of exposures. The NBG sets the list of eligible ECAIs that comply with the requirements of objectivity, independence, ongoing review and transparency, and that the



resulting credit assessments meet the requirements of credibility and transparency. A bank may nominate one or more eligible ECAIs to be used for the determination of risk-weights to be assigned to assets and off-balance sheet items. If a credit assessment by an eligible ECAI is available for an exposure, then its risk-weight is determined according to the "Regulation on Capital Adequacy Requirements for Commercial Banks" and used in calculation of a bank's capital adequacy ratios.

The Bank has selected Fitch Ratings, Standard & Poor's Ratings and Moody's Ratings services for the purpose of external credit risk assessment. These ratings are used to determine the equivalent credit quality steps and assign the proper risk-weight that are in accordance with NBG's s credit quality assessment scale. The Bank uses the credit assessments produced by an eligible ECAI for a certain class of items in continuous way and consistently for all exposures belonging to that class.

Bank uses credit rating agency information for weighting commercial and central banks' exposures.

Local currency denominated exposures to the NBG and Georgian Government are assigned 0% risk-weight.

# 8.3 Credit Risk-weighted Exposures

Under the Pillar 1 Regulation, the banks are only allowed to use the standardised approach to credit risk (the "SACR"). The SACR is based on flat risk-weighting or external ratings. In order to mitigate the credit risk fully, the Bank takes only deposits into consideration, while collateral in the form of residential property reduces the risk-weighting.

The table below sets out the credit risk exposures allocated to the risk-weightings before credit risk mitigation ("CRM") is used, the CRM and the credit RWE after the CRM is applied.



### **Credit Risk-Weighted Exposures**

As of 31 December 2020  GEL '000s, unless otherwise noted	0%	20%	35%	50%	<b>75</b> %	100%	150%	250%	Credit RWE before CRM	CRM	Credit RWE after CRM
Central governments or central banks	300,522	-	-	-	-	195,164	-	-	195,164	-	195,164
Commercial banks	-	369,312	-	312	-	939	-	-	74,958	-	74,958
Corporates	-	-	-	-	-	363,229	-	-	363,229	6,302	356,927
Retail <sup>(1)</sup>	-	-	-	-	981,006	-	-	-	735,755	7,515	728,240
Claims secured by mortgages	-	-	169,356	-	-	-	-	-	59,275	-	59,275
Past due items	-	-	-	683	-	2,709	1,744	-	5,666	-	5,666
High-risk category <sup>(2)</sup>	-	-	-	-	-	30,602	96,636	1,772	179,986	611	179,375
Other items	249,558	560	-	-	-	168,613	-	-	168,725	-	168,725
Balance Sheet Items	550,080	369,872	169,356	995	981,006	761,256	98,380	1,772	1,782,758	14,428	1,768,330
Off-balance sheet items	-	-	-	-	13,072	18,356	-	-	28,160	5,627	22,533
Counterparty credit risk	-	-	-	-	-	15,390	-	-	15,390	-	15,390
TOTAL	550,080	369,872	169,356	995	994,078	795,002	98,380	1,772	1,826,308	20,054	1,806,253

As of 31 December 2019									Credit		Credit
GEL '000s, unless otherwise noted	0%	20%	35%	50%	75%	100%	150%	250%	RWE before CRM	CRM	RWE after CRM
Central governments or central banks	186,621	-	-	-	-	114,009	-	-	114,009	-	114,009
Commercial banks	-	146,147	-	28,941	-	6,141	-	-	49,841	-	49,841
Corporates	-	-	-	-	-	283,109	-	-	283,109	14,708	268,401
Retail	-	-	-	-	741,353	-	-	-	556,015	3,265	552,749
Claims secured by mortgages	-	-	95,403	-	-	-	-	-	33,391	-	33,391
Past due items	-	-	-	557	-	2,272	1,234	-	4,401	375	4,026
High-risk category <sup>(2)</sup>	-	-	-	-	-	15,640	82,575	1,772	143,932	109	143,823
Other items	215,352	1,140	-	-	-	191,931	-	-	192,159	-	192,159
Balance Sheet Items	401,974	147,287	95,403	29,498	741,353	613,102	83,808	1,772	1,376,857	18,459	1,358,398
Off-balance sheet items	-	-	-	-	14,925	17,171	-	-	28,365	9,033	19,332
Counterparty credit risk	-	-	-	-	-	12,806	-	-	12,806	-	12,806
TOTAL	401,974	147,287	95,403	29,498	756,278	643,080	83,808	1,772	1,418,028	27,491	1,390,537

<sup>(1)</sup> Upon the NBG instructions, in 2019 gross exposures that exceed 0.2% of regulatory retail portfolio, are not allowed to be included in retail class and are included in corporates class.

For more details on credit risk-weighted RWE, see Appendix Table 7. For detailed breakdown of CRM, refer to Appendix Table 8 and for details on the effect of CRM, see Appendix Table 9. For more information on counterparty credit risk, refer to Appendix Table 10.

## 8.4 Credit Risk Concentration

The concentration risk mainly arises from imperfect diversification in assets and liabilities structure. It is vital to establish the prudent internal monitoring and management procedures to identify and mitigate the concentration risk.

The Bank is exposed to two types of concentration risks:

• The first type, single-name concentration, relates to imperfect diversification of idiosyncratic risk in the portfolio because of its large exposures to specific individuals or group of individuals.

<sup>(2)</sup> High-risk category comprises the investment property risk-weighted at 250%.



The second type, sector concentration, relates to imperfect diversification across systematic components
of risk, namely sectoral factors which are mainly induced by excessive exposures to specific economic
sectors.

The Bank uses various internal procedures and policies for the concentration risk management and complies with regulatory concentration risk requirements. As part of the risk appetite framework, the Bank sets measures and limits for both credit, funding and investing operations that may cause the undesirable concentration risks.

According to NBG requirements the bank calculates concentration risk based on Herfindahl-Hirschman Index ("HHI") methodology and is subject to monthly reporting.

# 8.5 Restructured Loans

The Bank has adopted and implemented strict restructuring policy. For ECL calculation purposes the Bank defines "Refinanced loan due to non-business problems" - as a loan, in which the bank and the borrower have agreed to change the repayment terms and the change of repayment terms are not caused by the borrower's financial difficulties. "Restructured loan - due to business problems" – is defined as a loan, in which the Bank and the borrower have agreed to change the repayment terms because of the borrower's legal or financial difficulties. In line with the policy, the restructuring of an unsecured credit exposure could be initiated only if the client clearly identifies verified source of income sufficient for repayment of the loan within the restructured schedule. For ECL calculation purposes all restructured loans are a subject to stage 2 and stage 3 expected credit risk assessment.

# 8.6 Credit Risk Hedging and Mitigation

The Bank uses various credit risk mitigation instruments that provide partial or full protection against the risk of debtor insolvency. The main two categories are personal guarantees and collateral. Personal guarantees are commitments made by a third party to replace the primary debtor in the event of the latter's default. During the credit approval process, an assessment is performed on the guarantor's ability to meet its obligations. The Bank's collateral primarily consists of the following:

- Residential and commercial real estate;
- Gold and other precious metals;
- Vehicles;
- Cash and cash equivalent (deposits, CDs).

Appropriate haircuts are applied to the value of collateral, reflecting its quality and liquidity. The collateral valuation process is independent from the loan application initiation as well as from its financial monitoring. Credit Risk Management department is responsible for approving the operating procedures for guarantee and collateral valuation during loan origination phase or upon the renewal of credit application.

The Bank uses credit risk mitigation ("CRM") to decrease its risk-weighted exposures. The CRM is in line with credit risk mitigation policy adopted by the Bank and approved by the NBG.



# 9 MARKET RISK

Market risk is the risk of incurring a loss of value due to adverse changes in market prices or rates, including interest rates and foreign exchange rates, and their levels of volatility. Market risk arises mainly from trading activities. These risks are managed by the Treasury department and the results are reported to the Management Board.

# 9.1 Foreign Exchange Risk

## 9.1.1 Foreign Exchange Policy and Limits

The objective of the FX policy is to establish parameters for the Bank for the management of foreign currency exposures. The process of FX management includes, but is not limited to:

- Using adequate methodology for the FX risk identification and quantitative measurement;
- Daily monitoring of the open FX position;
- Minimising FX risk through compliance with the established limits;
- Revealing existing and anticipated negative tendencies of increased FX Risk followed by the analysis of its causes and implications;
- Making recommendations on the FX Risk Management Strategy;
- Determining the types and limits on instruments used in the FX operations.

The basis for setting internal limits includes the following: local FX market volume, activeness of the banks and their clients in individual currencies, actual volumes of operations and exchange rate volatility for respective periods. FX position limits are established for both total open FX position ("OCP") and individual currencies. Total OCP is limited to 20% of the Total Regulatory Capital under the NBG Regulation. OCP is managed by Treasury department on a centralised level.

FX policy sets volume limits per trade including for FX forwards & FX swaps. FX policy also sets trading position aggregate intraday limits and trading position limits. The limits are set for dealer and for Treasury department.

FX policy sets daily value at risk ("VAR") limit on OCP. The VAR is measured on the open positions only in US\$ and Russian Ruble as in normal course of the FX activities the Bank holds no significant open positions in other foreign currencies. The overall VAR on the FX position is calculated by adding the VAR on both open positions not taking into account the correlation between the rates of the currencies. The OCP VAR is calculated and presented to the Management Board by the Treasury department on a daily basis. If necessary, the Treasury department works out a plan of correction and presents it to the ALCO.

## 9.1.2 Risk-weighted Exposure and Capital Requirement

Under the Pillar 1 Regulation, a narrow definition of the market risk is used as it only takes into account foreign-exchange risk. The RWE for foreign-exchange risk equal to overall OCP as defined in the NBG regulation on "Setting, Calculating and Maintaining Overall Open Foreign Exchange Position Limit of Commercial Banks". As of 31 December 2020, the RWE for the market risk amounted to 42.4 million GEL with the total capital requirement (including Pillar 2 buffers) of 5.6 million GEL.



## 9.2 Interest Rate Risk

Movement in interest rates will affect the net interest income ("NII") and consequently the NIM. The earnings of the interest bearing assets and costs of the interest bearing liabilities are closely related to the market interest rate volatility as changes in the interest rates affect the underlying value of the Bank's assets, liabilities and off-balance sheet instruments.

The major form of the interest rate risk in the Bank arises from timing differences in maturity for the fixed rates assets and repricing for floating rate assets, liabilities and off-balance sheet items.

## 9.2.1 Measurement and Management of the Interest Rate Risk

Methodology used by the Bank to measure the interest rate risk is the gap analysis. The analysis involves grouping assets and liabilities by their maturity period, or the time period over which the interest rate will change, such as less than three months, three months to one year, etc. The gap for each category is then expressed as the GEL of assets minus liabilities. A large, negative gap would indicate that the Bank has a greater amount of liabilities that are repriced during that time than assets, and therefore the Bank would be exposed to an increase in interest rates. A positive gap would suggest an exposure to a decline in interest rates. Interest rate gap is modified with the major adjustment made to balances on interest-bearing current accounts that are reallocated from "Up to 1 month" maturity range to respective contractual time ranges.

The Bank uses an indicator system that implies identifying the major trends for product categories and monitoring deviation from these trends, to evaluate the potential changes in interest rate levels.

Within the scope of the interest rate risk management, the Bank analyses macroeconomic and financial data and identifies those factors that might have an impact on interest rate levels or yield curve shapes. Based on the forecasts, the Bank evaluates the need to change the product terms and sets the priorities.

In the process of the interest rate risk management the Bank uses the earnings approach, focusing on the risks to the reported earnings over the one-year time period. As mentioned above, the measurement of the interest rate risk is done through the gap analysis summarising the repricing mismatches for each defined time horizon and the potential impact on the net interest income over a year for a given rate change.

If the results of the analysis highlight significant negative trends, detailed analysis is conducted for assets and liabilities volumes, maturity structures and possible changes in interest rates. When necessary, decisions are made by the ALCO.

From March 2020 National Bank of Georgia approved decree for Interest Risk Management. For regulatory purposes, interest rate risk is calculated using economic value of the capital and net interest income methodology, including different stress and shock scenarios, defined by regulator. Changes in economic value should not exceed 15% of Tier 1 Capital.

## 9.2.2 Hedging of the Interest Rate Risk

Treasury department uses forward rate agreements in managing and hedging of interest rate risk.



However, as the interbank derivatives market in GEL remains under-developed, the main action to mitigate the interest rate risk is the respective change in interest rates by the Bank. To minimize interest rate risk, bank focuses on increasing loan portfolio with floating rates.



# **10 OPERATIONAL RISK**

Operational risk is the risk of incurring losses resulting from faulty internal processes, human action, system malfunctions or defects, or external factors (including but not limited to internal and external fraud, floods, fires, earthquakes, terrorist, or cyber-attacks). Operational risk includes legal, but not strategic and reputational risks.

# 10.1 Operational Risk Management Structure

The Bank has established the Operational Risk Management (ORM) framework and takes all possible steps to understand exposure of the business to the variety of operational risks arising from inadequate or failed internal processes, people and systems or from external events. The aim of the ORM framework is to enable the Bank to collect, assess, manage, and report operational risk efficiently and effectively.

The ORM department at the Bank is overseen by the CRO and represents the Bank's second line of operational risk protection. The Supervisory Board, the Management Board/Operational Risks Committee and the ORM department are notably responsible for the following tasks:

## Supervisory Board/Risks Committee

- Determine, approve and periodically review risk framework and all underlining policies;
- Approve the Bank's risk strategies/risk appetite in accordance with the existing regulations, bank's internal risks and strategic development;

#### **Management Board**

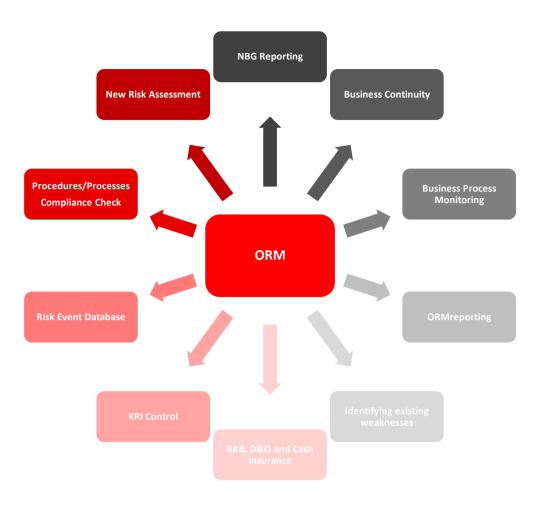
- Facilitate consistent implementation of the operational risk management policies, processes and systems, that include all products, services and operations;
- Ensure that operational risk management units are independent;
- Assess the performance of the Operational Risk Management Department.

### **ORM Department**

- Operational risk management, control of the bank's operational risk, development and implementation of strategies;
- Operational risk management, control in terms of key indicators and business processes;
- Develop and implement methods for identifying, assessing and mitigating operational risks throughout the Bank;
- Permanent control of operational risks covering different business risks associated;
- Develop and promote operational risk culture throughout the Bank;



Operational risks cover the following areas:



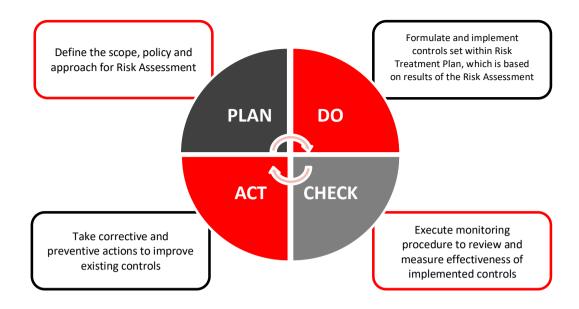
Bank's Operational Risk Profile is divided into the following Risks:

- Business process risk; Information technology risk
- External Fraud
- Internal Fraud
- Information security risk
- Risk related to humans
- Hacking
- Natural Disasters

The Bank's operations are highly dependent on the Information Technology (IT), therefore the IT system is important for the operational risk profile of the bank. The conducted business impact analysis showed that a malfunction or failure of the IT system could have a significant impact on the bank. In 2020, the Bank continued to synchronize data from operating and loan modules and enhance the process of improving its back-up procedures.

It is important for the Bank to reduce the risk of fraud; therefore, structural changes have been made to strengthen the operational risk management function.





## 10.2 Managing the Operational Risk

Operational risks in the bank are managed according to the following basic principles:

- Integration of operational risk management in the planning, preparation and execution of all business processes of the Bank;
- Involvement of all related parties in the risk management process;
- Make decisions within the authority in the risk management process;
- Manage, reduce, transfer and distribute existing and expected risks to minimize losses.

Risk assessments are carried out in coordination with the owners of the relevant processes. In identifying and assessing risk, the Bank considers the following important factors:

- Types of customers, activities and products;
- Design and architecture of Processes and systems;
- Organizational risk culture and permissible level of risk;
- Personnel management process and work environment.

The following tools are used by the bank in the process of creating a risk profile:

- Description of business processes and process risk analysis;
- Operational Risk Event Database (RED);
- New risk approval (NRA);
- Risk indicators.

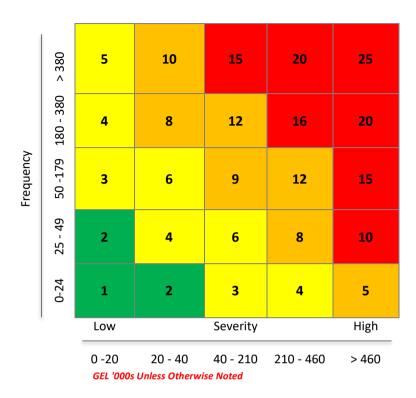
The key mitigation controls the Bank deploys stem from its Operational Risk Profile (ORP) and the Risk Appetite Statement (RAS) of the Supervisory Board.

## 10.2.1 Operational Risk Assessment

**Risk Assessment Matrix** → **Risk Map** are the key milestones of the Bank's approach towards the Operational Risk Assessment process.



Risk Assessment Matrix is generated for each individual risks, which are sorted from highest to lowest risk scores. Risk scores are determined based on the following matrix:



## 10.2.2 New Risk Approval

All materially new or materially changed business processes, products and services offered to clients, and instruments need to pass through new risk approval ("NRA") process before being implemented or used for the first time. The NRA is required to ensure that all new operational risks are assessed and all necessary preparations and tests are done to ensure successful implementation of the product or service. The owner of a new process will, together with the ORM department, determine if and what sort of NRA is appropriate.

All related departments are engaged in the risk assessment process, including the Information Security, Legal, Business and/or IT. Consolidated conclusions are prepared in written NRA form with detailed recommendations and submitted to the task owner for farther implementation, in accordance with the existing approved internal procedures. In case NRA is not required, some functional improvement recommendations are still provided to the task owner. Depending on the materiality of the new product/process NRA could be also supervised by the Management Board.

## 10.3 Measuring Operational Risk

Risk Event Database ("RED") is a single form of operational events used to monitor risk indicators in business processes. It also provides the bank with a technical tool through which systematic processing and storage of already occurred and potentially risky cases takes place. This information is used to refine the identification of risks and the appropriate approaches to managing them. The collection of the data and a corresponding analysis is carried out by the ORM department in a centralised manner. Monthly report on operational risks is sent to the National Bank of Georgia.



## 10.3.1 Quantitative Data on Operational Losses

Over the past three years total operational losses amounted to GEL 10 million. Table below provides information on historical operational loss data (unrounded amounts are provided in Appendix Table 14).

## **Historical Operational Losses**

GEL millions, unless otherwise noted	2020	2019	2018	Total
Total amount of losses	5.8	2.0	2.2	10
Total amount of losses, exceeding GEL 10,000	4.6	0.8	1.1	6.5
Number of events with losses exceeding GEL 10,000	41	25	24	90
Total amount of 5 biggest losses	3.9	0.4	0.7	5

## 10.3.2 Capital Requirement

The Bank uses the basic indicator approach to calculate the RWE for Operation Risk. As of December 2020, the RWE for Operational Risk amounted to GEL 381.8 million. Table 10.3.2.1 sets out detailed calculation of the RWE for Operational Risk.

Table 10.3.2.1 Risk-Weighted Exposure for Operational Risk

	2020	2019	2018	Average of sums of net interest and net non-interest income during last three years	Risk Weighted Asset (RWA)
Net Interest Income	154,248,375	162,385,086	177,152,729		
Total Non-Interest Income	35,801,278	36,180,872	45,786,594		
Less: Income (loss) from selling property	122,214	315,197	183,487		
Total Income	189,927,439	198,250,761	222,755,836	203,644,679	381,833,773

The Bank has a number of risk mitigation controls, there are limits on each electronic channel to bring all possible operational risks to an acceptable level, and any fluctuations different from the trend will automatically cause the channel to be shut down until further consideration. Additionally, the big mitigating control against any fraud is the BBB insurance policy with the deductible of GEL 300,000 per claim. The Bank believes that based on its historical loss data, which for the past three years amounted to GEL 10 million, the current allocation of capital for operational risk purposes is more than sufficient to cover any unexpected losses arising from operational risk for the next 12 months.



## 11 LIQUIDITY RISK

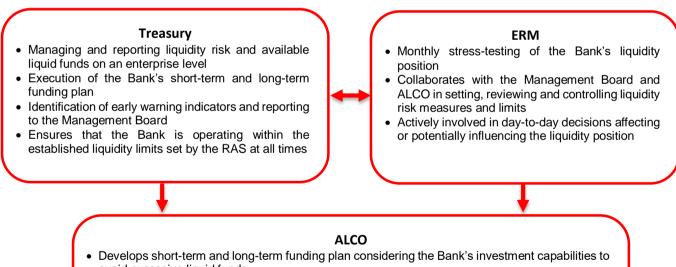
Liquidity risk corresponds to the risk of the Bank being unable to meet all payment obligations when they come due or only being able to meet these obligations at excessive costs. Liquidity risk is inherent in all banking operations and can be affected by a range of the Bank-specific and market-wide events.

#### 11.1 **Liquidity Risk Management and Control**

The primary objective of the liquidity risk management is to ensure with a high degree of confidence that the Bank is in a position to both address its daily liquidity obligations and withstand a period of liquidity stress the source of which could be either Bank-specific or market-wide. Main objective of liquidity risk control framework includes securing a balanced financing mix for the Bank's activities, compliance with standards set by the NBG, maintain internal buffers that are consistent with the RAS, managing crisis situations and controlling the cost of funding.

The Treasury department manages the liquidity risk on a centralised level and reports to the Management Board at least weekly. Key decisions on liquidity risk management, including the determination of liquidity risk limits, and monitoring are taken by the ALCO. Input for analysis for ALCO purposes is presented by Treasury department and ERM and Budgeting division. ERM and Budgeting division performs additional monthly stress-tests on liquidity position of the Bank and reports the results to the ALCO. Besides, ERM and Budgeting division is actively involved in day-to-day transactions/decisions affecting or potentially influencing the liquidity position of the Bank.

Main roles and responsibilities in liquidity risk management and control are listed in the diagram below:



- avoid excessive liquid funds
- Establishes the level of liquidity risk tolerance as part of the RAS
- Monitors early warning indicators along with monthly liquidity stress-tests and acts according to its results
- Manages liquidity risk mitigation tools and maturity gap of assets and liabilities
- Approves interbank counterparty exposure limits
- Develops and implements the recovery plan in the event of liquidity crisis situations



The Treasury department ensures that the Bank operates within established limits. ERM and Budgeting division controls and reports any breach of limit to the Management Board. The Management Board is continuously updated through sufficiently detailed reporting on the treasury operations. Liquidity Report covering most recent changes in the Bank's liquidity position is presented to the Management Board on a monthly basis.

## 11.2 Liquidity Requirements

In addition to internal liquidity risk management and control, the NBG requires all banks in Georgia to comply with the liquidity coverage ratio ("LCR") and net stable funding ratio ("NSFR") standards.

The LCR is calculated following Basel 3 framework, however, higher run-off rates apply. The ratio is defined as the amount of high quality liquid assets that could be used to raise liquidity, measured against the total volume of net cash outflows. The NBG requires all banks to maintain minimum total LCR of 100%, GEL LCR of 75% and Foreign Currency ("FX") LCR of 100% on a daily basis.

In 2020 the National Bank of Georgia has taken emergency measures to mitigate the negative impact of the COVID-19 pandemic on the banking sector, which included following provision of liquid funds:

From May 1, 2020, within one year, minimum requirement for GEL LCR of 75% was cancelled and the banks were able to use the foreign currency buffers for GEL liquidity management and by doing so, maintain the total liquidity demand.

To lower the liquidity risk in the system and provide banks GEL liquidity, the NBG activated the swap operations. USD 200 million of the swap instrument were distributed among the banks, in proportion to their market share. Moreover, the NBG activated the stand-by swap instrument, which enables banks to get the necessary GEL liquidity in exchange for the foreign currency, at a penalty rate.

Starting June 1 the National Bank of Georgia launched a new instrument to support SME financing. Commercial banks were given the opportunity to receive liquidity support from the NBG against collateral of SME loan portfolio.

### **Liquidity Coverage Ratio**

	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20
LCR, Total (last day of the month)	159.6%	183.6%	183.9%	176.1%	146.6%
LCR, GEL (last day of the month)	121.6%	140.4%	161.4%	146.7%	110.9%
LCR, FX (last day of the month)	216.6%	255.3%	215.5%	202.3%	173.7%

For more detailed information on LCR, see Appendix Table 11.

The Net Stable Funding Ratio ("NSFR") was proposed by the NBG starting from January 2019, as the regulatory metric for assessing a bank's structural funding profile. The NSFR is intended to reduce medium to long-term funding risks by requiring banks to maintain a stable funding profile in relation to their on- and off-balance sheet activities. The ratio is defined as the amount of Available Stable Funding (the portion of capital and liabilities expected to be a stable source of funding), relative to the amount of Required Stable Funding (a function of the liquidity characteristics of various assets held).

Since September 2019, the NBG requires all banks to maintain the NSFR of minimum 100%.



Table 11.2.1 below sets out the Net Stable Funding Ratio for 2020.

## Table 11.2.1 Net Stable Funding Ratio 2020

	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20
Available amount of stable funding	1,560,353,218	1,796,037,824	1,826,882,284	2,014,507,373	2,055,857,761
Required amount of stable funding	1,085,216,809	1,135,504,376	1,162,676,209	1,270,421,324	1,387,652,210
Net Stable Funding Ratio	143.78%	158.17%	157.13%	158.57%	148.15%



# **APPENDIX**

Disclosure of the tables provided in this Appendix is mandatory under the NBG regulation on "Commercial Banks' Pillar 3 Disclosure Requirements". Reporting date (period) for all tables is 31 December 2020 and all numbers are reported in GEL, unless otherwise noted.



Table 1: Off-balance sheet items per standardized regulatory report

Contempore Labellation and PR-250-2598	In GEL	Off-Balance Sheet Items		31/12/2020			31/12/2019			31/12/2018	
Commitments	N		GEL	FX	Total	GEL	FX	Total	GEL	FX	Total
1.1   Contention blood   Conte	1		76,250,396	69,829,269	146,079,665	51,626,192	68,804,449	120,430,641	48,146,211	35,544,800	83,691,011
1.2   Letters of credit issued   9,047,775   1,077,756   8,574,862   1,074,066   14,074,066   14,074,066   14,074,077   1,077,076   1,074,076   1,07	1.1		6,081,985	6,016,067	12,098,052	5,947,533	12,000,052	17,947,585	7,227,052	811,510	8,038,562
1.4   One-contengent utabilities   California   Califor	1.2	Letters of credit Issued		-	9,047,735		-		-	-	-
1.0   Contemporate Limitative cerebrical assessingly   Contemporate				63,704,666			56,709,406		40,719,159	34,644,629	75,363,788
A control per											288661
Part	2		_	_	_	_	_	_	_	_	_
Biblities of the bank   25999/000   23999/000   6,0495/											
Comparison assets of the Dank   Comparison			239,597,000	-		66,465,000	-		-	-	-
Guarantees receivables of the basis   464,391,867   3,147,145,776   3,611,537,993   556,411,844   2,138,938,946   2,695,350,330   787,792,434   1,158,509,299   1,346   2,426,632,999   1,346   2,42			239,597,000		239,597,000	66,465,000		66,465,000	-		-
Sureh, John Bability		Guarantees received as security	464,391,867	3,147,145,726	3,611,537,593	556,411,384	2,138,938,946	2,695,350,330	787,792,434	1,158,509,299	1,946,301,733
Commentment	4.1		-	-	-	-	-	-	-	-	-
Second Process			464,391,867	3,147,145,726	3,611,537,593	556,411,384	2,138,938,946	2,695,350,330	787,792,434	1,158,509,299	1,946,301,733
1.1   Cash   1.4.4.1722   7.515.981   21,597.702   6.945,737   22,202,756   29,148,138   21,247,696   72,07465   28,525   27,07505   20,000,000   29,009,501   20,000,000   29,009,501   20,000,502	5			3,092,303,835	3,254,000,297	140,348,714					1,110,362,766
Precious metals and stones   78,065,560   103,991,028   132,056,588   78,933,333   95,537,43   172,476,806   24411000   79,509,551   103, 153, 153, 153, 153, 153, 153, 153, 15	5.1		14.421.722	7.515.981	21.937.702	6.945.372	22.202.756	29.148.128	21.427.694	7.267.465	28,695,159
5.3 Real Estate:         62/2031         1.799,832,761         1.880,000,792         205,46e         1.182,772,595         1.812,973,773         339,727         631,571,889         631,571,878           5.3.1 Residential Property         11,000         506,673,778         505,668,478         11,000         143,431,537         1.43,441,537         1.99,683,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         99,638,492         90,638,492         99,838,492         98,638,492         98,638,492         98,638,492         98,638,492         98,228,182         147,71,71,71,71,71,71,71,71,71,71,71,71,71											103,920,551
5.3.1         Residential Property         480,831         95,75,471         962,056,302         42,531         410,935,794         410,938,245         134,72         331,547,537         33,53         25,32         Complex Redistate         -         52,266,933         52,956,933         11,000         143,431,537         134,442,537         -         29,639,432         29,856,933         13,781,7905         -         22,451,333 <td></td> <td>631,911,625</td>											631,911,625
5.3.2 Commercial Property         11.000         506,73,178         506,684,178         110,000         143,431,537         143,442,537         -         96,839,402         99,839,402         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         14,665,600         26,600         2											351,682,264
5.3.3   Complex Real Estate									134,727		
19.20											99,639,492
5.3.5 d Momole Property         3,500 ms         8,790,0544 ms         7,935,644 ms         14,7715 ms         521,885,70 ms         522,362,85 ms         000 ms         14,307,666 ms         13,307,666 ms         13,307,666 ms         13,307,666 ms         13,307,666 ms         13,579,513 ms         13,655,515 ms         13,179,708 ms         11,179,479,468 ms         22,9666 ms         127,755,732 ms         13,655,55 ms         13,179,708 ms         11,179,579,373 ms         13,179,566 ms         13,179,566 ms         12,755,660 ms         15,179,566 ms         13,175,560 ms         33,175,138 ms         18,175,138 ms         18,175,560 ms         33,175,138 ms         18,175,138 ms         18,175,13									-		22,451,323
5.4         Movable Property         3,836,952         188,786,317         187,633,669         5,513,505         151,579,963         157,493,488         229666         17,787,123         128,655         55         55         Share Pledged         10,000,000         217,187,717         227,477,700         100,000         181,623,850         - 26766000         26,655,545         186,689,825         186,189,838         29,685,83         389,685         186,689,825         186,489,835         186,689,825         186,489,835         186,689,825         186,489,835         186,689,825         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,835         186,489,83									-		14,626,080
5.5         Shares Piedged         10,000,000         217,417,700         327,417,700         10,000,000         131,623,850         191,623,850         -         626,600         26,755,000         217,855,755         25,600,545         25,600,5545         27,043,514         26,613,7663         30,483,813         26,613,7663         30,483,813         26,613,7663         30,483,813         26,613,7663         30,483,813         26,613,7663         30,483,813         26,613,7663         30,483,813         26,613,7663         27,749,7822         345,041,141         27,749,7822         345,041,141         27,749,7822         345,041,141         27,749,7822         345,041,141         27,749,7822         345,041,141         27,749,7822         345,041,141         34,041,141	5.3.5	Other	35,000	87,900,644	87,935,644	147,715	542,188,570	542,336,285	205000	143,307,466	143,512,466
Securities	5.4	Movable Property	3,836,952	183,786,317	187,623,269	5,513,505	151,979,963	157,493,468	229666	127,875,123	128,104,789
5.7   Other   45,745,138   462,404,502   508,149,700   38,745,138   266,137,603   308,883,161   36,523,044   1,875,395   308,623,044   1,875,395   308,623,044   1,875,395   305,623,045   315,953,392   305,823,045   315,953,392   325,875,012   265,871,892   89,81,165   166,216,657   257,479,222   94,504,105   185, 762,045   185, 762,	5.5	Shares Pledged	10,000,000	317,417,700	327,417,700	10,000,000	181,623,850	191,623,850	-	26766000	26766000
5.7   Other   45,745.188   462,404.502   508,149.700   38,745.198   266,137,693   308,883.161   36,523.044   18,75,395   308,683.66   Envirables trough FX contracts (except options)   595,289   255,873,612   265,831.892   89,828,1465   168,216,657   257,479,822   94,504.20   94,343.05   185, 762,000   78,0		_							-		152566203
6   Derivatives   151,995,399   400,052,194   552,047,593   155,752,749   372,043,514   527,796,262   164,167,884   225,612,148   389,									36 523 044		38,398,439
Receivables through FX contracts (except options)											
20,   20,	ь		151,995,399	400,052,194	552,047,593	155,/52,/49	3/2,043,514	527,796,262	164,167,884	225,612,148	389,780,032
	6.1		9,952,280	255,879,612	265,831,892	89,281,165	168,216,657	257,497,822	94504512	91,374,305	185,878,817
6.3 Cyrincipal of interest rate contracts (except options) 6.4 Options sold 6.5 Options purchased 6.6 Options purchased 7. Options purchased 8. Options purchased 9. Options purc	6.2		142,043,119	144,172,582	286,215,701	66,471,584	203,826,856	270,298,440	69,663,372	134,237,843	203,901,215
6.6 Options sold 6.6 Nominal value of potential receivables through other derivatives 6.7 Payables through other derivatives 6.8 Nominal value of potential receivables through other derivatives 6.7 Payables through other derivatives 6.8 Receivables not recognized on-balance or balance or balance or derecognized during last 3 month interest and penalty receivable not recognized on-balance or derecognized during last 3 month interest and penalty receivables 6.7 Payables during last 3 month interest and penalty receivables 6.7 Principal of receivables derecognized during last 3 month interest and penalty receivable not recognized on-balance or derecognized during last 3 month interest and penalty receivable not recognized during size 3 month including last 3 month) 7.2 Principal of receivables derecognized during size 3 month including last 3 month) 8 Non-cancellable operating lease (including last 3 month) 8 Non-cancellable operating lease 1 month lease 1	6.3	Principal of interest rate				-	-	-	-	-	-
Options purchased   Opti											
Nominal value of potential receivables through other derivatives   Nominal value of potential receivables through other derivatives   Nominal value of potential particles		·	-	-	-	-	-	-	-	-	-
6.6 receivables through other derivatives  Nominal value of potential payables through other derivatives  Receivables not recognized on-balance or derecognized during last 3 month interest and penalty receivable or derecognized during last 3 month including last 3 month including last 3 month (including last 3 month) litterest and penalty receivable or derecognized during last 3 month (including last 3 month) litterest and penalty receivable or derecognized during last 3 month (including last 3 month) litterest and penalty receivable or derecognized during last 3 month litterest and penalty receivable or derecognized during last 3 month (including last 3 month) litterest and penalty receivable or derecognized during syears month (including last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized during last 3 month) litterest and penalty receivable or derecognized or derecognized during last 3 month litterest and penalty receivable or derecognized during last 3 month litterest and penalty receivable or derecognized during last 3 month litterest	6.5		-			-		-			-
Principal of receivables   Principal of receivable   Principal	6.6	receivables through other	-	-	-	-	-	-	-	-	-
7         Receivables not recognized on-balance         110,334,165         2,062,588         112,396,753         110,090,825         2,029,317         112,120,141         72,719,647         961,531         73,6           7.1         Principal of receivables derecognized during last 3 month         16,600,847         155,259         16,756,106         6,341,831         16,276         6,358,107         40,123,915         134296         40,2           7.2         Interest and penalty receivable not recognized on-balance or derecognized during last 3 months	6.7	payables through other	-	-	-	-	-	-	-	-	-
Principal of receivables derecognized during last 3 months Interest and penalty receivable not recognized during 18 years month (including last 3 months)  Principal of receivables derecognized during 5 years month (including last 3 months) Interest and penalty receivables derecognized during 5 years month (including last 3 months) Interest and penalty receivable not recognized during 5 years month (including last 3 months) Interest and penalty receivable not recognized during last 5 years (including last 3 months)  Non-cancellable operating lease  8.1 Non-cancellable operating argument  8.2 Within one year  596,059  9,933,259  9,933,259  10,529,318  688,201  8.3 From 1 to 2 years  481,638  8,736,830  9,218,468  453,779  7,754,605  8,208,384  1,386,996  7,406,449  8,7  8.4 From 2 to 3 years  467,353  7,117,725  7,585,078  389,658  6,935,029  7,324,687  1,272,887  6,582,884  7,8  8.6 From 4 to 5 years  417,978  5,159,419  5,577,397  10,12,917  11,713,930  12,726,846  2,691,053  10,579,738  13,2	7	Receivables not recognized on-	110,334,165	2,062,588	112,396,753	110,090,825	2,029,317	112,120,141	72,719,647	961,531	73,681,178
7.1 derecognized during last 3 month  Interest and penalty receivable not recognized during last 3 months  Principal of receivables derecognized during last 3 months  Interest and penalty receivables of derecognized during last 3 months  Principal of receivables derecognized during last 3 months interest and penalty receivable not recognized during last 5 years (including last 3 month)  Interest and penalty receivable not recognized during last 5 years (including last 3 month)  8 Non-cancellable operating lease  8.1 Through indefinite term agreement  8.2 Within one year 596,059 9,933,259 10,529,318 688,201 8,678,711 9,366,913 2,529,136 8,126,749 10,68 8,736,830 9,218,468 453,779 7,754,605 8,208,384 1,386,996 7,406,449 8,78 8,4 From 2 to 3 years 481,638 8,736,830 9,218,468 453,779 7,754,605 8,208,384 1,386,996 7,406,449 8,78 8,5 From 3 to 4 years 430,658 6,194,464 6,625,122 375,373 5,517,979 5,893,355 1,201,674 4,346,40 5,770,158 6,9 8,7 More than 5 years 861,879 11,959,157 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 13,2											
Interest and penalty receivable not recognized on-balance or derecognized during last 3 months  Principal of receivables derecognized during 5 years month (including last 3 months)  Interest and penalty receivables derecognized during 5 years month (including last 3 months)  Interest and penalty receivable not recognized during 1 years (including last 3 month)  8 Non-cancellable operating lease 3,255,565 49,100,854 52,356,419 3,258,606 45,189,746 48,448,352 10,139,419 42,902,409 53,00	7.1	derecognized during last 3	16,600,847	155,259	16,756,106	6,341,831	16,276	6,358,107	40,123,915	134296	40,258,211
7.2 not recognized on-balance or derecognized during last 3 months Principal of receivables derecognized during 5 years month (including last 3 months) Interest and penalty receivable not recognized on-balance or derecognized during last 5 years (including last 3 month)  8 Non-cancellable operating lease Non-cancellable operating agreement 8.2 Within one year 596,059 9,933,259 10,529,318 688,201 8,678,711 9,366,913 2,529,136 8,126,749 10,683 From 1 to 2 years 481,638 8,736,830 9,218,468 453,779 7,754,605 8,208,384 1,386,996 7,406,449 8,73 8,4 From 2 to 3 years 467,353 7,117,725 7,585,078 389,658 6,935,029 7,324,687 1,272,887 6,582,884 7,8 8,5 From 3 to 4 years 430,658 6,194,464 6,625,122 375,373 5,517,979 5,893,352 1,201,674 5,770,158 6,9 8,7 More than 5 years 417,978 5,159,419 5,577,397 338,678 4,589,492 4,928,170 1,057,674 4,436,430 5,44 8,7 More than 5 years 861,879 11,959,157 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 132,259,150 10,579,738 132,259,150 12,201,053 10,579,738 132,259,100 12,726,846 2,691,053 10,579,738 132,259,150 12,201,057,057 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 132,259,150 12,201,057,057,057 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 132,259,150 12,201,057,057,057 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 132,259,150 12,201,057,057,057 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 132,259,050 12,726,846 2,691,053 10,579,738 132,259,050 12,726,846 2,691,053 10,579,738 132,259,050 12,726,846 2,691,053 10,579,738 132,259,050 12,726,846 2,691,053 10,579,738 132,259,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,738 132,250,050 12,726,846 2,691,053 10,579,											
7.3 derecognized during 5 years month (including last 3 months) Interest and penalty receivable not recognized on-balance or derecognized during last 5 years (including last 3 month)  8 Non-cancellable operating lease  7.4 Through indefinite term agreement  8.2 Within one year 596,059 9,933,259 10,529,318 688,201 8,678,711 9,366,913 2,529,136 8,126,749 10,683 From 1 to 2 years 481,638 8,736,830 9,218,468 453,779 7,754,605 8,208,384 1,386,996 7,406,449 8,778 8,4 From 2 to 3 years 430,658 6,194,464 6,625,122 375,373 5,517,979 5,893,352 1,201,674 5,770,158 6,98 8,7 More than 5 years 861,879 11,959,157 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 13,2	7.2	not recognized on-balance or derecognized during last 3	-	-	-	-	-	-	-	-	-
Interest and penalty receivable not recognized on-balance or derecognized during last 5 years (including last 3 month)  8	7.3	derecognized during 5 years	110,334,165	2,062,588	112,396,753	110,090,825	2,029,317	112,120,141	72,719,647	961,531	73,681,178
8         Non-cancellable operating lease         3,255,565         49,100,854         52,356,419         3,258,606         45,189,746         48,448,352         10,139,419         42,902,409         53,0           8.1         Through indefinite term agreement         - <td>7.4</td> <td>Interest and penalty receivable not recognized on-balance or derecognized during last 5 years</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td>	7.4	Interest and penalty receivable not recognized on-balance or derecognized during last 5 years	-	-	-	-		-	-		-
8.1 Through indefinite term agreement	8	Non-cancellable operating	3,255,565	49,100,854	52,356,419	3,258,606	45,189,746	48,448,352	10,139,419	42,902,409	53,041,828
8.1 agreement 8.2 Within one year 596,059 9,933,259 10,529,318 688,201 8,678,711 9,366,913 2,529,136 8,126,749 10,6 8.3 From 1 to 2 years 481,638 8,736,830 9,218,468 453,779 7,754,605 8,208,384 1,386,996 7,406,449 8,7* 8.4 From 2 to 3 years 467,353 7,117,725 7,585,078 389,658 6,935,029 7,324,687 1,272,887 6,582,884 7,81 8.5 From 3 to 4 years 430,658 6,194,464 6,625,122 375,373 5,517,979 5,893,352 1,201,674 5,770,158 6,99 8.6 From 4 to 5 years 417,978 5,159,419 5,577,397 338,678 4,589,492 4,928,170 1,057,674 4,436,430 5,4* 8.7 More than 5 years 861,879 11,959,157 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 13,2											
8.2         Within one year         596,059         9,933,259         10,529,318         688,201         8,678,711         9,366,913         2,529,136         8,126,749         10,6           8.3         From 1 to 2 years         481,638         8,736,830         9,218,468         453,779         7,754,605         8,208,384         1,386,996         7,406,449         8,7           8.4         From 2 to 3 years         467,353         7,117,725         7,585,078         389,658         6,935,029         7,324,687         1,272,887         6,582,884         7,8           8.5         From 3 to 4 years         430,658         6,194,464         6,625,122         375,373         5,517,979         5,893,352         1,201,674         5,770,158         6,9           8.6         From 4 to 5 years         417,978         5,159,419         5,577,397         338,678         4,589,492         4,928,170         1,057,674         4,436,430         5,4*           8.7         More than 5 years         861,879         11,959,157         12,821,035         1,012,917         11,713,930         12,726,846         2,691,053         10,579,738         13,2	8.1	_	-	-	-	-	-	-	-	-	-
8.3     From 1 to 2 years     481,638     8,736,830     9,218,468     453,779     7,754,605     8,208,384     1,386,996     7,406,449     8,78       8.4     From 2 to 3 years     467,353     7,117,725     7,585,078     389,658     6,935,029     7,324,687     1,272,887     6,582,884     7,8       8.5     From 3 to 4 years     430,658     6,194,464     6,625,122     375,373     5,517,979     5,893,352     1,201,674     5,770,158     6,592,434       8.6     From 4 to 5 years     417,978     5,159,419     5,577,397     338,678     4,589,492     4,928,170     1,057,674     4,436,430     5,44       8.7     More than 5 years     861,879     11,959,157     12,821,035     1,012,917     11,713,930     12,726,846     2,691,053     10,579,738     13,2	0.2	_	E06.050	0.022.250	10 520 240	600 201	0.670.744	0.266.042	2 520 420	0 120 740	10 655 005
8.4     From 2 to 3 years     467,353     7,117,725     7,585,078     389,658     6,935,029     7,324,687     1,272,887     6,582,884     7,8       8.5     From 3 to 4 years     430,658     6,194,464     6,625,122     375,373     5,517,979     5,893,352     1,201,674     5,770,158     6,9       8.6     From 4 to 5 years     417,978     5,159,419     5,577,397     338,678     4,589,492     4,928,170     1,057,674     4,436,430     5,4       8.7     More than 5 years     861,879     11,959,157     12,821,035     1,012,917     11,713,930     12,726,846     2,691,053     10,579,738     13,2											10,655,885
8.5     From 3 to 4 years     430,658     6,194,464     6,625,122     375,373     5,517,979     5,893,352     1,201,674     5,770,158     6,9       8.6     From 4 to 5 years     417,978     5,159,419     5,577,397     338,678     4,589,492     4,928,170     1,057,674     4,436,430     5,4       8.7     More than 5 years     861,879     11,959,157     12,821,035     1,012,917     11,713,930     12,726,846     2,691,053     10,579,738     13,2		·									8,793,445
8.6     From 4 to 5 years     417,978     5,159,419     5,577,397     338,678     4,589,492     4,928,170     1,057,674     4,436,430     5,4       8.7     More than 5 years     861,879     11,959,157     12,821,035     1,012,917     11,713,930     12,726,846     2,691,053     10,579,738     13,2	8.4	From 2 to 3 years	467,353	7,117,725	7,585,078	389,658	6,935,029	7,324,687	1,272,887	6,582,884	7,855,771
8.6     From 4 to 5 years     417,978     5,159,419     5,577,397     338,678     4,589,492     4,928,170     1,057,674     4,436,430     5,4       8.7     More than 5 years     861,879     11,959,157     12,821,035     1,012,917     11,713,930     12,726,846     2,691,053     10,579,738     13,2	8.5	From 3 to 4 years	430,658	6,194,464	6,625,122	375,373	5,517,979	5,893,352	1,201,674	5,770,158	6,971,832
8.7 More than 5 years 861,879 11,959,157 12,821,035 1,012,917 11,713,930 12,726,846 2,691,053 10,579,738 13,2		From 4 to 5 years						4,928,170			5,494,104
											13,270,790
Capital expenditure 408,416 2,265,133 2,673,548 483,551 5,750,730 6,234,281 1,504,222 6,117,293 7,6											7,621,515



## Table 2: Regulatory capital

N		In GEL
1	Common Equity Tier 1 capital before regulatory adjustments	280,897,675
2	Common shares that comply with the criteria for Common Equity Tier 1	44,490,460
3	Stock surplus (share premium) of common share that meets the criteria of Common Equity Tier 1	35,132,256
4	Accumulated other comprehensive income	29,073,949
5	Other disclosed reserves	1,694,028
6	Retained earnings (loss)	170,506,982
7	Regulatory Adjustments of Common Equity Tier 1 capital	84,510,572
8	Revaluation reserves on assets	29,073,949
9	Accumulated unrealized revaluation gains on assets through profit and loss to the extent that they exceed accumulated unrealized revaluation losses through profit and loss	3,037,001
10	Intangible assets	52,292,890
11	Shortfall of the stock of provisions to the provisions based on the Asset Classification	-
12	Investments in own shares	-
13	Reciprocal cross holdings in the capital of commercial banks, insurance entities and other financial institutions	_
14	Cash flow hedge reserve	_
15	Deferred tax assets not subject to the threshold deduction (net of related tax liability)	_
13	Significant investments in the common equity tier 1 capital (that are not common shares) of commercial banks, insurance	
16	entities and other financial institutions that are outside the scope of regulatory consolidation	-
17	Holdings of equity and other participations constituting more than 10% of the share capital of other commercial entities	106,733
18	Significant investments in the common shares of commercial banks, insurance entities and other financial institutions (amount above 10% limit)	-
19	Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not	-
20	own more than 10% of the issued share capital (amount above 10% limit)	
20	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-
21	The amount of significant Investments and Deferred Tax Assets which exceed 15% of common equity tier 1	-
22	Regulatory adjustments applied to Common Equity Tier 1 resulting from shortfall of Tier 1 and Tier 2 capital to deduct investments	-
23	Common Equity Tier 1	196,387,103
24	Additional tier 1 capital before regulatory adjustments	4,565,384
25	Instruments that comply with the criteria for Additional tier 1 capital	45,654
26	Including: instruments classified as equity under the relevant accounting standards	45,654
27	Including: instruments classified as liabilities under the relevant accounting standards	-
28	Stock surplus (share premium) that meet the criteria for Additional Tier 1 capital	4,519,730
29	Regulatory Adjustments of Additional Tier 1 capital	-
30	Investments in own Additional Tier 1 instruments	-
31	Reciprocal cross-holdings in Additional Tier 1 instruments	_
32	Significant investments in the Additional Tier 1 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions	-
33	Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share capital (amount above 10% limit)	-
34	Regulatory adjustments applied to Additional Tier 1 resulting from shortfall of Tier 2 capital to deduct investments	_
35	Additional Tier 1 Capital	4,565,384
36	Tier 2 capital before regulatory adjustments	105,949,534
37	Instruments that comply with the criteria for Tier 2 capital	83,414,863
38	Stock surplus (share premium) that meet the criteria for Tier 2 capital	-
39	General reserves, limited to a maximum of 1.25% of the bank's credit risk-weighted exposures	22 524 671
		22,534,671
40	Regulatory Adjustments of Tier 2 Capital	-
41	Investments in own shares that meet the criteria for Tier 2 capital	-
42	Reciprocal cross-holdings in Tier 2 capital	-
43	Significant investments in the Tier 2 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions	-
	Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not	
44	own more than 10% of the issued share capital (amount above 10% limit)	



Table 3: Reconciliation of balance sheet to regulatory capital

N	On-balance sheet items per standardized regulatory report	Carrying values as reported in published stand-alone financial statements per local accounting rules	linkage to capital table
1	Cash	250,115,311	
2	Due from NBG	209,677,630	
3	Due from Banks	370,483,891	
4	Dealing Securities	-	
5	Investment Securities	265,217,811	
6.1	Loans	1,672,980,140	
6.2	Less: Loan Loss Reserves	(117,613,975)	
6.2.1	of which loan loss general reserves	22,534,671	
6.2.2	of which Covid-19 reserve	3,479,728	
6	Net Loans	1,555,366,166	
7	Accrued Interest and Dividends Receivable	35,827,582	
8	Other Real Estate Owned & Repossessed Assets	103,192	
9	Equity Investments	106,733	
9.1	Of which above 10% equity holdings in financial institutions	106,733	
9.2	Of which significant investments subject to limited recognition	-	
9.3	Of which below 10% equity holdings subject to limited recognition	-	
10	Fixed Assets and Intangible Assets	238,389,425	
10.1	Of which intangible assets	52,292,890	table 9 (Capital), N10
11	Other Assets	56,678,621	
12	Total assets	2,981,966,362	
13	Due to Banks	17,003,331	
14	Current (Accounts) Deposits	1,024,440,328	
15	Demand Deposits	296,363,212	
16	Time Deposits	841,715,592	
17	Own Debt Securities	-	
18	Borrowings	305,113,360	
19	Accrued Interest and Dividends Payable	12,372,734	
20	Other Liabilities	86,361,831	
20.1	of which off-balance general reserves	(59,112)	
21	Subordinated Debentures	113,132,914	
21.1	Of which tier II capital qualifying instruments	83,414,863	
22	Total liabilities	2,696,503,303	
23	Common Stock	54,628,743	
24	Preferred Stock	61,391	
25	Less: Repurchased Shares	(10,154,020)	
26	Share Premium	39,651,986	
27	General Reserves	1,694,028	
28	Retained Earnings	170,506,984	
29	Asset Revaluation Reserves	29,073,949	
30	Total Equity Capital	285,463,060	



**Table 4: Risk Weighted Assets** 

N	In GEL	31/12/2020	31/12/2019	31/12/2018
1	Risk Weighted Assets for Credit Risk	1,802,773,676	1,390,536,797	1,142,328,947
1.1	Balance sheet items	1,764,850,264	1,358,398,135	1,120,058,891
1.1.1	Including: amounts below the thresholds for deduction (subject to 250% risk weight)	-	-	-
1.2	Off-balance sheet items	22,533,462	19,332,413	11,193,695
1.3	Counterparty credit risk	15,389,950	12,806,249	11,076,361
2	Risk Weighted Assets for Market Risk	42,402,190	11,395,735	531,586
3	Risk Weighted Assets for Operational Risk	381,833,773	400,856,480	388,865,665
4	Total Risk Weighted Assets	2,227,009,638	1,802,789,012	1,531,726,198

Table 5: Linkages between financial statement assets and balance sheet items subject to credit risk weighting

		Committee of the control of the cont	Carrying val	ues of items
	Account name of standardazed supervisory balance sheet item	Carrying values as reported in published stand-alone financial statements per local accounting rules	Not subject to capital requirements or subject to deduction from capital	Subject to credit risk weighting
1	Cash	250,115,311		250,115,311
2	Due from NBG	209,677,630		209,677,630
3	Due from Banks	370,483,891		370,483,891
4	Dealing Securities	-		-
5	Investment Securities	265,217,811		265,217,811
6.1	Loans	1,672,980,140		1,672,980,140
6.2	Less: Loan Loss Reserves	(117,613,975)		(117,613,975)
6	Net Loans	1,555,366,166		1,555,366,166
7	Accrued Interest and Dividends Receivable	35,827,582		35,827,582
8	Other Real Estate Owned & Repossessed Assets	103,192		103,192
9	Equity Investments	106,733	106,733	-
10	Fixed Assets and Intangible Assets	238,389,425	81,366,839	157,022,586
11	Other Assets	56,678,621		56,678,621
	exposures subject to credit ghting before adjustments	2,981,966,362	81,473,572	2,900,492,790



## Table 6: Differences between carrying values per standardized balance sheet used for regulatory reporting purposes and the exposure amounts used for capital adequacy calculation purposes

1	Total carrying value of balance sheet items subject to credit risk weighting before adjustments	2,900,492,790
2.1	Nominal values of off-balance sheet items subject to credit risk weighting	145,771,130
2.2	Nominal values of off-balance sheet items subject to counterparty credit risk weighting	278,074,259
3	Total nominal values of on-balance and off-balance sheet items before any adjustments used for credit risk weighting purposes	3,324,338,179
4	Effect of provisioning rules used for capital adequacy purposes	28,744,864
5.1	Effect of credit conversion factor of off-balance sheet items related to credit risk framework	(114,343,143)
5.2	Effect of credit conversion factor of off-balance sheet items related to counterparty credit risk framework (table CCR)	(262,684,309)
6	Effect of other adjustments	3,479,728
7	Total exposures subject to credit risk weighting	2,979,535,319



Table 7: Credit Risk Weighted Exposures (on-balance items and off-balance items after credit conversion factor)

		0%		20%	6	359	% <u> </u>	509	<b>%</b>	7:	5%	10	0%	150	%	250	%	
Weigh Exposu	Risk ts ire Classes	On-balance sheet amount	Off- balance sheet amount	On-balance sheet amount	Off- balance sheet amount	On-balance sheet amount	Off- balance sheet amount	On-balance sheet amount	Off- balance sheet amount	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off- balance sheet amount	On-balance sheet amount	Off- balance sheet amount	Risk Weighted Exposures before Credit Risk Mitigation
1	Claims or contingent claims on central governments or central banks	300,521,657	-	-	-	-	-	-	-	-	-	195,163,700	-	-	-	-	-	195,163,700
2	Claims or contingent claims on regional governments or local authorities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Claims or contingent claims on public sector entities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Claims or contingent claims on multilateral development banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Claims or contingent claims on international organizations/institutio ns	-	-	-		-		-		-	-	-	-	-		-		-
6	Claims or contingent claims on commercial banks	-	-	369,311,628	-	-	-	312,435	-	-	-	939,476	-	-	-	-	-	74,958,019
7	Claims or contingent claims on corporates	-	-	-	-	-	-	-	-	-	-	363,229,132	18,356,231	-	-	-	-	381,585,363
8	Retail claims or contingent retail claims	-	-	-	-	-	-	-	-	981,006,024	13,071,756	-	-	-	-	-	-	745,558,334
9	Claims or contingent claims secured by mortgages on residential property	-	-	-	-	169,356,248	-		-	-	-	-	-	-	-	-	-	59,274,687
10	Past due items	-	-	-	-	-	-	682,687	-	-	-	2,708,701	-	1,744,295	-	-	-	5,666,486
11	Items belonging to regulatory high-risk categories	-	-	-	-	-	-	-	-	-	-	30,601,975	-	96,635,693	-	1,772,239	-	179,986,112
12	Short-term claims on commercial banks and corporates	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Claims in the form of collective investment undertakings ('CIU')	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Other items	249,558,151	-	560,138	-	-	-	-	-	-	-	168,613,204	-	-	-	-	-	168,725,232
	Total	550,079,808	-	369,871,767	-	169,356,248	-	995,122	-	981,006,024	13,071,756	761,256,187	18,356,231	98,379,988	-	1,772,239	-	1,810,917,933



**Table 8: Credit Risk Mitigation** 

		Funded Credit Pi	rotection			
		Cash on deposit with, or cash assimilated instruments	Standard gold bullion or equivalent	Total Credit Risk Mitigation On- balance sheet	Total Credit Risk Mitigation Off- balance sheet	Total Credit Risk Mitigation
1	Claims or contingent claims on central governments or central banks	-	-	-	-	-
2	Claims or contingent claims on regional governments or local authorities	-	-	-	-	-
3	Claims or contingent claims on public sector entities	-	-	-	-	-
4	Claims or contingent claims on multilateral development banks	-	-	-	-	-
5	Claims or contingent claims on international organizations/institutions	-	-	-	-	-
6	Claims or contingent claims on commercial banks	-	-	-	-	-
7	Claims or contingent claims on corporates	10,825,829	-	6,301,962	4,523,868	10,825,829
8	Retail claims or contingent retail claims	8,617,420	-	7,514,702	1,102,718	8,617,420
9	Claims or contingent claims secured by mortgages on residential property	-	-	-	-	-
10	Past due items	-	-	-	-	-
11	Items belonging to regulatory high-risk categories	611,230	-	611,230	-	611,230
12	Short-term claims on commercial banks and corporates	-	-	-	-	-
13	Claims in the form of collective investment undertakings	-	-	-	-	-
14	Other items	-	-	-	-	-
	Total	20,054,479	-	14,427,894	5,626,585	20,054,479



Table 9: Standardized approach - Effect of credit risk mitigation

			Off-balance sh	eet exposures			
	Asset Classes	On-balance sheet exposures	Off-balance sheet exposures - Nominal value	Off-balance sheet exposures post CCF	RWA before Credit Risk Mitigation	RWA post Credit Risk Mitigation	RWA Density
1	Claims or contingent claims on central governments or central banks	495,685,357	-	-	195,163,700	195,163,700	39%
2	Claims or contingent claims on regional governments or local authorities	-	-	-	-	-	nmf
3	Claims or contingent claims on public sector entities	-	-	-	-	-	nmf
4	Claims or contingent claims on multilateral development banks	-	-	-	-	-	nmf
5	Claims or contingent claims on international organizations/institutions	-	-	-	-	-	nmf
6	Claims or contingent claims on commercial banks	370,563,539	-	-	74,958,019	74,958,019	20%
7	Claims or contingent claims on corporates	363,229,132	88,709,395	18,356,231	381,585,363	370,759,533	97%
8	Retail claims or contingent retail claims	981,006,024	57,061,735	13,071,756	745,558,334	736,940,915	74%
9	Claims or contingent claims secured by mortgages on residential property	169,356,248	-	-	59,274,687	59,274,687	35%
10	Past due items	5,135,683	-	-	5,666,486	5,666,486	110%
11	Items belonging to regulatory high-risk categories	129,009,907	-	-	179,986,112	179,374,882	139%
12	Short-term claims on commercial banks and corporates	-	-	-	-	-	nmf
13	Claims in the form of collective investment undertakings ('CIU')	-	-	-	-	-	nmf
14	Other items	418,731,494	-	-	168,725,232	168,725,232	40%
	Total	2,932,717,382	145,771,130	31,427,986	1,810,917,933	1,790,863,454	60%



Table 10: Counterparty credit risk

		Nominal amount	Percentage	Exposure value	0%	20%	35%	50%	75%	100%	150%	250%	Counterparty Credit Risk Weighted Exposures
1	FX contracts	278,074,259		15,389,950	-	-	-	=	-	15,389,950	-	-	15,389,950
1.1	Maturity less than 1 year	170,788,197	2.0%	3,415,764	-	-	-	-	-	3,415,764	-	-	3,415,764
1.2	Maturity from 1 year up to 2 years	-	5.0%	-	-	-	-	-	-	-	-	-	-
1.3	Maturity from 2 years up to 3 years	50,764,376	8.0%	4,061,150	=	-	-	-	-	4,061,150	-	-	4,061,150
1.4	Maturity from 3 years up to 4 years	-	11.0%	-	=	-	-	-	-	-	-	-	-
1.5	Maturity from 4 years up to 5 years	56,521,686	14.0%	7,913,036	-	-	-	-	-	7,913,036	-	-	7,913,036
1.6	Maturity over 5 years	-			=	-	-	-	-	-	-	-	-
2	Interest rate contracts	=		=	-	-	-	=	-	=	-	-	-
2.1	Maturity less than 1 year	-	0.5%	-	-	-	-	-	-	-	-	-	-
2.2	Maturity from 1 year up to 2 years	-	1.0%	-	-	-	-	-	-	-	-	-	-
2.3	Maturity from 2 years up to 3 years	-	2.0%	-	-	-	-	-	-	-	-	-	-
2.4	Maturity from 3 years up to 4 years	-	3.0%	-	=	-	-	-	-	-	-	-	-
2.5	Maturity from 4 years up to 5 years	-	4.0%	-	-	-	-	-	-	-	-	-	-
2.6	Maturity over 5 years				-	-	-	-	-	-	-	-	-
	Total	278,074,259		15,389,950	=	-	-	-	-	15,389,950	-	-	15,389,950



Table 11: Liquidity Coverage Ratio

		Total unwei	ghted value (da	ily average)		ted values accor odology* (daily a		Total weighted values according to Basel methodology (daily average)			
		GEL	FX	Total	GEL	FX	Total	GEL	FX	Total	
Higl	n-quality liquid assets										
1	Total HQLA				394,378,713	640,015,411	1,034,394,124	391,977,253	246,707,882	638,685,135	
Cas	n outflows										
2	Retail deposits	772,213,197	397,118,069	1,169,331,266	121,821,092	71,561,573	193,382,665	30,085,597	17,810,391	47,895,988	
3	Unsecured wholesale funding	507,530,025	501,785,289	1,009,315,315	182,604,658	254,886,415	437,491,073	152,505,360	147,434,089	299,939,449	
4	Secured wholesale funding	-	-	-	-	-	-	-	-	-	
5	Outflows related to off-balance sheet obligations and net short position of derivative exposures	4,312,017	-	4,312,017	10,940	-	10,940	10,940	-	10,940	
6	Other contractual funding obligations	57,142,952	12,031,485	69,174,437	20,616,161	18,803,407	39,419,568	6,575,721	6,636,011	13,211,732	
7	Other contingent funding obligations	80,399,083	59,782,195	140,181,278	29,381,021	10,279,667	39,660,689	28,970,155	10,674,308	39,644,463	
8	TOTAL CASH OUTFLOWS	1,421,597,275	970,717,038	2,392,314,313	354,433,872	355,531,062	709,964,934	218,147,773	182,554,799	400,702,572	
Cas	n inflows										
9	Secured lending (e.g. reverse repos)	15,750,000	-	15,750,000	-	-	-	-	-	-	
10	Inflows from fully performing exposures	1,055,960,012	623,398,172	1,679,358,184	63,571,234	6,084,188	69,655,422	65,973,109	399,834,118	465,807,227	
11	Other cash inflows	31,169,613	3,982,102	35,151,716	1,408,267	-	1,408,267	1,408,267	-	1,408,267	
12	TOTAL CASH INFLOWS	1,102,879,625	627,380,275	1,730,259,900	64,979,501	6,084,188	71,063,689	67,381,376	399,834,118	467,215,494	
					Total value ac	cording to NBG' (with limits)	s methodology*	Total value ac	cording to Basel (with limits)	methodology	
13	Total HQLA				394,378,713	640,015,411	1,034,394,124	391,977,253	246,707,882	638,685,135	
14	Net cash outflow				289,454,371	349,446,874	638,901,245	150,766,397	45,638,700	100,175,643	
15	Liquidity coverage ratio (%)				136%	183%	162%	260%	541%	638%	

<sup>\*</sup> Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.



Table 12: Differences between accounting and regulatory scopes of consolidation

				Carrying values							Reconciliat	ion with standardize	ed regulatory report	ing format					
				as reported in		1	2	3	4	5	6.1	6.2	6	7	8	9	10	11	12
	Assets (as reported in published IFRS financial statements)	Carrying Values as reported in published IFRS financial statements (thousands of Georgian Lari)	Carrying Values per IFRS under scope of regulatory consolidation (stand-alone)	published stand-alone financial statements per local accounting rules (stand- alone)	Note	Cash	Due from NBG	Due from Banks	Dealing Securities	Investment Securities	Total Loans	Less: Loan Loss Reserves	Net Loans	Accrued Interest and Dividen ds Receivable	Other Real Estate Owned & Reposses sed Assets	Equity Investments	Fixed Assets and Intangible Assets	Other Assets	TOTAL ASSETS
1	Cash and cash equivalents	632,100	632,101,484	636,822,217	1	250,115,311	16,223,015	370,483,891											636,822,217
2	Amounts due from credit institutions	203,155	203,154,845	193,454,615			193,454,615												193,454,615
3	Loans to customers	1,606,159	1,606,158,746	1,564,467,892	2						1,672,980,140	-117,613,975	1,555,366,166	9,101,726					1,564,467,892
4	Investment securities	271,192	271,192,064	265,217,811						265,217,811									265,217,811
5	Property and equipment	157,026	156,833,846	151,621,663													151,621,663		151,621,663
6	Intangible assets	52,338	52,337,532	52,348,483													52,348,483		52,348,483
7	Right Of Use Asset	34,419	34,419,277	34,419,279													34,419,279		34,419,279
8	Prepayments	7,815	7,815,049	45,090,561	3													45,090,561	45,090,561
9	Current income tax assets	5,590	5,590,316	9,807,303														9,807,303	9,807,303
10	Other assets	20,906	22,061,983	28,716,538	4									26,725,856	103,192	106,733		1,780,757	28,716,538
11	Total Assets	2,990,700	2,991,665,142	2,981,966,362		250,115,311	209,677,630	370,483,891	0	265,217,811	1,672,980,140	-117,613,975	1,555,366,166	35,827,582	103,192	106,733	238,389,425	56,678,621	2,981,966,362

						Reconciliation with standardized regulatory reporting format									
						13	14	15	16	17	18	19	20	21	22
	Liabilities (as reported in published IFRS financial statements)	Carrying Values as reported in published IFRS financial statements (thousands of Georgian Lari)	Carrying Values per IFRS under scope of regulatory consolidation (stand-alone)	Carrying Values per local accounting rules under scope of regulatory consolidation (stand-alone)	Note	Due to Banks	Current (Accounts) Deposits	Demand Deposits	Time Deposits	Own Debt Securities	Borrowings	Accrued Interest and Dividends Payable	Other Liabilities	Sub ordinated Debentures	Total Liabilities
12	Amounts due to credit institutions	322,749	322,748,917	330,309,433		17,003,331					305,113,360	12,355	8,180,387		330,309,433
13	Amounts due to customers	2,173,399	2,173,356,397	2,176,935,812			1,024,440,328	296,363,212	841,715,592			11,141,148	3,275,532		2,176,935,812
14	Current income tax liabilities	391	391,165	11,767,170	1								11,767,170		11,767,170
15	Deferred income tax liabilities	0	0	6,431,635	1							1,219,230	5,212,404		6,431,635
16	Other liabilities	69,343	69,360,947	57,926,338									57,926,338		57,926,338
17	Subordinated debt	113,572	113,572,420	113,132,914										113,132,914	113,132,914
18	Total liabilities	2,679,454	2,679,429,845	2,696,503,302		17,003,331	1,024,440,328	296,363,212	841,715,592	0	305,113,360	12,372,734	86,361,831	113,132,914	2,696,503,302

(1) The difference in current income and deferred income tax liabilities are caused by different tax recognition methodologies used in IFRS and the NBG reporting

		Carrying Values	Carrying	Carrying Values		Reconciliation with standardized regulatory reporting format										
		as reported in published IFRS	Values per IFRS under	per local		23	24	25	26	27	28	29	30			
	Equity (as reported in published	financial statements (thousands of	scope of regulatory consolidation	accounting rules under scope of regulatory consolidation	under scope of regulatory 토형	Common Stock	Preferred Stock	Less: spurchased Shares	Share Premium	General Reserves	Retain ed Earnings	Asset evaluation Reserves	Total Equity Capital			
	IFRS financial statements)	Georgian Lari)	(stand-alone)		Note		=	Re	=			č				
19	Share capital	54,629	54,628,743	54,628,743		54,628,743							54,628,743			
20	Additional paid-in capital	36,851	35,557,785	35,132,256					35,132,256				35,132,256			
21	Treasury shares	-10,138	-10,138,283	-10,138,283				-10,138,283					-10,138,283			
22	Convertible preferred shares	4,565	4,565,384	4,565,384			61,391	-15,737	4,519,730				4,565,384			
23	Retained earnings	202,737	205,020,126	172,201,012	1					1,694,028	170,506,984		172,201,012			
24	Other reserves	22,602	22,601,542	29,073,948								29,073,948	29,073,948			
25	Total equity	311.246	312.235.297	285,463,060		54,628,743	61,391	-10.154.020	39,651,986	1,694,028	170,506,984	29,073,948	285,463,060			

<sup>(1)</sup> The difference in retained earnings is due to the aggregate historically accumulated differences in IFRS and the NBG reporting standards

<sup>(1)</sup> Difference is reasoned by netting of cash and cash equivalents to liabilities per IFRS
(2) Difference is mainly reasoned by the different methodologies of provisioning/expected credit loss, fee deferral and overdue accrued interest recognition between NBG and IFRS
(3) Difference is mainly reasoned by the different methodologies and classification of loan accrued interest between IFRS and the NBG
(4) Difference is reasoned by offsetting specific financial assets and liabilities per IFRS and NBG vs IFRS provisioning policy differences



Table 13: Consolidation by entities

				Method of regulatory consolidation								
		Method of			Neither							
		Accounting	Full	Proportional	consolidated nor							
	Name of Entity	consolidation	Consolidation	Consolidation	deducted	Deducted	Description					
1	"Smartex" LTD	Equity Method		X			Early-stage VC investments					
2	"Busstop" LTD	Full Consolidation	х				Outdoor Advertising					

Table 14: Information about historical operational losses

	2020	2019	2018
Total amount of losses	5,882,866	1,951,554	2,160,766
Total amount of losses, exceeding GEL 10,000	4,601,925	783,897	1,100,856
Number of events with losses exceeding GEL 10,000	41	25	24
Total amount of 5 biggest losses	3,959,269	415,334	749,114



Table 15: Remuneration awarded during the reporting period

		Board of Directors	Supervisory Board	Other material risk takers
	Number of employees	7	4	18
	Total fixed remuneration	2,818,991	723,214	1,870,837
	Of which cash-based	2,818,991	723,214	1,870,837
Fired as as a setter	Of which: deferred	-	-	-
Fixed remuneration	Of which: shares or other share-linked instruments	-	-	-
	Of which deferred	-	-	-
	Of which other forms	-	-	-
	Of which deferred	-	-	-
	Number of employees	-	-	14
	Total variable remuneration	-	-	404,439
	Of which cash-based	-	-	404,439
Variable reserve eretien	Of which: deferred	-	-	-
Variable remuneration	Of which shares or other share-linked instruments	-	-	-
	Of which deferred	-	-	-
	Of which other forms	-	-	-
	Of which deferred	-	-	-
	Total remuneration	2,818,991	723,214	2,275,276



Table 16: Shares owned by senior management

	Amount of	f shares at the beg reporting period	-	Changes during the reporting period								Amount of shares at the end of the reporting period			
	Universal	Vested	7-4-1	Awarded during the period		Vertice	Reductior the pe	•	Other Changes		Universal	Vested	Total		
	Unvested	Vested	Total	Of which: Unvested	Of which: Vested	Vesting	Unvested	Vested	Purchase	Sell	Unvested	Vested	Total		
Senior management															
Total amount:	-	1,364,385,546	1,364,385,546	-	-	-	-	-	80,000	-	-	1,364,465,546	1,364,465,546		
Irakli Otar Rukhadze - common shares	-	1,364,157,493	1,364,157,493	-	-	-	-	-	-	-	-	1,364,157,493	1,364,157,493		
Irakli Otar Rukhadze - preferred shares	-	228,053	228,053	-	-	-	-	-	-	-	-	228,053	228,053		
Beka Gogichaishvili - preferred shares	-	-	-	-	-	-	-	-	80,000	-	-	80,000	80,000		
Other material risk takers	-	-	-	-	-	-	-	-	-	-	-	-	-		